

## Investor Presentation

Complii FinTech Solutions Limited (**Complii** or the **Company**) (CF1.ASX) is pleased to release a copy of its latest investor presentation.

This announcement is authorised by the Board of Complii Fintech Solutions Limited.

- ENDS -

For more information please contact:



**Craig Mason**  
Executive Chairman

0437 444 881  
[investors@complii.com.au](mailto:investors@complii.com.au)



**Alison Sarich**  
Managing Director

(02) 9235 0028  
[investors@complii.com.au](mailto:investors@complii.com.au)



# Investor Presentation

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STRICTLY CONFIDENTIAL

ASX:CF1



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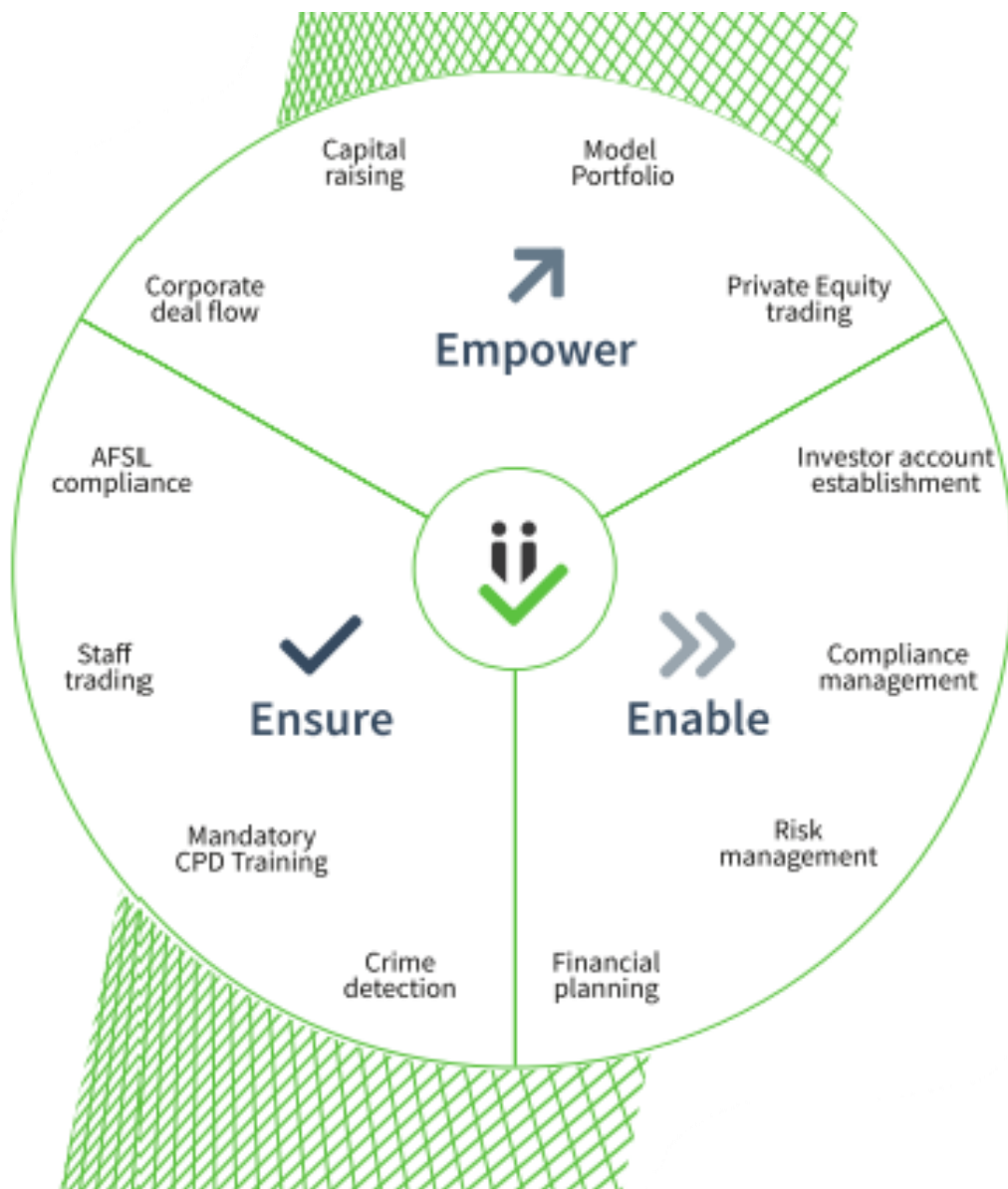
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# The Group Offering: end-to-end ecosystem



Covering the whole corporate lifecycle from inception to unicorn



- > Unlisted share trading facilities (including pre-IPO)
  - 13 sponsored trading hubs
  - 31 live capital raises



- > Capital raising (from seed round to IPO listing) and administration tools
  - \$7.452 Bn raised Q2 FY26 on the platform alone



- > Compliance controls required for those dealing for and in capital markets



- Servicing over 90 AFSLs
- > Consulting in regulatory risk and compliance
  - Servicing over 40 clients annually from start up to Tier 1 and Global firms
- > CPD management and e-Learning
  - Servicing 141 AFSLs

# A strong product roadmap

## Capital Raising enhancements for Tier 1 Clients

*Complii has now legally been verified in 13 key overseas jurisdictions as a compliant system which produces enforceable electronic confirmations (critical for Tier 1 clients)*

- Tier 1 client requirements scheduled for April 2026 deployment, for imminent signing of inaugural Tier 1 client.

