



EVZ LIMITED

Investor Presentation

FY2025

22 August 2025

FY25 Results Summary



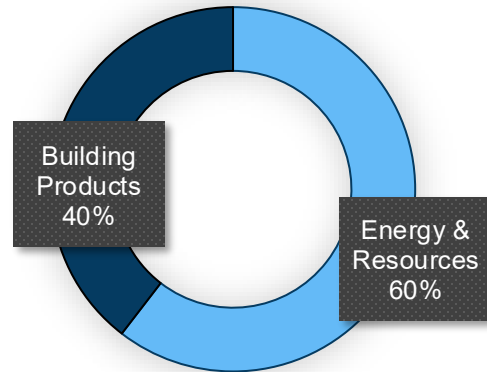
Year ended 30 June 2025	FY25	FY24	
Revenue from ordinary activities	\$107,959,682	\$118,916,120	(9%)
EBITDA	\$5,323,141	\$4,906,295	8%
Profit before finance costs and income tax	\$2,685,515	\$2,399,295	12%
Profit from ordinary activities before tax	\$1,809,610	\$1,818,415	-
Profit from ordinary activities after tax	\$1,235,210	\$2,138,924	(42%)*
Total income attributable to the shareholders	\$1,629,937	\$2,324,544	(30%)*
Earnings per share (cents/share)	1.02	1.77	(42%)*
Net tangible assets per share (cents/share)	18.6	17.2	8%

* Reflects the normalisation of tax expense in current year. Prior years benefitted from available unbooked tax losses being recorded on the balance sheet

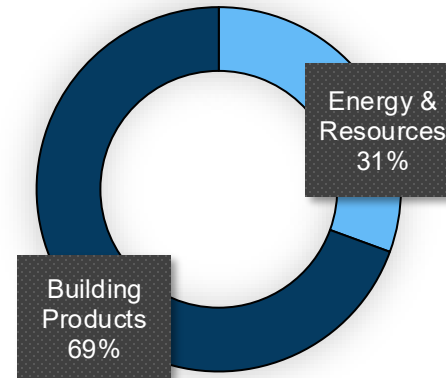
FY25 Results Analysis



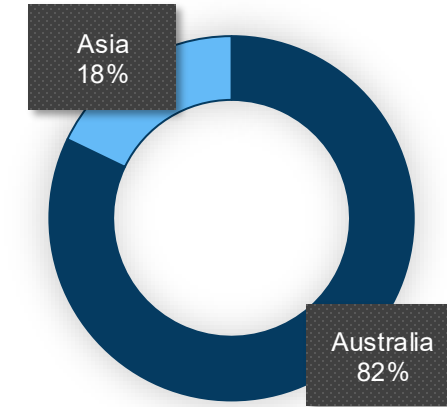
REVENUE - INDUSTRY SECTOR



EBITDA - INDUSTRY SECTOR



EBITDA REGION



Revenue Growth

The Group recorded sales revenue of **\$108 million** for the financial year. While this represents a slight reduction from the prior year, it reflects a strategic focus on enhancing contract quality amidst tightening market conditions across our industry sectors. Recent contract wins and a strong backlog provide a solid foundation and increased confidence heading into FY26.

