archTIS

TRUSTED TO SAFEGUARD THE WORLD'S MOST SENSITIVE INFORMATION

December 2025 Quarterly Report

Q2 FY26

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Authorised for release by the Board of archTIS Limited

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Q2 FY26 Quarterly Highlights

U.S. DoD Momentum, 308% ARR Growth, Spirion Acquisition Synergies

ARR ~$16.3M
up 308% PCP
on **Revenue of $4.6M**

Licensing Revenue of 83%

NC Protect deployed into DoD365 production environment

76% Gross margin expands operating leverage

US DoD custom development milestone delivered

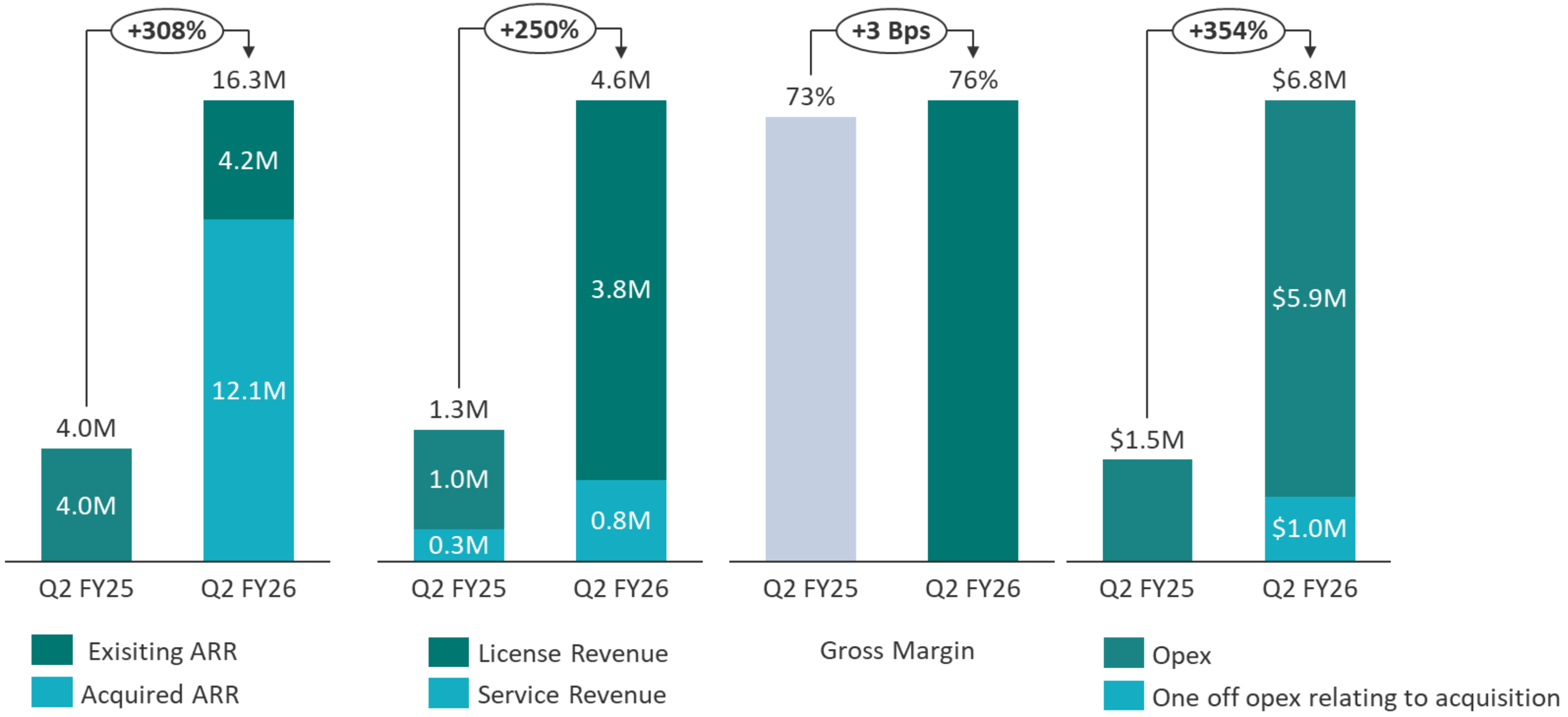
Funds availability of $7M

Spirion Acquisition

Cost synergies of $4.5M and $2M pipeline cross-sell achieved

*Unaudited / Prior Comparative Period (PCP)