## Ongoing staged releases of new CRM and Compliance Management Tool

- The new CRM, an enhanced and modernised rebuild of the current system, will eventually replace existing Complii technology in 4 stages.
- Stage 1 release complete (largest stage), stage 2 underway.

## Rebalancing workflow improvements complete (subscription module)

- Currently onboarding clients onto the new module – generating new ARR revenue

## Complii AI initiatives underway

- Areas include Capital Raising, retail advice and AI detection in compliance documentation

Complii is actively engaged with several existing and new customers to implement these new and upgraded tools.

## Seeking \$2,000,000 – Use of Funds

Funds will be used as working capital and once off staff related expenses (for resource efficiency savings), relating to the following projects:

### Complii

- Complete enhancements of the capital raising system for Tier 1 clients.
- Complete the rebuild of the new Complii CRM
- Convert all customers onto the new platform
- Complete Complii AI initiatives across the system

### ThinkCaddie

- Complete HR enhancement module (combines CPD and HR in one system and removes the need for firms to have multiple systems in place for HR and CPD)
- In-source development to the group achieving net annual savings
- Complete development for MIntegrity on Thinkcaddie, for combined Tranche 2 offering
- System upgrade to facilitate industry partnership or Joint Venture growth partner.

# Use of Funds – cont'd

## MIegrity

- Grow team to expand further knowledge base to adjacent sectors to increase revenue growth
- Expansion to Western Australia to grow market share
- Complete combined project with Thinkcaddie on Tranche 2 offering
- Complete combined project with Complii on joint offering (Complii System/Complii Lite with compliance consulting built in) –subscription revenue across AML and Complii
- Expand service offering to Australian Credit licencees, insurers and superfunds, building on existing funds management compliance

## PrimaryMarkets

- Push sales initiatives collectively to expand our network of trading hubs
- Expand trading hubs into digital assets
- Change Business unit management as well as roles and responsibilities

# Group Financial Performance

|                      |                                               | FY25 (\$)        | FY24 (\$) | FY23 (\$) Restated |
|----------------------|-----------------------------------------------|------------------|-----------|--------------------|
| <b>Group Income</b>  | Revenue from continuing operations            | 8,134,809        | 6,321,199 | 6,687,374          |
|                      | Other income                                  | 72,931           | 89,052    | 161,714            |
|                      | R&D Grant                                     | 1,502,069        | 1,038,109 | 1,999,785          |
|                      | <b>Total Revenue and Other income</b>         | <b>9,709,809</b> | 7,448,360 | 8,848,873          |
| <b>Balance Sheet</b> | Cash at bank                                  | 1,350,569        | 1,944,662 | 1,796,052          |
|                      | Cash on Term Deposit                          | 700,000          | -         | 4,000,000          |
|                      | Cash on Term Deposit for office lease         | 162,323          | -         | -                  |
|                      | <b>Total Cash at Bank and on Term Deposit</b> | <b>2,212,892</b> | 1,944,662 | 5,796,052          |
|                      | <b>Net Assets</b>                             | <b>5,011,144</b> | 7,143,445 | 16,267,112         |

## FY25 Results Commentary

- Group revenue has increased by 29% to \$8.13m in the year ended 30 June 2025, up from \$6.32m.
- ARR has continued to grow strongly across all segments within the group, with Group ARR up 14% on FY24
- \$2.05m cash at bank (incl TDs) plus \$0.162m on term deposit for office security leases as at 30 June 2025
- \$1.5m R&D grant for FY24 activities received.
- Net assets reduced in FY24 mainly due to a non-cash/operational impairment expense of \$4.6m reflecting a write down in the carrying value of Registry Direct assets. (In accordance with AASB 5 Non-current Assets Held for Sale and Discontinued Operations an entity shall measure a non-current asset (or disposal group) classified as held for sale at the lower of its carrying amount and fair value less costs to sell)
- Net assets reduced in FY25 due to sale of Registry Direct (\$3.3m)
- As at 30 June 2025 the Group had accumulated tax losses of \$40,948,991

# Accelerating Group ARR Growth

**Group ARR up 14% year on year** (FY25 vs FY24)



Our focus is on growing revenue and ARR, cross-selling to our expanded client base and through further customer acquisition.

We are actively engaged with several large customers that should see ARR growth.

