

Annual General Meeting 2025

10.30am Thursday 30th October 2025



- > SLEEP DIAGNOSTICS & TREATMENT
- > NEURO DIAGNOSTICS
- > BRAIN RESEARCH
- > ULTRASONIC BLOOD FLOW MONITORING
- > MEDICAL INNOVATIONS



Annual General Meeting

Agenda

1. Meeting opens
2. Chairmans address and update
3. Ordinary business
4. Meeting closes

Business Snapshot

Compumedics (ASX: CMP) is a leading global medical technology company focused on sleep, neurological disorders and ultrasonic brain blood flow monitoring.



Compumedics has a number of leading market positions



B2B business model with leading blue-chip customer base

- Compumedics **sells directly** to end-user customers in Australia, USA, France and Germany and through its network of **more than 100 distributors** to all other parts of the world
- Key customers include hospitals, doctors/clinics, universities and research organisations



Executive Summary

Delivering Record Revenues and Scalable Growth Across Global Healthcare Markets

Record Sales Orders

\$63.4M

Up +22% on FY24

Up +49% on FY23

Major Contract Wins

- **Best Med \$5M p.a. over 4-years:** multi-year SaaS + disposables contract
- **Phillips \$3M over 5-years:** Australian pharmacy-based HST program leveraging Somfit platform
- **Virtuox \$3M p.a. over 5-years:** national U.S. sleep diagnostics rollout
- **Persante \$3M over 3-years:** leading U.S. sleep provider signed for Somfit platform

Record Sales Revenue

\$51.0M

Up +2% on FY24, +15% excl MEG

Up +20% on FY23

Core Priorities

- **U.S. expansion accelerating** across sleep, neurology, and research segments
- **Somfit SaaS gaining traction** in U.S., EU & AU markets
- **Three MEG orders progressing**, and scheduled for FY26 delivery
- **DWL transformation** to enable profitable, scalable growth
- **U.S. install base driving recurring revenue** from consumables and customer care
- **EBITDA uplift delivered** through scale, mix optimisation, and cost discipline

EBITDA

\$2.9M

Up +9% on FY24

Growth Drivers

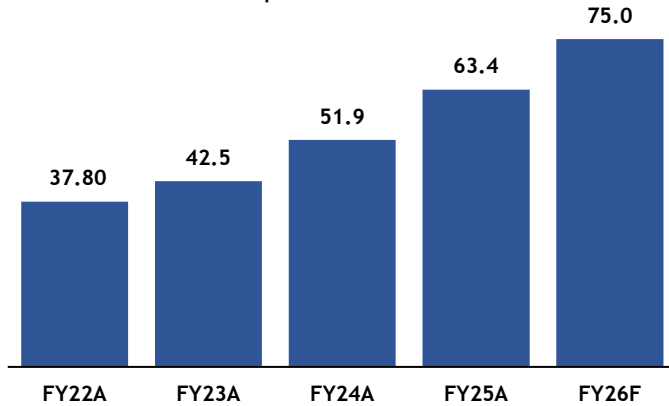
- **Drive Growth Across All Segments** by scaling SaaS, hardware, and consumables, and converting Somfit, MEG, and Care into recurring revenue engines
- **Expand Global Footprint** through deeper U.S. penetration and strategic growth across Europe and Asia via partners and distribution
- **Invest in Next Leg of Growth** by launching Somfit-D and robotic TCD, backed by continued investment in R&D, systems, and leadership scale-up
- **Unlock Transformational Upside** with Somfit SaaS (~\$250M to \$10B) and OrionMEG® LifeSpan (~\$13.6B) long-term market potential

FY25 Financial Results

Compumedics is delivering strong growth supported by multiple growth opportunities and disciplined cost control

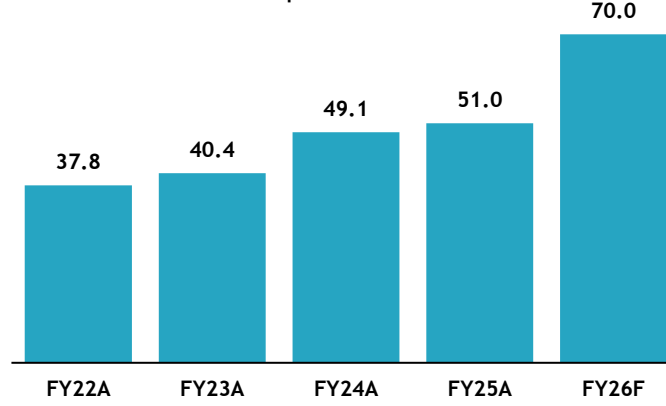
Sales Orders (\$M)

