

ASX Release

1 May 2026

Q3 FY26 Investor Webinar Presentation

Decidr AI Industries Ltd (ASX: DAI) (“DAI”, “DAI Industries” or “the Company”), an agentic AI enablement group and 100% owner of Decidr.ai Pty Ltd (“Decidr”) and Sugarwork, Inc. (“Sugarwork”) via Decidr US, provides the accompanying investor presentation to be used for the investor webinar today, Friday, 1 May 2026 at 11.00am AEST to discuss its Quarterly Activities Report for the period ended 31 March 2026 (“Q3 FY26”).

DAI Executive Chairman, David Brudenell, will provide an overview of the Company’s operational progress during the quarter, recent developments and near-term priorities, followed by a Q&A session.

Register for the webinar via the link below:

https://us02web.zoom.us/webinar/register/WN_aZu6umrdQzqJkNnWCP5b8g

Participants may submit questions prior to the event to simon@nwrcommunications.com.au or do so via the Q&A function within Zoom.

-Ends-

For further information, please contact:

David Brudenell
Executive Chairman, Decidr AI Industries Ltd
E: dbrudenell@decidrindustries.ai

This announcement has been authorised for release by the Board of DAI.

About Decidr AI Industries (ASX:DAI)

Decidr AI Industries (ASX: DAI) is an agentic transformation group building and scaling portfolio companies that enable organisations to systematically organise, execute, and distribute work using enterprise-grade agentic systems. The Company's strategy addresses the full agentic lifecycle, including organisational self-knowledge, human and agentic role definition, data and schema normalisation, task orchestration, and the distribution of work across teams, partners, and labour markets.

DAI's portfolio includes Decidr.ai, developer of the Decidr Agentic Operating System, which provides an enterprise-grade platform for orchestrating agentic workflows and decision-making, and Sugarwork, a knowledge-capture and workflow-automation platform that strengthens the group's capabilities in organisational intelligence and enterprise AI adoption.

Through its portfolio companies, DAI supports organisations as they transition from fragmented AI experimentation to coordinated, scalable, and commercially deployable agentic systems across industries and geographies.

To receive updates on DAI activities, news, and access historical information, register on the DAI [Investor Portal](#): <https://decidrindustries.ai/auth/signup>

For more information, visit <https://decidrindustries.ai>

FY26'Q3 Webinar

Building the Orchestration Layer for the Agentic economy

WEBINAR

APRIL 2026

PRESENTER

David Brudenell - Chair

TICKER

ASX: DAI

Important information

The forward-looking statements included in these materials involve subjective judgement and analysis and are subject to significant uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to, Decidr AI Industries Limited ("Decidr" or "DAI" or "The Company"). In particular, they speak only as of the date of these materials, they are based on particular events, conditions or circumstances stated in the materials, they assume the success of The Company's business strategies, and they are subject to significant regulatory, business, competitive, currency and economic uncertainties and risks.

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**All amounts are in AUD \$ unless stated otherwise.
Some amounts may not add due to rounding.**

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Content and concepts in this presentation are contained in the presentation released in March 2025, September 2025, November 2025 as well as public information found on www.decidr.ai and other owned Decidr.ai digital assets.

**This presentation has been authorised for release by the Board of DAI.
Decidr AI Industries Limited ACN 614 347 269 - 347 Kent St, Sydney, NSW 2000, Australia.**



Decidr builds the orchestration layer for the agentic economy

AI investment has concentrated on infrastructure and intelligence, but value will accrue to the orchestration layer that governs decisions, compliance, and economic coordination.

Decidr is building that layer for enterprises and sovereign economies.



Decidr is positioned in a new critical market

Companies require determinism with all business activities. Decidr is a first mover in offering a standardised, federated and enterprise-grade operating system to manage LLMs, Apps and AI Agents

- AI is a horizontal technology, not a vertical market
- Standalone AI point solutions face distribution and margin compression
- Foundation Models will move towards commodization
- De-centralised AI agents are practically ungovernable by humans because of span limitations
- DAI horizontal strategy adds useful capability across entire business

In horizontal technologies, platforms win—and integrated capabilities compound

● AI Applications

● **Orchestration**

● Foundation Models

● Data Labelling & Training

● Data Centres & Compute

● Chips

● Energy

● Rare Earths



The coordination layer is unclaimed. DAI is building it.

