Nol8 Appoints Chief Solutions Officer to Lead Enterprise Adoption of the AI Data Plane

Highlights

- **Jamie Pope appointed Chief Solutions Officer** to manage growing enterprise interest in the Nol8 AI Data Plane and lead customer integration.

- **The appointment of a senior leader of Mr Pope's calibre from major listed data infrastructure player Elastic (ETC:NYSE, ~US$5B market cap) is significant validation of Nol8's technology and market opportunity** — enterprise infrastructure executives of this standing do not join early-stage companies without deep conviction in the technology and the scale of the addressable market.

- **Proven track record of architecting and negotiating multi-million dollar enterprise agreements** for Fortune 50 corporations across Elastic, MongoDB, Okta and Aviatrix.

- **Jamie possesses deep and established relationships with senior enterprise decision-makers** map directly to Nol8's target customer base, positioning him as the critical link between the the development team and US-centric enterprise buyers.

- **Rare dual capability: deep technical software engineer and proven enterprise sales leader** — able to design solutions at the architecture level and close them at the commercial level.

- **Appointment reflects Nol8's commercial trajectory:** benchmarking engine readiness at mid-2026 and revenue-ready platform targeted for late 2026.

FortifAI Limited (ASX: FTI) ("**FTI**" or the "**Company**") is pleased to announce the appointment of Jamie Pope as Chief Solutions Officer of its Nol8 team. Nol8 is building the AI Data Plane — a data-in-motion processing layer built on a neural network algorithm accelerated by FPGA hardware that sits between enterprise data sources and AI inference, filtering, enriching, routing and governing data in real time before it reaches AI models.

Mr Pope joins from Elastic (NYSE: ESTC, ~US$5B market cap), the search and data analytics company that powers observability, security and enterprise search infrastructure for thousands of the world's largest organisations, where he served as Manager of Solutions Architecture. Prior to Elastic, he held solutions engineering and architecture leadership roles at MongoDB (NASDAQ: MDB, ~US$20B market cap), the dominant enterprise database platform for modern application data infrastructure, as well as Okta and Aviatrix. Across each company, he was directly responsible for designing, architecting and negotiating multi-million dollar enterprise solutions for Fortune 50 corporations and large-scale global organisations. The recruitment of a leader of this calibre from a major listed data infrastructure company is itself a meaningful endorsement of Nol8's technology and commercial potential.

Mr Pope's career has produced deep and established relationships with senior technology decision-makers across the world's largest enterprises — the exact organisations now confronting unsustainable AI data infrastructure costs. His ability to operate at both the architecture level and the commercial level is exceptionally rare: he can design a technical solution alongside a customer's engineering team, then structure and close the agreement at the executive level. That dual capability, combined with a network built over more than a decade of enterprise engagement, makes him the ideal leader to drive Nol8's transition from proof-of-concept to commercial deployment.

> *"Jamie has spent his career doing what we need him to do at Nol8: taking breakthrough infrastructure technology into the world's largest enterprises and turning it into multi-million dollar agreements. He has deep, established relationships with the senior decision-makers at the exact organisations we are targeting. His appointment marks our transition from proving what the AI Data Plane can do to proving it inside customer environments."*
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> **— Alon Rashelbach, Co-Founder and CTO, Nol8**

"I've spent my career designing and delivering enterprise-grade infrastructure solutions for the world's largest organisations. The relationships I've built with senior technology leaders at Fortune 50 companies give me direct visibility into the data infrastructure challenges they are facing — and those challenges are exactly what Nol8 solves. My job is to sit with those customers, architect how the AI Data Plane integrates into their stack, and close the agreements that turn this technology into revenue."

— Jamie Pope, Chief Solutions Officer, Nol8

As part of Mr Pope's engagement, he will be issued long term equity incentives pursuant to the terms of the Company's employee incentive scheme (in the form of performance rights) ("**LTI Performance Rights**"). The key material terms of the LTI Performance Rights are set out in Annexure A of this announcement.

Authorised for release by the Board of FortifAI Limited.

Media and Public Relations contact: Emily Walkerden (New York) | emily@nol8.io | +1 (917) 545 5817

About The Nol8 Technology

Nol8 is building the foundational AI Data Plane for the era of Autonomous Agents. By combining Neural-Network-Based Algorithms with FPGA hardware acceleration, Nol8 delivers unprecedented speed, efficiency, and scale for the world's most demanding AI data environments. Nol8's world-first technology has unlocked a previous ceiling to data processing and scalability — enabling enterprise AI systems to operate at the speed of the data stream itself.

About FortifAI

FortifAI Ltd (ASX: FTI) is an ASX listed AI infrastructure company developing and commercialising technology with a focus on AI. In addition to developing AI-forward technologies, Fortifai has developed a broad portfolio of video games. Fortifai uses AI to target efficiencies and expansion opportunities in technology.

Annexure A – LTI Performance Rights

The Company has agreed to issue performance rights to Mr Pope (and/or his nominee), pursuant to the Company's existing employee incentive scheme, on the following basis: 2,735,539 performance rights vesting in equal tranches after 6 months, 12 months, 24 months and 36 months from commencement. A further 3,282,647 performance rights to be issued following shareholder approval at the next AGM vesting on satisfaction of commercial milestones.

Glossary

The following company and industry terms are used in this announcement:

- **Agentic AI:** AI systems that operate autonomously and continuously, executing decisions and actions in real time without human input at each step.
- **CPUs:** Central Processing Units — the primary general-purpose processors used in conventional computing infrastructure.
- **FPGA:** Field-Programmable Gate Array — a specialised semiconductor device whose hardware logic can be configured after manufacture, enabling parallel, high-speed data processing that far exceeds the throughput of conventional CPUs.