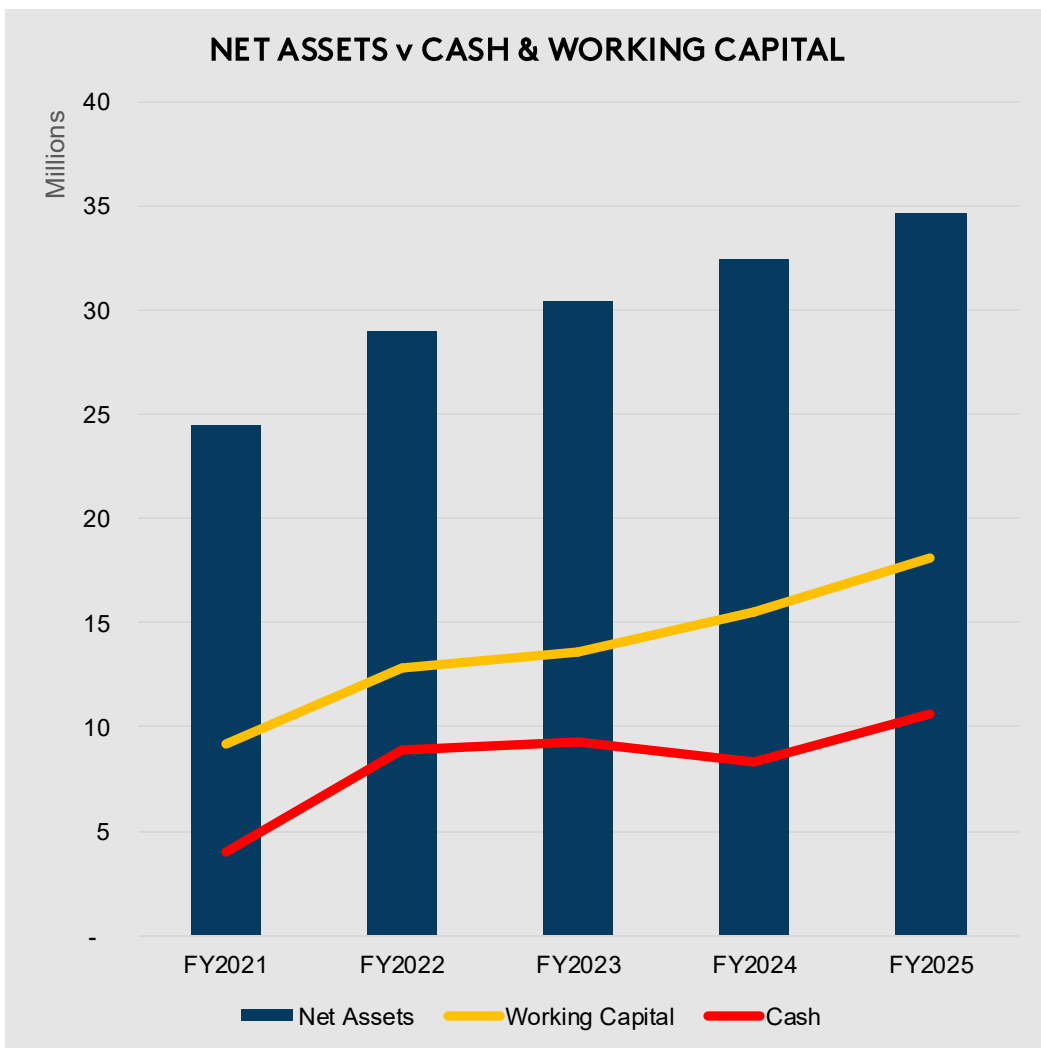
Improving Earnings

EBITDA improved to **\$5.3 million**, an **8% increase** from FY24. This growth marks the early impact of margin improvement initiatives, with all low-margin legacy contracts now completed. Operational improvement measures implemented in particular at Brockman Engineering during the year have begun to take effect and are expected to deliver further earnings growth in FY26 and beyond.

Stronger Balance Sheet

Continued improvement in financial performance has further strengthened the Group's balance sheet. As at financial close, **net assets totalled \$35 million**, with no debt and a **cash balance of \$10.6 million**. Net tangible assets per share were **18.6 cents**, representing a **20% premium** to the trading price at the balance date.

Balance Sheet & Cashflow



Balance Sheet Overview

The Group's balance sheet continues to strengthen, providing enhanced capacity to undertake larger-scale projects and pursue strategic acquisitions aligned with our long-term growth objectives.