We sell sovereign-grade AI orchestration to enterprises who can't fully trust US hyperscalers.

Frontier labs have left the model layer **and are colonising the application layer** — by role, industry, and workflow.

The remaining vacuum: **the orchestration layer between models and the enterprise.** That is the layer that **compounds**, carries audit trails, sovereignty, and trust.

1 CAPTURE

Sugarwork • Embedded Partnerships

1 COORDINATE

DecidrOS platform

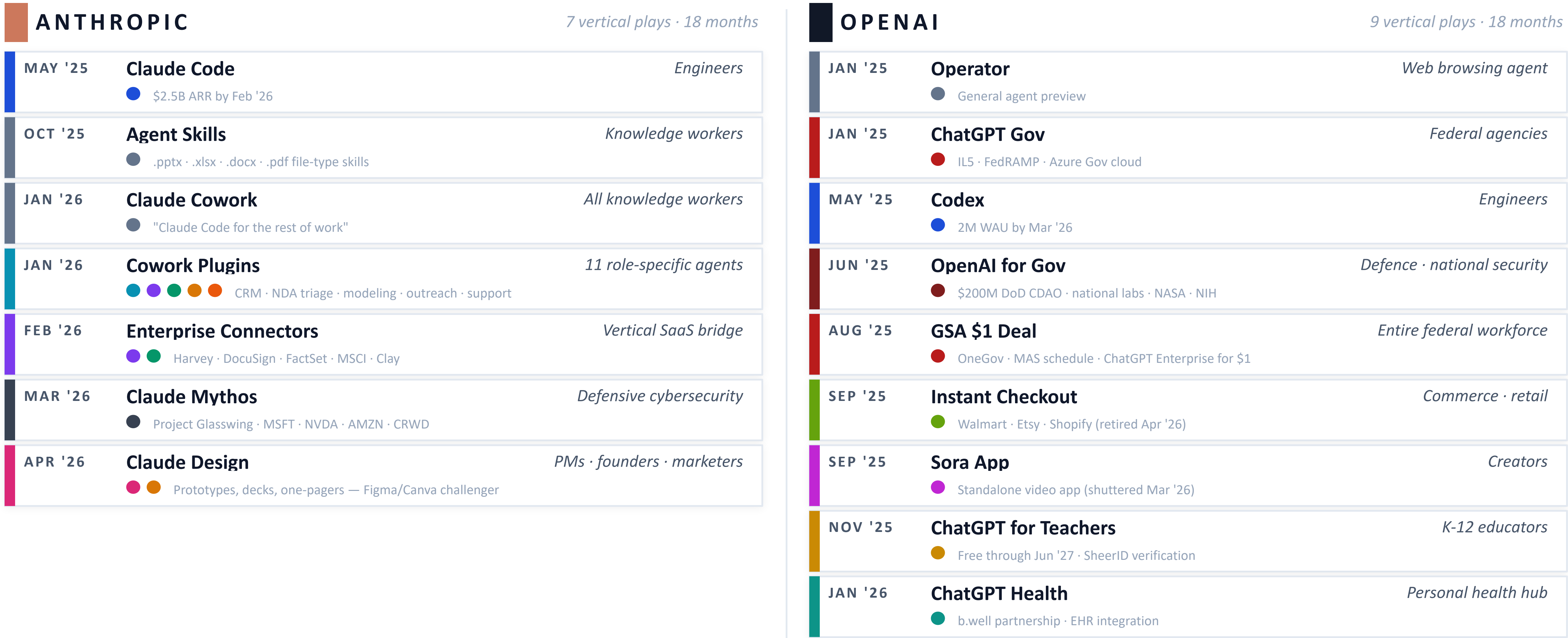
1 COMPOUND

Agentic Graph • data substrate



The lab-to-vertical land grab.