Record sales orders FY25 up +22% YoY



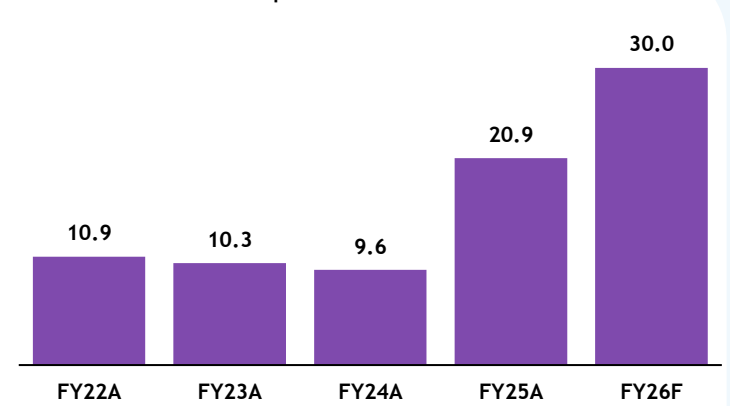
Sales Revenue (\$M)

Record sales revenue FY25 up +3% YoY



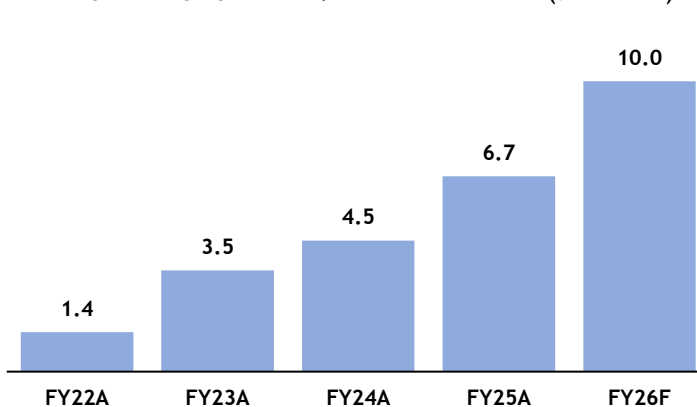
USA Sales Orders (\$M)

Record USA sales orders up +118% YoY



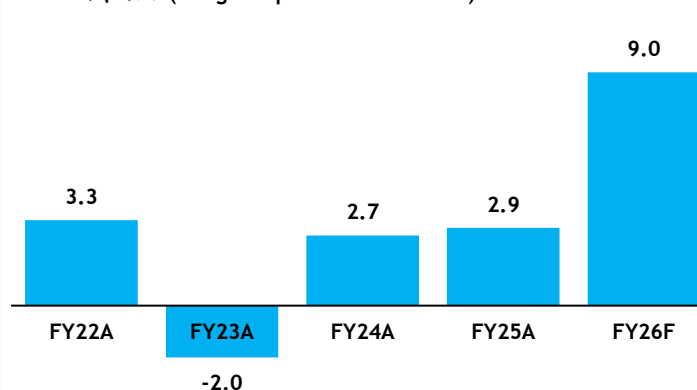
Somfit & SaaS Sales Orders (\$M)

Record Somfit & SaaS Revenue: 11% of total revenue (9% in FY24)



EBITDA (\$M)

EBITDA: \$2.9M (margin expansion in H2 FY25)



Key Takeaways

Compumedics Performance

- CMP produced YoY growth across all major financial metrics in FY25
- H2 FY25 performance provides baseline run rate to target material earnings growth in FY26

Market Overview & Performance

- Strong tailwinds across sleep, neurology, and neuroimaging markets
- Rising global demand for home-sleep-test (HST) diagnostics and SaaS-enabled solutions
- MEG and TCD gaining traction as next-gen brain & stroke diagnostics
- Strategic markets (USA, China, EU) recovering post-COVID with strong growth
- Compumedics gaining share in high-margin, high-tech segments

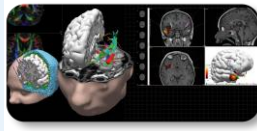
Sleep & SaaS

SaaS-Driven Sleep Diagnostics Leadership: High-Growth Momentum, Scalable Model, Global Traction