Our strategic plan is focused on scaling the business through a combination of:

- **Organic growth,**
- **Operational efficiency and margin improvement, and**
- **Targeted acquisitions to expand service capabilities and enhance our position in key industry sectors.**

To support this, we are actively developing and enhancing our diversified project and contract portfolio to underpin our growth strategy.

Key Financial Highlights:

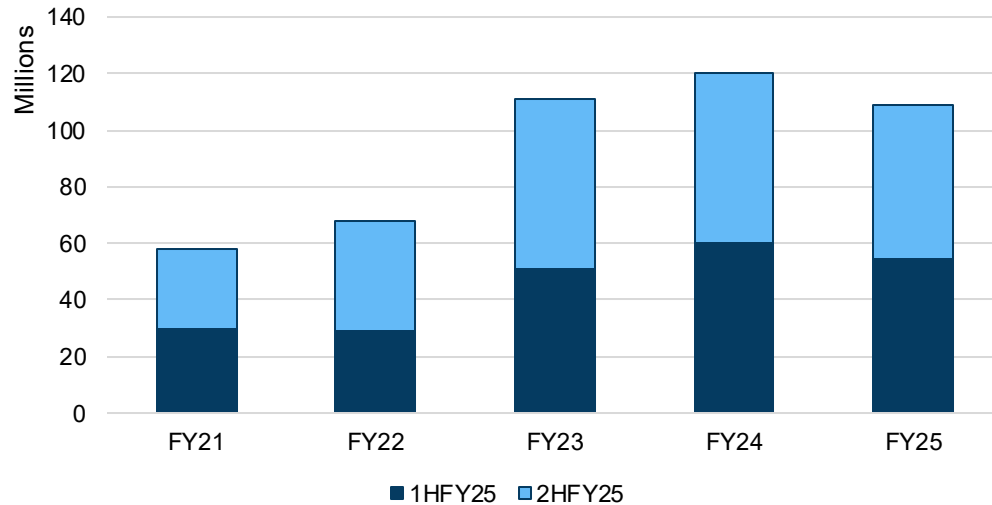
- Cash on hand at financial close: **\$10.6 million**
- **Net Tangible Assets (NTA):** Increased to **18.6 cents per share**
- **Working capital** has increased due to retention of earnings.

These metrics reflect a solid financial position and the flexibility required to execute our strategic initiatives effectively.