Anthropic & OpenAI product releases targeting specific industry verticals — Oct '24 → Apr '26





Three forces converging in a 12-month window

01

Pilot fatigue is real

95%

of GenAI pilots fail to reach production

MIT NANDA's State of AI in Business 2025 study (300 deployments, 150 leaders, 350 employees) found only 5% of integrated AI pilots extracted measurable P&L value. Buyers no longer want demos - they want orchestrated workflows that integrate with the systems they already trust.

MIT NANDA · State of AI in Business · Aug 2025

02

Vertical land grab is on

16

vertical product launches by Anthropic + OpenAI in 18 months

Frontier labs are colonising the application layer — engineering, gov, defense, commerce, health, design. The space between vertical apps and the underlying models - coordination, sovereignty, audit - is structurally unclaimed.

Public product announcements · Oct 2024 → Apr 2026

03

Sovereign AI budgets unlocking

\$2T

in committed sovereign infrastructure spend by 2030

GCC, ASEAN, India, and EU governments are building sovereign cloud + sovereign-AI capability stacks. They need orchestration partners that can air-gap workloads, fine-tune on local data, and respect data residency — not US hyperscaler defaults.

McKinsey, BCG, Saudi PIF and UAE G42 commitments aggregated · 2024–2026

Pilot failure forces orchestration · Frontier labs occupy verticals · Sovereign capital is ready to deploy



One product story: Capture → Coordinate → Compound

01

CAPTURE

Sugarwork + Embedded Partnerships

Knowledge-capture • Ecosystem Led
Growth via embedded partner workflows
• sovereign fine-tuning pipeline

*Revenue today; training data
for the Graph tomorrow*

02

COORDINATE

DecidrOS

Schema-driven agent orchestration &
interoperability

*Standardises and governs how
agents read, write and audit
across vertical apps*

03

COMPOUND

Agentic Graph

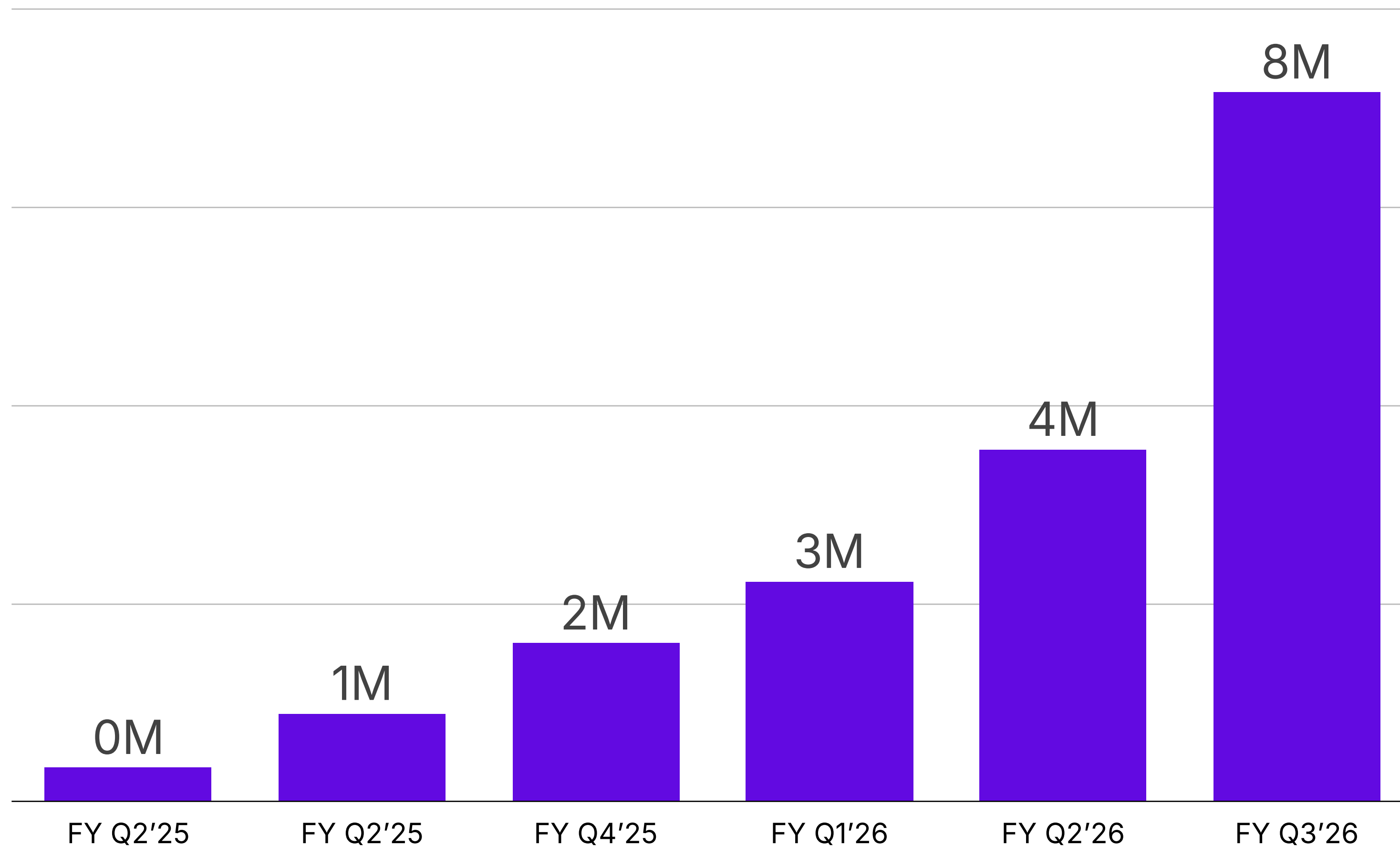
Pre-boarded knowledge-node •
network = moat