Business	% FY25 Sales Orders	Growth & Strategic Highlights	Market Positioning & Opportunity	Example Products / Solutions (Not Exhaustive)
Sleep: Clinical Diagnostics 	46%	- Strong growth from installed base of 25,000+ system - Market share of 30-40% in high-end sleep diagnostics - Long-term partnership with Philips to drive recurring sales - Global channel scale and 35+ years of sleep R&D	- World leader in sleep diagnostics hardware - Comprehensive offering from full PSG systems to portable solutions - Trusted by hospitals, sleep labs, and specialists globally	 Grael: Full PSG systems for clinical sleep testing
Somfit & Nexus 360 SaaS 	13%	- FY25 revenue \$6.7M (up +49% YoY) \$3M p.a. agreement with Philips AU - U.S. launch: \$3M revenue to date with \$10M pipeline - Targeting 100K+ Somfit units over 5 years - Somfit & SaaS to reach ~50% of Sleep revenue by FY27	- USA HST market growing ~25% p.a., underpinned by 60M to 80M undiagnosed Americans - Somfit targets a \$150M to \$300M p.a. U.S. HST market - Upside: ~\$250M U.S. reimbursement, ~\$1B global reimbursement - Consumer health potential ~\$1B to \$10B with tech partners - Rapidly scaling cloud-based platform - Enhancing device connectivity, monitoring, and remote diagnostics - Recurring revenue stream with strong margin profile	 Somfit / Somfit Pro: Wearable diagnostic devices  Nexus 360: Web-based lab & patient management

Neuro Monitoring & Research

Pioneering Neurotech with Scalable MEG Growth and Global Clinical Traction

Business	% FY25 Sales Orders	Growth & Strategic Highlights	Market Positioning & Opportunity	Example Products / Solutions (Not Exhaustive)
Neuro - Clinical Monitoring (non-MEG) 	15%	- Wireless Okti EEG adoption expanding - Neurology lab footprint growing in EU & U.S. - Strong cross-sell potential with MEG and Sleep - Platform integration opportunities across diagnostics	- Trusted clinical solutions for epilepsy and neurology - Full suite of EEG systems, amplifiers, recorders - Alternative to Natus/Micromed in key markets	 Okti: High-definition wireless EEG  Quik-Cap Arrays: EEG electrodes Neuroscience Lab Suite
Brain - Research 	14%	- Neuroscan used in 1,500+ universities/labs across 40+ countries - Advanced analytics driving neuroscience research - Broad R&D appeal: cognitive, sensory, sleep research	- Leading provider of research-grade EEG systems - Highly defensible segment with long-term customer base - Scalable product suite supporting top-tier research	 CURRY: Multimodal neuroimaging platform Neuroscan: Research EEG amplifiers and software
MEG 	12%	- FY24 MEG revenue: \$4.7M \$15M+ orders for delivery in FY26 - TJNU China site now live, three more systems in pipeline - Market acceleration providing further growth opportunity	- Expansion into paediatric MEG lifts near-term opportunity to ~\$120M p.a. - High-growth MRI alternative - Long-term upside: OrionMEG® LifeSpan could scale to ~\$13.6B if adoption follows MRI trajectory - Expanding in U.S., EU, and China with major centres	 Orion Lifespan™ MEG: Superior functional imaging with unmatched temporal resolution

Bloodflow & TCD (DWL)

AI-Driven TCD Innovation: Commercial Momentum in a \$12B Stroke Market

Business	% FY25 Sales Orders	Growth & Strategic Highlights	Market Positioning & Opportunity	Example Products / Solutions (Not Exhaustive)
Bloodflow & TCD (DWL) 	9%	• FY25 revenue of \$4.5M (typically ~\$6M) with growth resuming post-China regulatory resolution • Relaunch of Ez-Dop targeting premium hospital market • Robotic TCD platform advancing toward commercialisation within 12-24 months • Targeting large unmet needs in stroke, TBI, and neuro ICU markets • Strategic partner discussions underway to fast-track commercial deployment	• Positioned to disrupt a \$12B+ global stroke diagnostics market with real-time, non-invasive blood flow imaging • Robotic AI-enhanced TCD offers scalable point-of-care solution with minimal operator dependency • Compumedics DWL has a strong brand presence in neurology and neurocritical care globally	 DWL AI Robotic TCD Prototype: Portable module that supports use in various positions.

Annuity Revenue Streams

28% of FY25 total revenues - SaaS, Service and consumables

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Consumables & Customer Care (NeuroMedical Supplies) 	15%	- FY25 revenue of \$7.8M, underpinned by global installed base - Strong annuity-style revenue stream supporting enterprise-wide recurring model - Supply chain optimised for scalable throughput and cost efficiency - Expansion of hardware and support aligned to growing SaaS install base	- High-margin, predictable revenue stream supporting SaaS lifecycle value - Consumables model increases customer lifetime value and retention across modalities - Platform enables leverage into broader wellness and diagnostics services ecosystem	Okti® Child Disposable Backpack Wearable, single-use EEG harness 

Growth & Outlook

2HFY25 financial performance and record orders and run rate provides a baseline target for FY26

Growth Opportunities



Continued **expansion in the USA** across all products (e.g. currently ~80% of people with a sleep disorder go undiagnosed in the US, significant market potential for Compumedics).