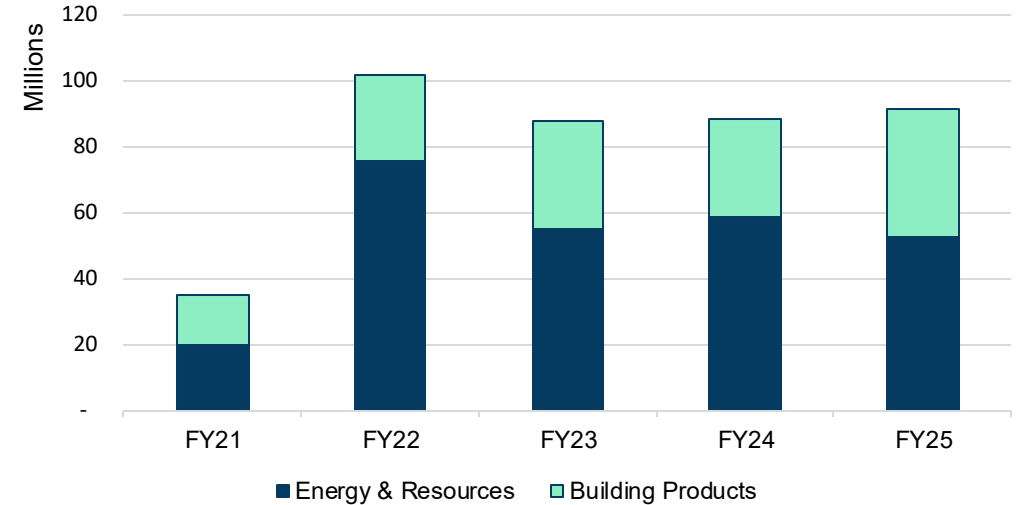
Revenue & Contract Pipeline



GROUP REVENUE



REVENUE BACKLOG



Contract Pipeline

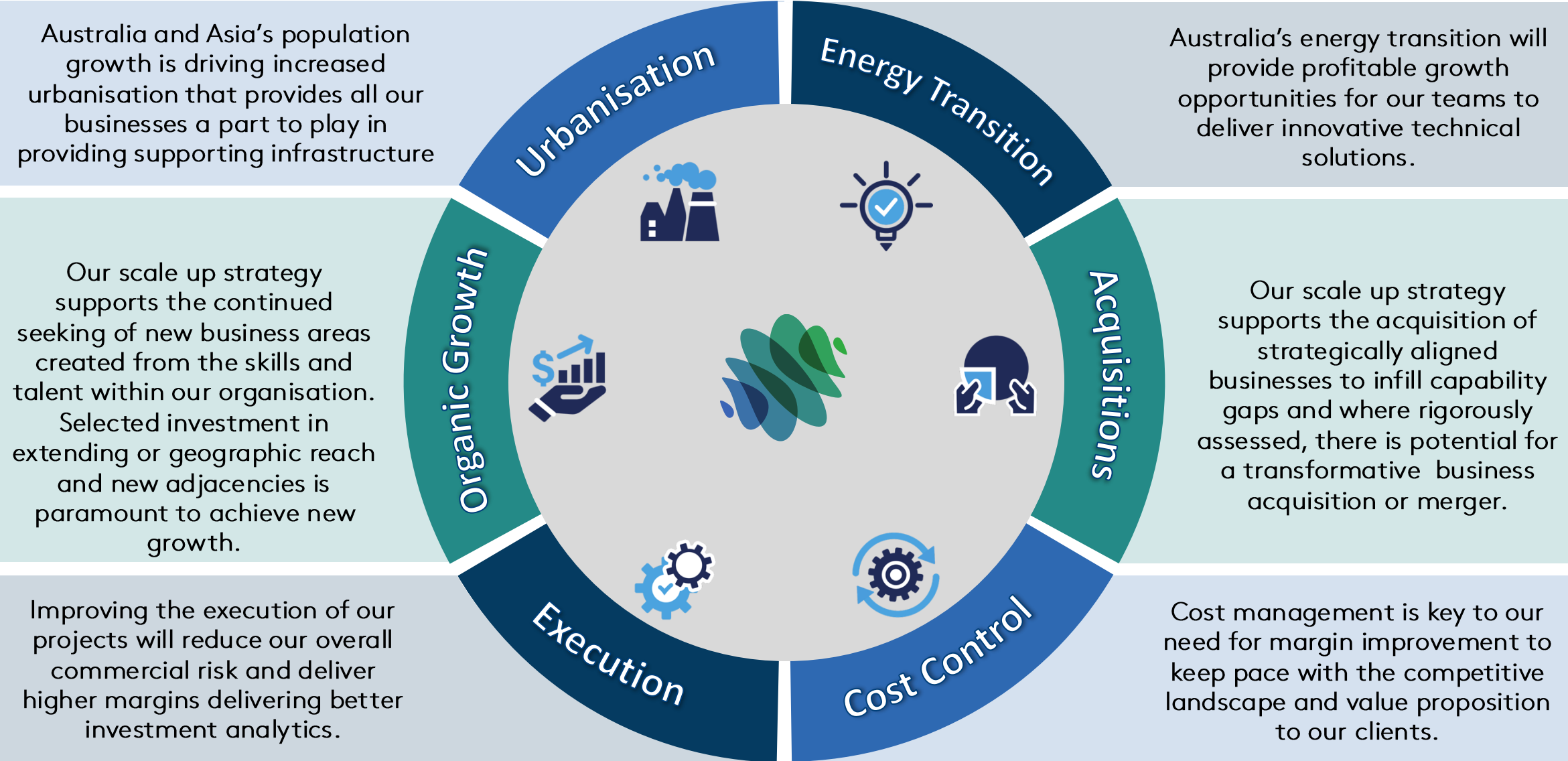
EVZ currently holds a contract revenue backlog* exceeding **\$90 million**, including recent contract wins. This provides a strong foundation for revenue conversion into FY26 and beyond. Tender activity remains at historically high levels across our core industry sectors, driven by sustained investment in Australia's energy and resources transition toward a cleaner energy future.