*Partners become super-nodes,
Enterprises major nodes.
As graph density increases pre-
boarded businesses become
more intelligent.*



Top 5% of SaaS trajectories

Annualised revenue exit rate has doubled in the most recent quarter - five quarters of growth in Australian test market



A\$8.06m

Annualised exit rate at 31 March 2026

More than 2x the prior quarter

2.2x

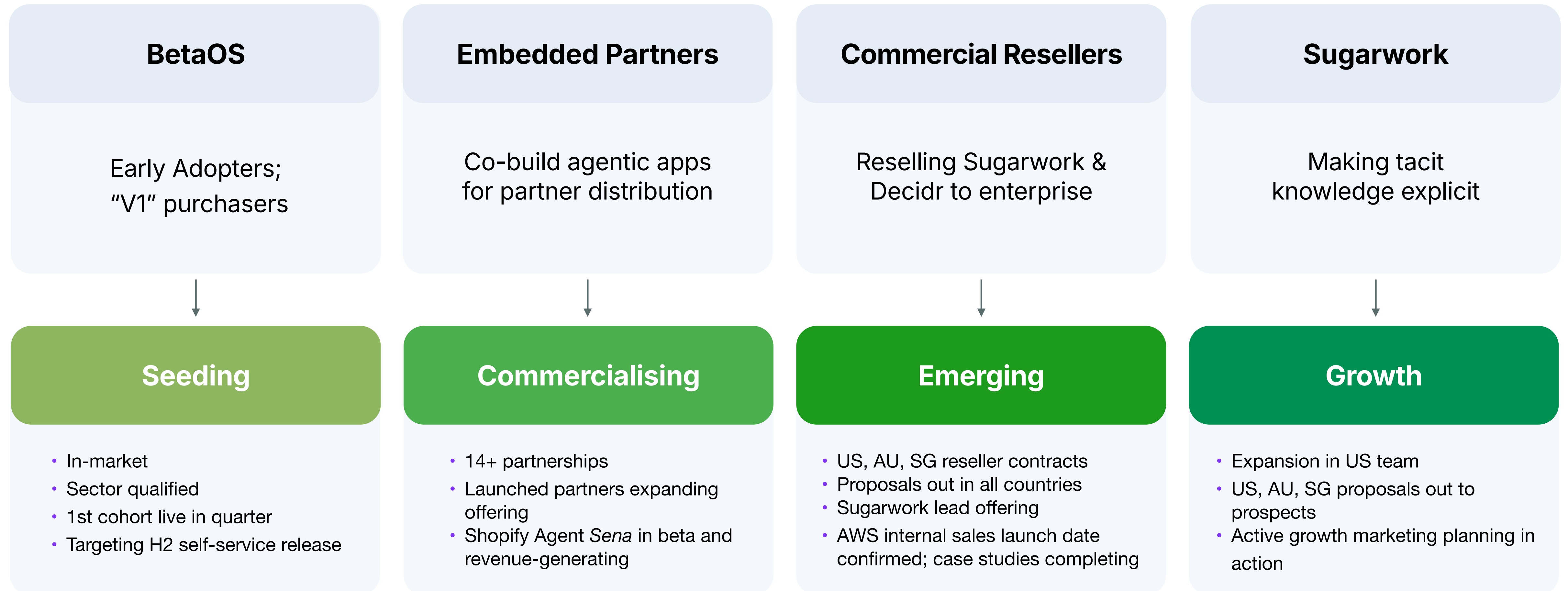
Q3 FY26 over Q2 FY26
QoQ growth

8.9x

Year-on-year growth
(Q3 FY26 vs Q3 FY25)



Revenue pathways & progress





New Partnerships



Singapore-headquartered SAP and IT services consultancy, recently acquired by Tokyo-based Dirbato. It deploys more than 300 SAP consultants across APAC and EMEA, with SGD 50 million revenue in 2025, covering the full enterprise stack — SAP S/4HANA, SuccessFactors, Ariba, Salesforce, Azure — across contract, permanent and executive recruitment plus hands-on delivery.

SAP



New York-based private equity consulting and executive search firm (founded 2016, ~130+ professionals) that works exclusively for financial sponsors and their portfolio companies. They deliver hands-on operational, performance improvement, and financial solutions to accelerate EBITDA growth across operations, finance, HR, supply chain, technology, carve-outs and transaction advisory — positioned as operators rather than advisors.

Fortune 100



AI consulting and software development agency (~150 people) with an explicit mission to "increase human agency." They build production AI products for top founders and Fortune 10 executives, and produce research on AI alignment — shipped work includes Azul Airlines' \$80M pricing engine, the neural decoder for Blackrock Neurotech's FDA-approved BCI, and Jupiter Intelligence's climate data interface.

US PE



Sovereignty is becoming a buying criterion

Public data, regulatory action and enterprise budgets have aligned around a single question: where does your reasoning happen?