Q2 FY26 Financial Overview



***Unaudited results**

Q2 FY26

- ARR **$16.3M**
- Revenue **$4.65M**
  (Licensing 83% / Service 17%)
- Gross Margin **76%**
- Operating Expense **$6.8M**
  (incl. Acquisition-related Cost)
- Operating Cashflow **($4.1M)**
- Cash & Equivalents **$7M**

Supporting Global Scalability and Growth

Momentum into U.S. DoD(W)

- Renewal of 1,0000 licenses for ongoing deployment across the broader DoD warfighter network
- On-time delivery of new and expanded development work for the NC Protect features requested by the DoD specifically for the U.S. Microsoft DoD365 environment.
- 2 new additional commands in finalised testing regarding the expanded offering with further licensing pending security approvals and procurement

US Expansion and Cost Synergy Milestones

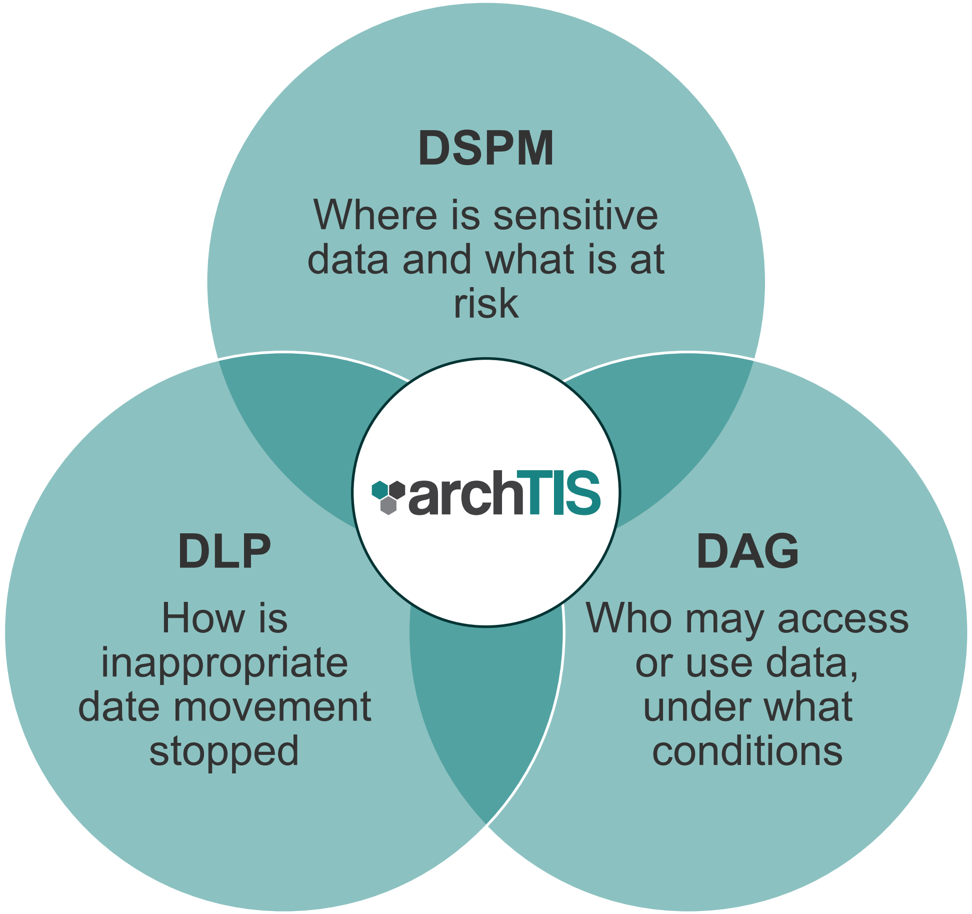
- Attractive acquisition multiple of 1.25x ~$12.5M Annual recurring revenue (ARR) / ~$15.1M purchase price
- High gross margins of 79%
- $4.5M annualised cost synergies removed from overall business
- Cross-sell / Up-sell progressing with over $2M of new pipeline
- 150+ Global blue-chip customers