Demand for our **building products** continues to grow in Asia, supported by economic recovery across the region. Meanwhile, our Australian operations are capturing increased market share through a focus on **technical innovation and value creation**.

Our **strategic plan** to expand within the **Energy & Resources** and **Building Products** sectors is being executed progressively, delivering ongoing **revenue and profit growth**.

* Contract revenue backlog is defined as the value in AUD of revenue under contract that has not yet been recognised.

Strategic Plan Outlook



Energy & Resources

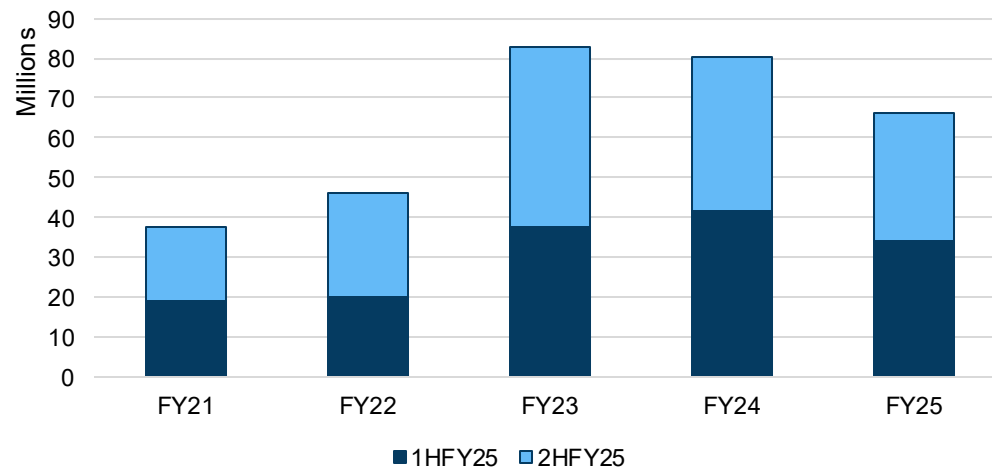


Our Energy & Resources division, comprising **Brockman Engineering** and **TSF Power**, delivers technical services across the **energy, water, mining, and natural resources sectors**—core pillars of Australia's economy. With Australia's ongoing urban growth and the global transition to cleaner energy, demand for infrastructure and sustainable solutions continues to rise.

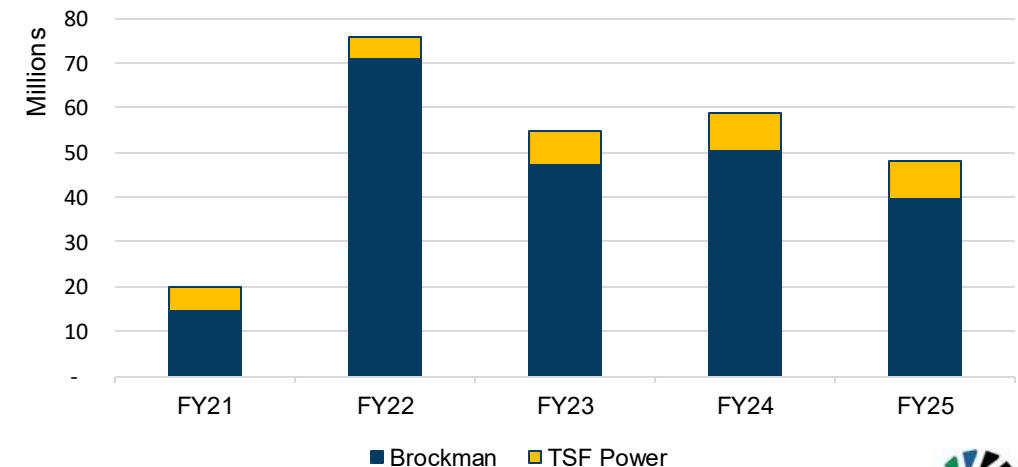
Key highlights:

- **Strong market outlook:** Continued national focus on natural resource utilisation and clean energy transition.
- **Diverse project portfolio:** Increasing representation of water infrastructure projects driven by population and urban expansion.
- **Sustained growth:** The division has consolidated growth this financial year, with further expansion expected.
- **Strategic initiatives:**
 - Geographic expansion and upskilling of workforce.
 - Targeted cost reductions and tighter management to **drive profit margin growth**.
 - Focus on **organic growth** and **strategic acquisitions** to enter new markets and adjacent sectors, in alignment with our Energy & Resources strategic plan.

REVENUE - ENERGY & RESOURCES



REVENUE BACKLOG - ENERGY & RESOURCES



Energy & Resources: Case Study

HASTINGS TERMINAL EXPANSION

Brockman Engineering are delivering a further stage of expansion to the Hastings Fuel Terminal delivering innovative design and construction solutions to augment the fuel storage capacity at the terminal. The project comprises two additional twenty-five megalitre fuel storage tanks, integrating pipework, civil works and electrical supply connections.



Building Products

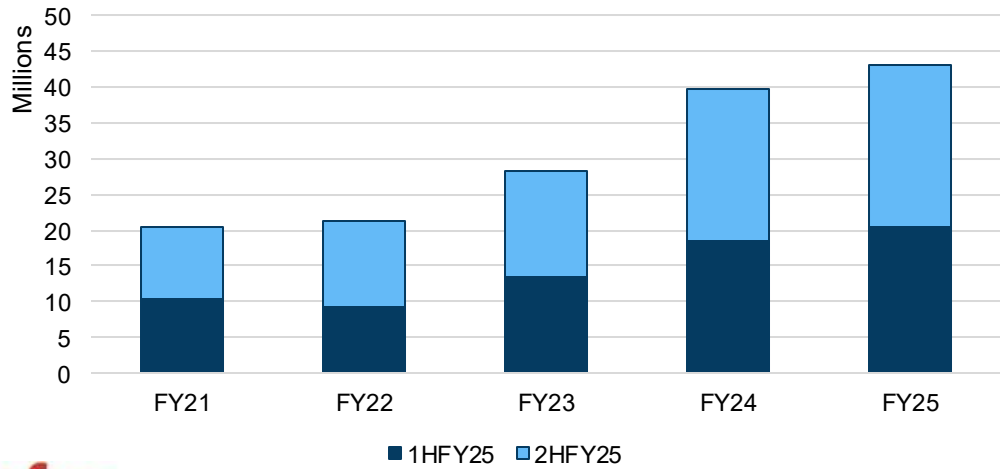


Our Building Products division brings together **Syfon Systems Australia, Syfon Systems Asia, and Tank Industries**, forming a group of technical specialists in water industry products. This division supports the **built and social infrastructure sectors**, with operations spanning all Australian capital cities as well as Malaysia, Vietnam, and Indonesia.