**~US
\$100B**

Expected sovereign AI
compute investment in
2026

*Sources: industry reports collated at
productpower Feb 2026*

60%

Multinational firms
expected to split AI
stacks across
sovereign zones by
2028

Source: industry analyst commentary, 2026

**US
\$200B+**

Pledged at India's AI
Impact Summit toward
sovereign AI capability

*Source: Government of India AI Impact Summit
2026*

43%

Of employees admit
sharing sensitive data
with external AI tools

Source: sugarwork.ai Knowledge Security thesis



Token pricing & IP leakage are making enterprises think about knowledge security

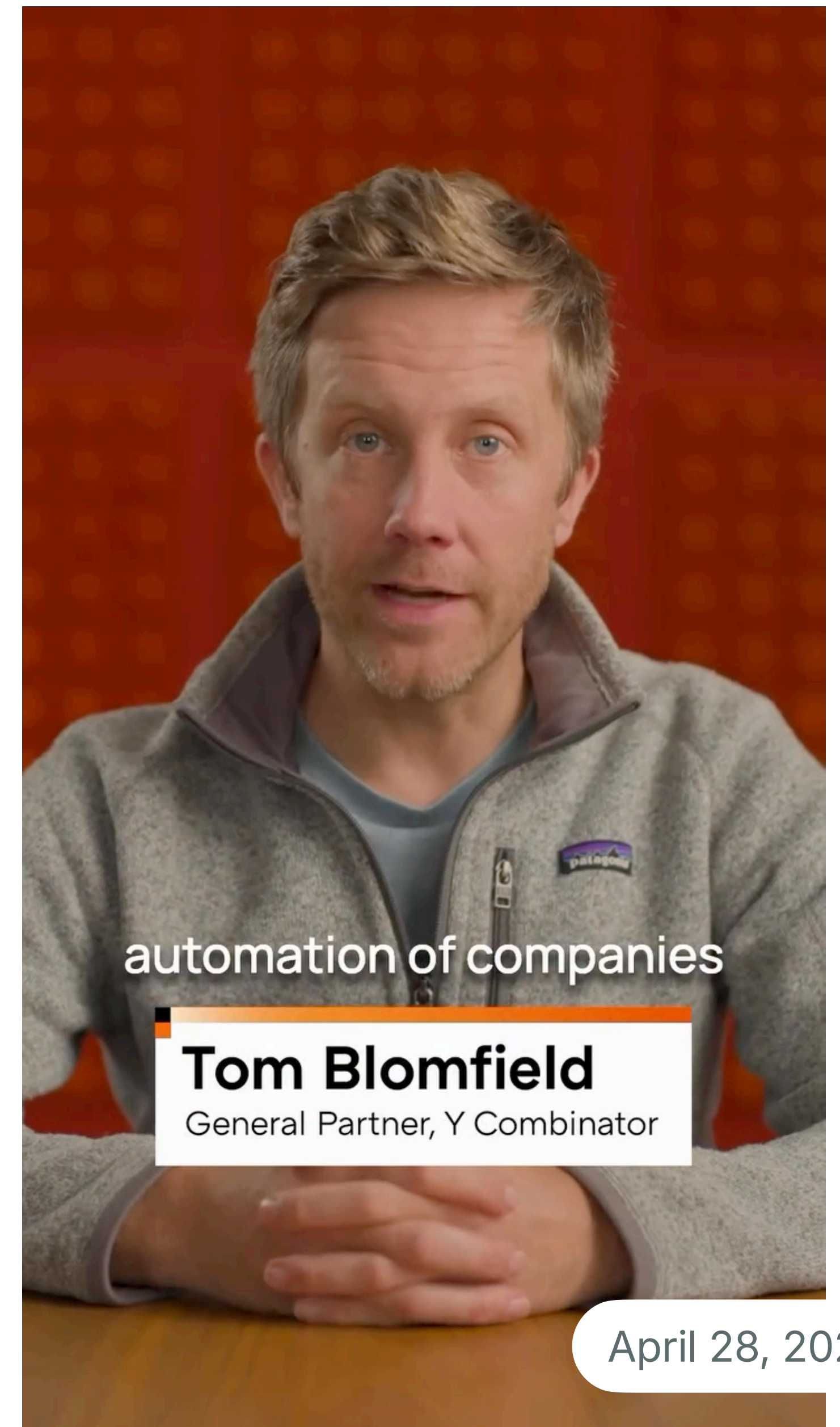
Knowledge Security: The enterprise category that protects an organisation's decision-structure from leakage to third-party AI models - by capturing reasoning inside a sovereign graph and training a customer-owned model on that graph.

- Sugarwork = 'Company Brain'
- 2 years head start on category
- Live customers, case studies

Link to Reel: <https://www.instagram.com/reel/DXsYY8RjgY7/?igsh=MWpkdXU3NGc3amQ5MQ==>



Y Combinator is a startup accelerator that funds early-stage companies with seed money, mentorship, and access to a vast investor network. Its alumni network spans over 5,000 companies including Airbnb, Stripe, Dropbox, Coinbase, Reddit, DoorDash, and Instacart, with combined valuations exceeding \$600 billion.





The rise and importance of Agentic Sovereignty

As autonomous agents move from answering questions to executing decisions, the question of who owns those agents — their memory, their reasoning, and the infrastructure they run on — becomes the defining commercial and regulatory issue of 2026.

01

Compute sovereignty

Where the agent's GPUs run. c.US\$100B of sovereign compute investment pledged in 2026; NVIDIA Enterprise AI Factory explicitly targeting Europe's \$200B AI programme.

Sources: 51ai.substack.com; productpower.substack.com

02

Data & schema sovereignty

Every prompt an employee sends leaks not just data but the structure of how the firm reasons. McKinsey: 8 in 10 companies cite data limitations as a roadblock to scaling agentic AI.

Source: McKinsey, Apr 2026 agentic AI research

03

Orchestration sovereignty

OpenClaw (124,000 GitHub stars) validated that users will self-host the orchestration layer before they self-host the model. The coordination layer is where durable IP accrues.