Market Overview – 4,500+ Vendors

- The **global cybersecurity market** is valued at roughly **US$300 billion** in 2025.
- archTIS **targeted market opportunity** (DSPM / DLP / DAG) – **US$11 billion**
- Strong industry valuation/funding industry metrics with US$100M revenue
  - Cyera raised **US$400M at an implied ~US$9B valuation** (12/25)
  - BigID last disclosed valuation of **~US$1.25B** (2024)
  - Securiti AI acquired by Veeam in 2025 for **~US$1.8B** (2025)

archTIS' TAM opportunity is not defined by how many security features we can build, but by whether we can establish policy-driven data authorization as a distinct, indispensable control plane, one that scales beyond regulated niches and remains relevant as platforms consolidate.

Data Security Policy Orchestration (DSPO)



<u>Center Intersection: DSPO</u>
Where all three markets converge

- **DSPM signals** → data sensitivity, risk, classification
- **DLP actions** → enforce, block, redact, restrict, alert
- **DAG decisions** → who / what / when / why

What DSPO uniquely provides
- Policy abstraction (business & regulatory intent)
- Real-time decisioning (ABAC)
- Orchestration across tools & platforms
- Closed-loop enforcement + audit

DSPM informs policy
DAG defines policy
DLP enforces policy

DSPO orchestrates all three

The Race to Become the “Control Plane”

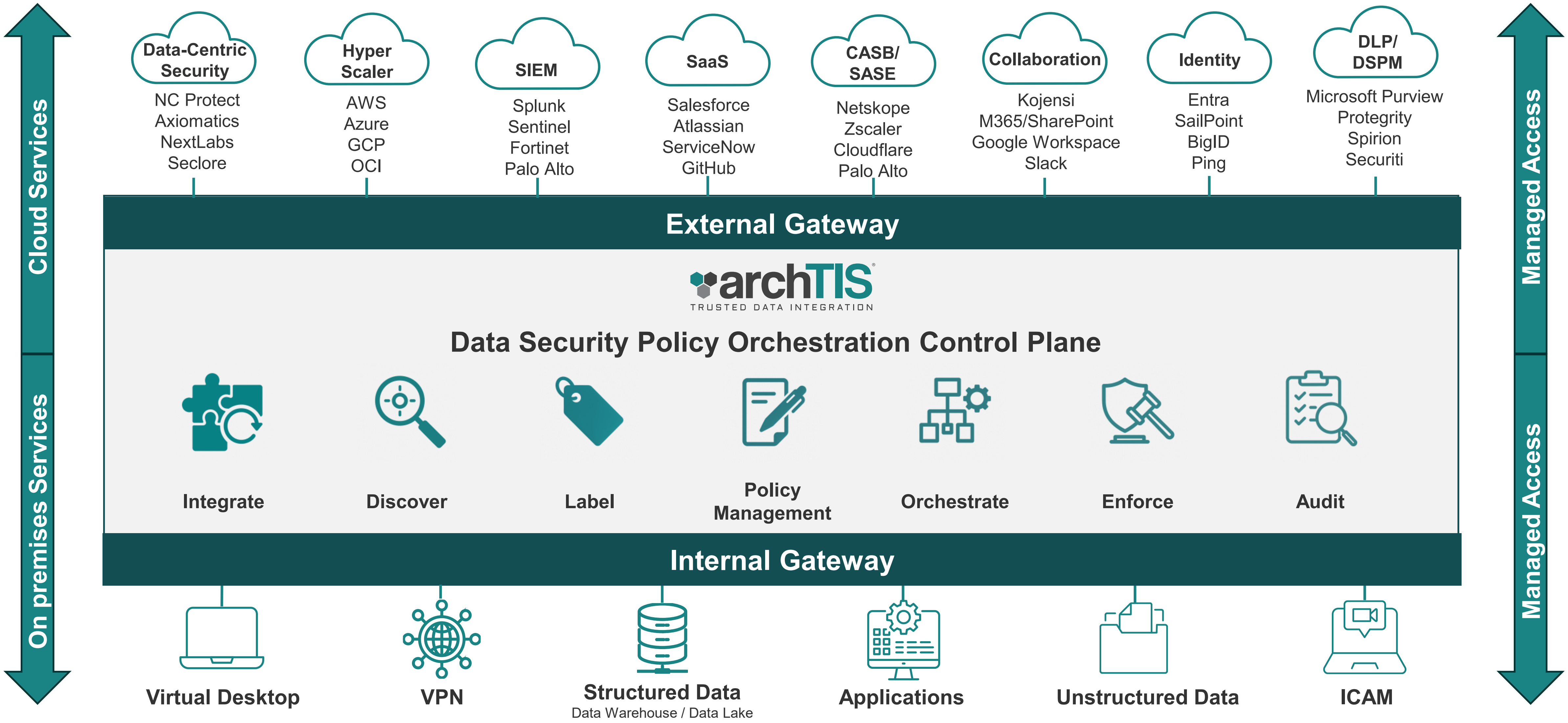
Everyone in cybersecurity right now is trying to become a **control plane** for something:

Domain	Emerging Control Planes
Identity ->	CyberArk, Okta, SailPoint, Microsoft Purview
Cloud Security ->	Palo Alto Prisma, Wiz, Orca
Data Security (DSPM) ->	Cyera, BigID, Microsoft Purview
Network/Access ->	Zscaler, Netskope
Automation/Policy Orchestration ->	Swimlane, Mulesoft (Salesforce), ServiceNow Security Operations

The problem is that Customers’ data spans multiple environments and managing data across environments is the hardest thing to do.

…and that’s the void archTIS can fill.

archTIS is the Control Plane



From Best of Breed to DSPO Control Plane

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Discovery

- Data Source inventory (on-prem, hybrid & cloud)
- Scanning Tools
- Metadata extraction
- Content Inspection
- Data Contextualisation
- Access determination

SPIRION

Classification

- Data type
- Classification
- Categorisation
- Labelling/tagging
- Releasability

SPIRION

Orchestration

- Centralised ABAC based security policy orchestration and enforcement
- Agile solution securing multiple sources structured data access at scale
- Reusable policy authoring engine and workflow 'blocks'

archTIS TRUSTED DATA INTEGRATION

Automation

- Dynamic Policy evaluation with AI
- Automated policy enforcement
- Automate and apply access control policies for security and compliance
- Seamless data collaboration with multiple third parties

archTIS TRUSTED DATA INTEGRATION

Protection

- Dynamic Access & Data Protection for M365, SharePoint & File Shares
- DLP & ZT ABAC
- Audit & Reporting
- Bring Your Own Key (BYOK)

NCPROTECT™

Encryption

- Add-on encryption and key management solution for NC Protect
- OOTB encryption capabilities for BYOK or dynamic AES-256 based encryption key allocation

NCENCRYPT™

Collaboration

- Policy-Based Access Control for Sensitive & Classified Data
- Military-grade classified information collaboration and file sharing to PROTECTED
- IRAP assessed
- SaaS or on Prem

KOJENSI

A comprehensive product suite for seamless data security from discovery to protection

3 Horizons for Growth

Horizon 1
Defend and Extend the Base

Sell existing products in Defence and Regulated Industries while expanding our strategic accounts

Horizon 2
Bundled Solutions & Policy Orchestration

Market expansion
Selling integrated product bundles

Horizon 3
Data Security Policy Orchestration (DSPO) & Innovation

Our products are all built on a single platform within module structures, increasing TAM and margins to drive shareholder value.

Overlapping horizons across 0-18 month timeframe

US-DoD
NATO
Japan
Spirion cross-sell

US-DoD expansion
NEC
UK-MOD
DIB Supply Chain
Regulated industries

Repeatability that commercialises and scales the platform control plane while leveraging AI

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Q&A