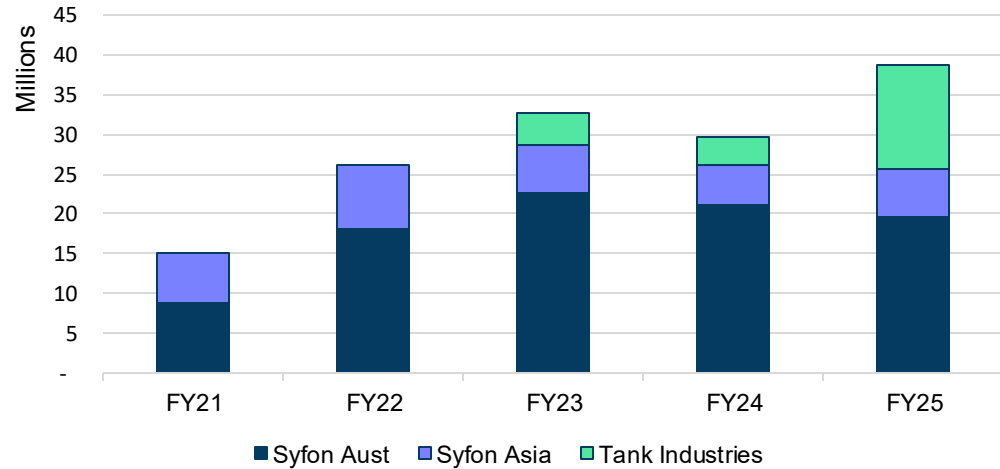
The built environment sector remains a **key driver of economic growth** across the region, particularly in the **development of new cities** and the enhancement of existing urban areas to support growing populations. Our business is well-positioned to benefit from this trend, with direct exposure to some **of Asia's fastest-growing economies**.

Revenue growth in this division has been strong throughout the financial year and is projected to continue in FY26. The full integration of Tank Industries and **growth in Vietnam** have enhanced our geographical reach and product range, contributing to **improved margins**. Looking ahead, we will continue to expand into **new market segments** and adjacent industries through a combination of organic growth and strategic acquisitions of technically advanced businesses, aligned with our **long-term strategy**.

REVENUE - BUILDING PRODUCTS



REVENUE BACKLOG - BUILDING PRODUCTS



Building Products: Case Study

THE LIGHT CITY, PENANG

Syfon Systems provided innovative stormwater management solutions to the mega development, The Light City, Penang, Malaysia. Syfon designed and constructed the rainwater catchment and siphonic drainage systems to protect the buildings from water ingress during the seasonal tropical rainstorms.



FY26 Drivers

EVZ Limited enters FY26 with a positive outlook, supported by stable market conditions in the Australian Building Products sector and strong growth momentum across our Asian operations. While the Energy & Resources sector is currently experiencing a brief tightening phase, we anticipate a transition to renewed investment and growth in the second half of the year.

In FY26, EVZ will continue to create shareholder value through the following strategic initiatives:

- **Operational Efficiency:** Ongoing margin improvement through targeted operational enhancements at Brockman Engineering.
- **Revenue Growth:** Expansion of our Building Products business across Asian markets.
- **Capital Management:** Strategic investment in new equipment aimed at enhancing worker efficiency and safety.
- **Risk Mitigation:** Rigorous risk management across our commercial contracts and agreements.
- **Strategic Acquisitions:** Active pursuit of acquisition opportunities aligned with our long-term strategy to scale operations and improve profitability.

EVZ remains focused on sustainable growth, operational excellence, and delivering long-term value to shareholders.

EVZ Limited: Company Directory

EVZ LOCATIONS

EVZ Head Office

Melbourne, VIC

TSF Power

Glendenning, NSW

Norlane, VIC

Wakerley, QLD

Brockman Engineering

Norlane, VIC

Glendenning, NSW

Syfon Systems

Dandenong South, VIC

Chipping Norton, NSW

Meadowbrook, QLD

Kuala Lumpur, Malaysia

Ho Chi Minh City, Vietnam

Jakarta, Indonesia

Tank Industries

Dandenong South, VIC

www.evz.com.au

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