Source: craighepburn.substack.com, Feb 2026

04

Regulatory sovereignty

EU AI Act, APRA CPS 230, MAS TRM and GCC mandates are converging in 2026 — forcing regulated decision processes onto infrastructure the enterprise controls.



Sugarwork and DecidrOS - one sovereign reasoning platform

Sugarwork captures the enterprise's decision-structure. DecidrOS runs the deterministic agentic workflows that execute on it. Both sit inside the customer's boundary.

Sugarwork Knowledge Security Platform

Structured Knowledge Capture

AI-assisted expert interview programme - the codified at the heart of Sugarwork's IP

Ambient meeting capture

Always-on intelligence layer that extracts decision-structure as it emerges in working meetings across Zoom, Teams and Meet.

Reasoning Graph

Unified, proprietary representation of how the enterprise actually reasons — the training corpus for the customer's sovereign model.

Sovereign fine-tuning

Customer-selected open-source base (Mistral, Qwen, DeepSeek, GLM, Nemotron) fine-tuned inside the customer's infrastructure. Weights owned outright.

Decidr Deterministic Orchestration Layer

Agentic Schema

First-principles blueprint of the organisation — reusable across domains, the structure AI needs to reason, plan and act.

AI proposes → rules constrain → humans approve

Deterministic guardrails with full audit trail. Confidence thresholds gate automated actions; low-confidence outputs routed for human review.

Multi-agent coordination

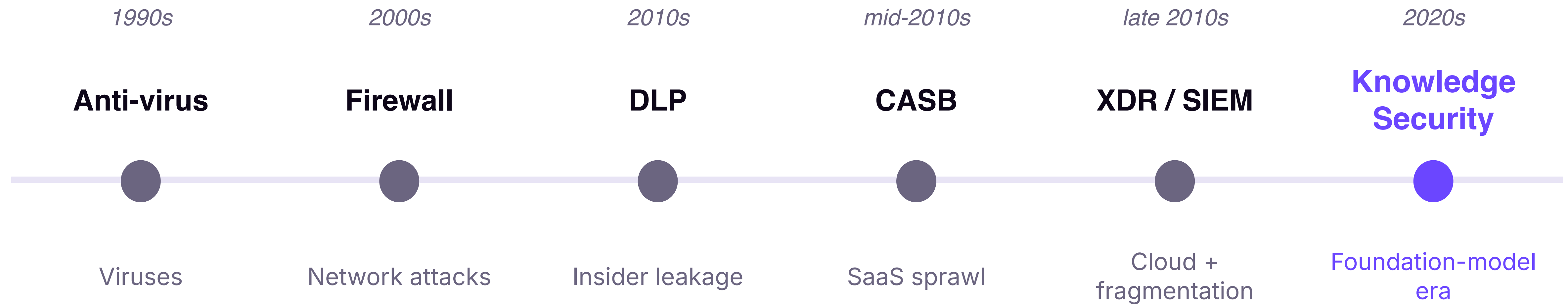
Coordinated workflows across LLMs, business apps and AI agents — replacing brittle point-to-point integrations.

Enterprise and sovereign capable

VPC, sovereign cloud, on-premise, or air-gapped deployment. Compliance-as-code at execution time.



Every decade produces a new security category. Knowledge Security is this one.



THE PATTERN

*A new threat emerges. The board asks the CISO what they're doing about it. A new budget line appears.
Knowledge Security is this cycle's entry. We are early.*



Four hard guarantees

Your data trains your model. Nobody else's.

Verifiable at engineering-audit depth. Not marketed - architected.

Capture stays on-shore



Deploy inside your VPC, sovereign cloud, or on-prem. No fragment of captured reasoning transits through Sugarwork-controlled systems.

Training runs in your environment



LoRA/QLoRA jobs execute on infrastructure you control. Sugarwork operators cannot see your corpus or intermediate gradients.