**Complii**  
FinTech

↑ **13%**  
on FY24



↑ **3%**  
on FY24

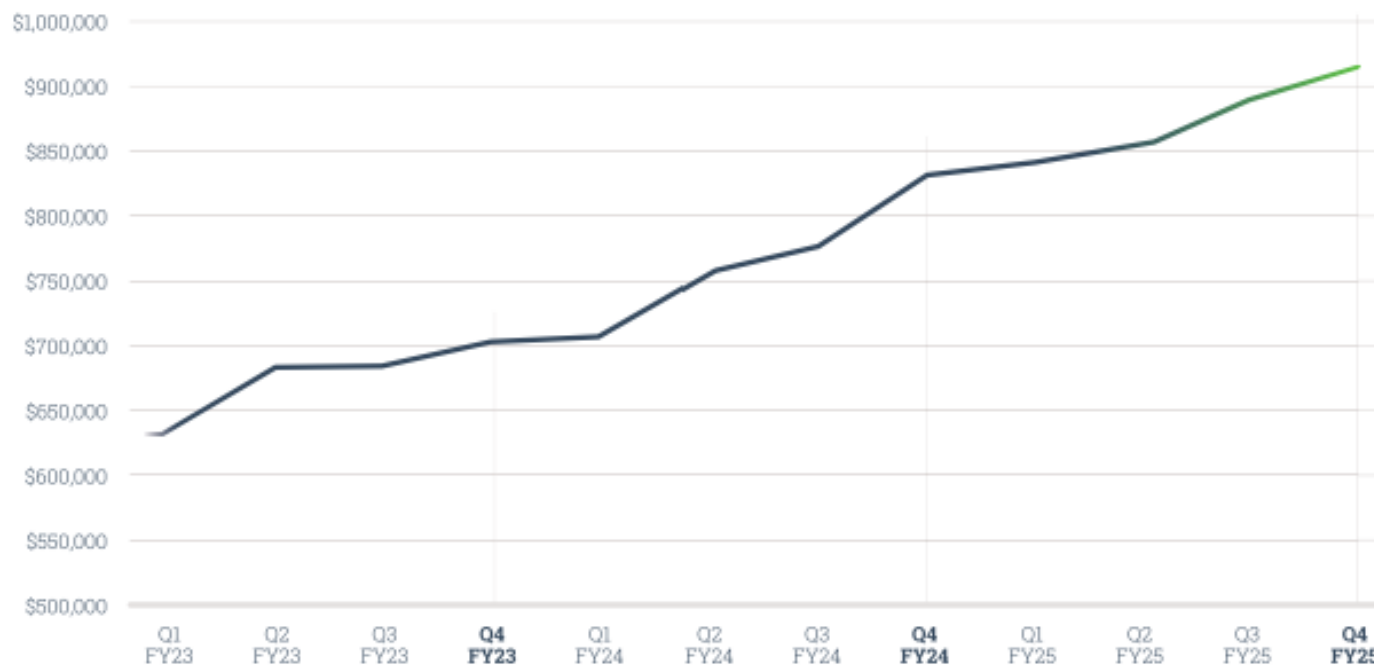
**ASG**

↑ **27%**  
on FY24

**Caddie**

↑ **7%**  
on FY24

Group Annual Recurring Revenue (ARR)



# Group growth strategy

Growth strategy is a layered approach, to build recurring subscription revenue, supplemented with transactional revenue



# Investment thesis

The Complii Group has built a unique, differentiated and hard-to-imitate end-to-end platform delivering a whole suite of solutions for equity capital markets participants.

After strong investment in building our ecosystem, we are focused on monetisation.



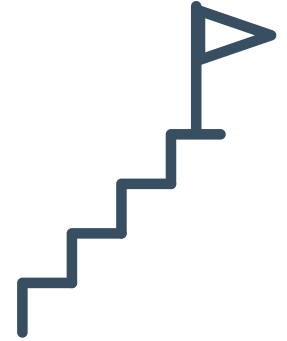
## A growing market

Our TAM (total addressable market) is growing through our acquisitions, international expansion, increased product development efforts and roll-outs, as well as cross-selling opportunities



## A unique offer

Our integrated, modular offer is unique in the market; we have strong customer retention and have seen great traction



## A clear growth path

We have been investing strongly to build a strong customer base and are now focused on monetisation through sales and marketing



FinTech Solutions Ltd

**Alison Sarich**

Managing Director

**Craig Mason**

Executive Chairman

[investors@complii.com.au](mailto:investors@complii.com.au)

[www.complii.com.au](http://www.complii.com.au)

## A broad, growing client base

ShawandPartners  
an EFG company

cg/Canaccord  
Genuity

WILSONS

TAYLOR COLLISON

EUROZ HARTLEYS

ARGONAUT  
The Natural Choice in Resources

PETRA  
CAPITAL

BELL POTTER

BLUE OCEAN  
EQUITIES

AUSIEX

openmarkets

CPSCapital  
STOCKBROKING • CORPORATE FINANCE

PELTON  
CAPITAL

MST  
Financial

BAKER YOUNG  
LIMITED

BlueRock

FOSTER STOCKBROKING

PAC  
PARTNERS

ALTO  
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