Continued **growth in Somfit SaaS** revenues, notably in the USA (fastest growing HST market segment).



Continued **geographical expansion** (incl. Somfit expansion into Europe).



Continued strong **momentum of MEG orders**.



New product development (e.g. Somfit D (disposable) being released to US market in mid FY25).



Continued development of **DWL's new AI robotic TCD offering** (providing additional value-add analytics on top of DWL's world-class precision TCD technology).

FY26 Target

- Revenue growth of +37% YoY to **\$70.0M**
- Sustained EBITDA to **\$9.0M** and continued margin expansion
- Path to consistent profitability and positive free cash flow

Short to Medium Term

- **Launch Somfit-D in U.S.** and scale commercial uptake across sleep clinics and providers
- **Build MEG orders** and leverage strong global pipeline
- **Drive margin uplift** through disciplined cost control, product mix shift, and operational leverage

Long Term

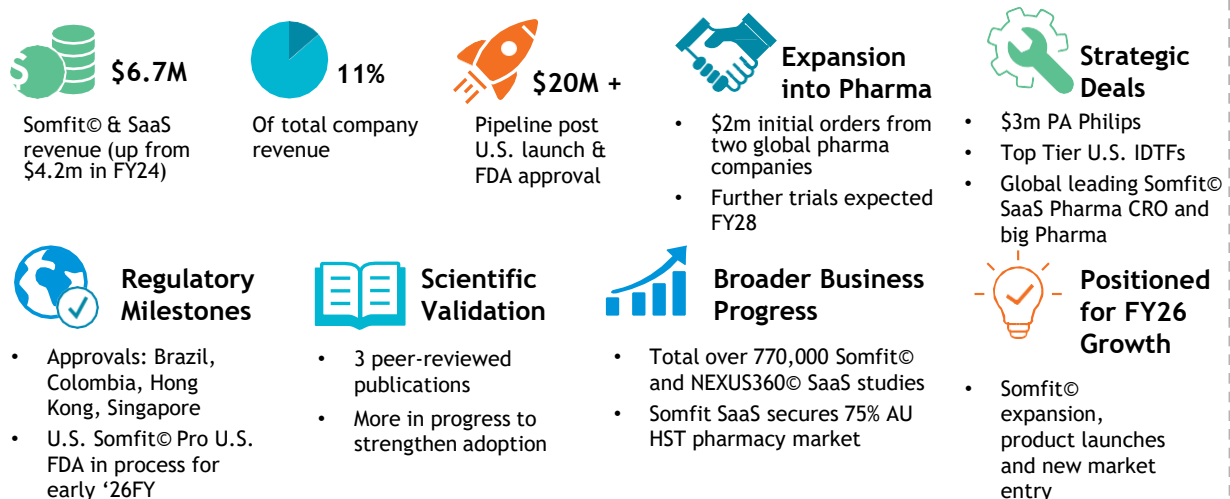
- **Transformational Upside:** Somfit SaaS (U.S. HST market growing ~25% p.a., underpinned by 60 to 80M undiagnosed Americans; ~\$250M U.S. reimbursement; ~\$1B global reimbursement; ~\$1B to \$10B consumer health) and OrionMEG® LifeSpan (~\$13.6B if MRI adoption trajectory repeats)
- **Build full-stack SaaS platform** for sleep health with integrated diagnostics and remote care
- **Commercialise AI-enabled robotic TCD** to transform brain monitoring precision
- **Expand into new verticals** including pharma, cardiology, and metabolic health with recurring revenue focus

Breakout Growth Platforms

Somfit ® SaaS

- **Somfit ® SaaS** - \$6.7m (+49%), FDA cleared,
- >700k studies, \$10m+ U.S. pipeline; Philips Pharmacy Strategic Partnership; Resmed Major Client; Major Deals: Big Pharmaceutical Co's & related Contract Research Organisations.
- **OrionMEG ®** - 3 systems in FY26 (~\$15m revenue), \$20m sales in start-up phase (China alone) U.S. entry underway; Independent UCSD validation confirming global leadership status.
- **Nexus 360 ® SaaS** - >800k studies, expanded enterprise workflows.
- **Neuroscan®/OKTI ®** - Revenue doubled, **CURRY ®** sales +15%.
- **DWL ®** - FDA/EU MDR approved EZ-Dop ®, AI Robotic TCD in development.
- **Alpha Trace ®** - €1m sales, Kepler Clinics contract.