Inference stays inside the boundary



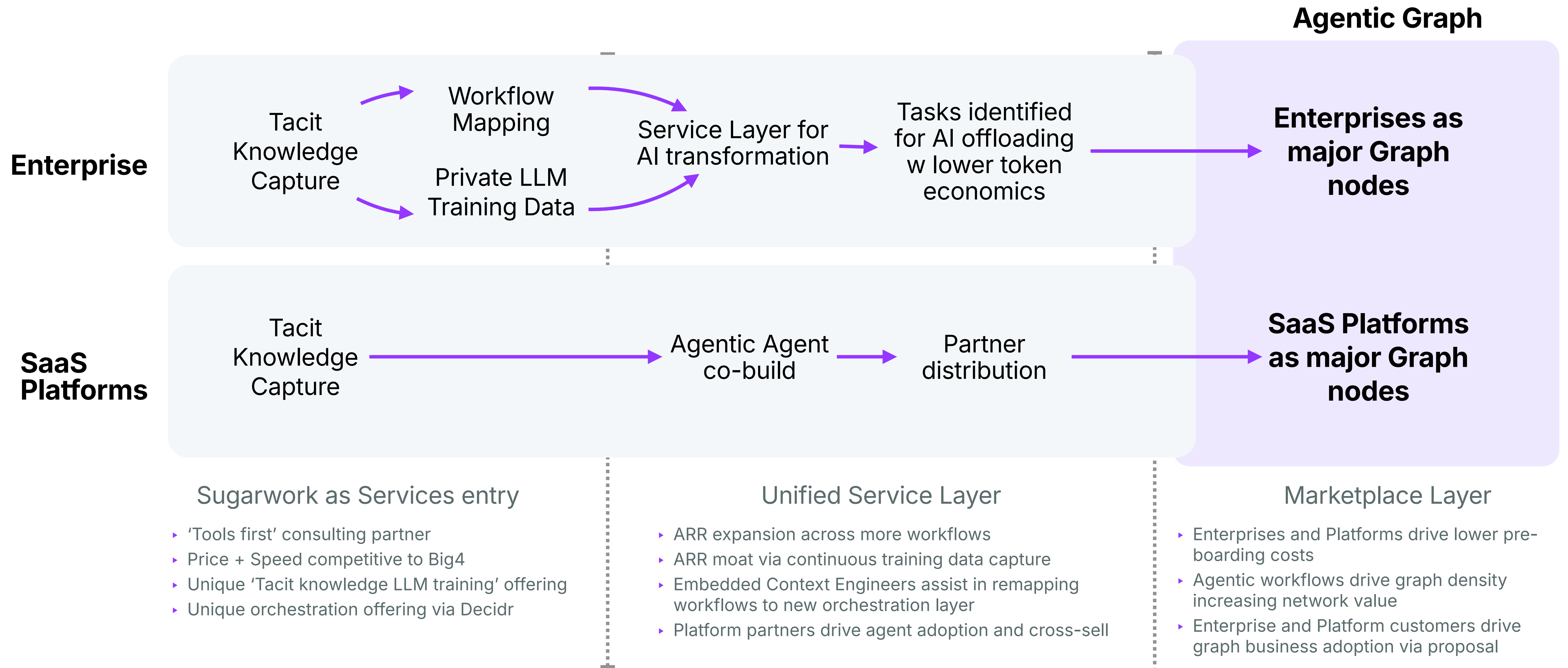
No tokens transit to third parties. Air-gapped option available — the model operates with zero outbound egress.

You own the weights



Customer-held artefacts. Terminate us and the model remains yours. We retain no copies.

Service-to-Graph GTM



DAI is positioned in the two largest new global commercial sectors

AI Transformation

Over the next 10 years

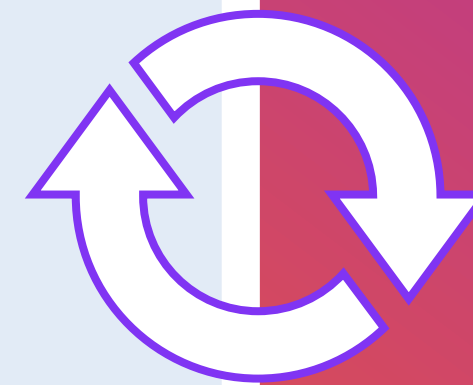
10's Billions



AI Orchestration

Over the next 10 years

10's Trillions



Q&A



Juan Hendy
Investor Relations Manager
juan.hendy@decidr.ai