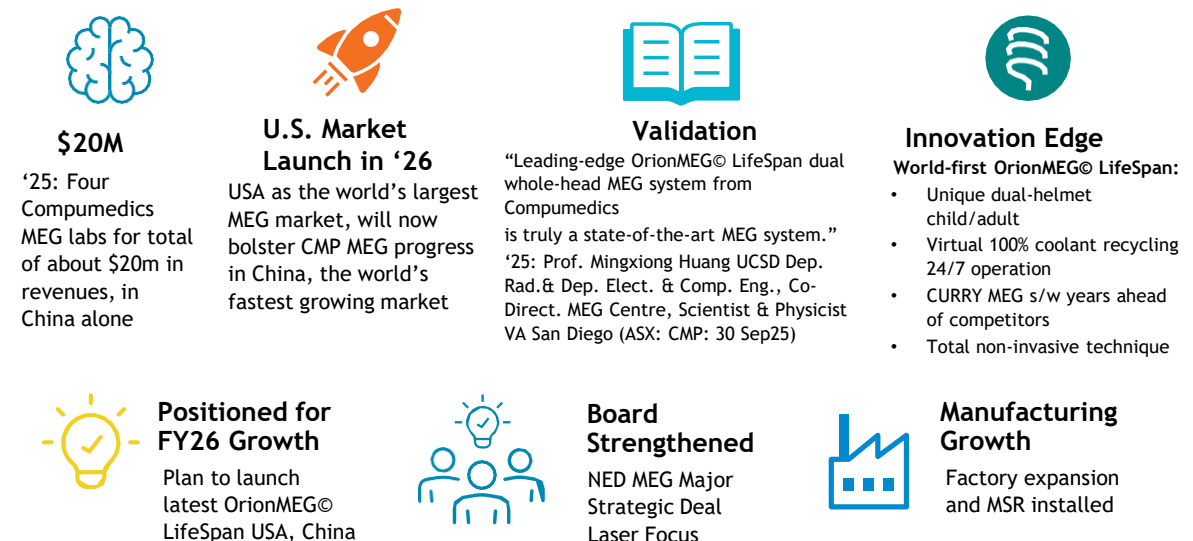
FY25 Highlights - At a Glance



OrionMEG®

- **OrionMEG®**: ~\$13.6B (10% MRI-equivalent adoption) Renewed CMP Board to Access Market.
- **Somfit ® SaaS**: USA reimbursement market ~\$250m - growth 25% PA - CMP fastest growing AI Sleep (HST/SaaS).
- **Global reimbursement**: ~\$1B.
- **Consumer potential**: \$1-10B (Apple/Google/Amazon partnerships)- Renewed CMP Board to Access Market.

FY25 Highlights - At a Glance

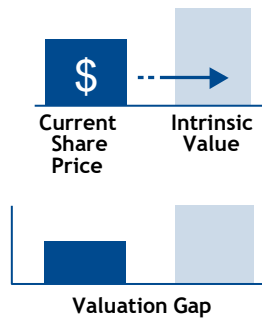


Positioned for Transformational Growth & Re-Rating

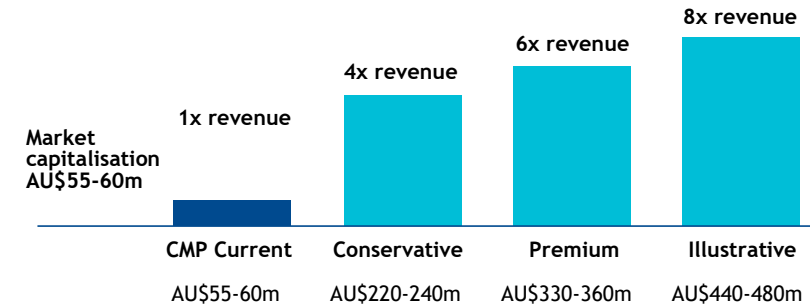
Why Invest Now

- Large, under-penetrated global markets (sleep & neuro diagnostics).
- Scalable SaaS recurring revenues.
- FDA/CE approvals reduce execution risk
- Strategic Board renewal with U.S. MedTech leadership onboard- Accelerate Strategic Partner Engagement & Market Access.
- CMP ~1x revenues vs peers at 4-8x - substantial investor intrinsic value- realisation.

Valuation Gap



Compumedics' Valuation Gap



Annual General Meeting

Ordinary Business

- Item 1** Financial Statements and Reports
- Item 2** Election of a Director - Chris Barys
- Item 3** Adoption of Remuneration Report (non-binding resolution)

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Thank You



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