



**Axe Group Pty Limited**

**ABN 62 095 107 814**

**Financial Report - 30 June 2024**

**Axe Group Pty Limited**  
**Contents**  
**30 June 2024**



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The directors present their report, together with the financial statements, on the company for the year ended 30 June 2024.

#### Directors

The following persons were directors of the company during the whole of the financial year and up to the date of this report, unless otherwise stated:

Martin John Stewart  
Kimberley Ann Lathe

#### Principal activities

During the financial year the principal continuing activities of the company consisted of providing insurance software solutions and related services to insurance businesses.

#### Dividends

Dividends paid during the financial year were as follows:

|                | 2024<br>\$       | 2023<br>\$       |
|----------------|------------------|------------------|
| Dividends paid | <u>7,000,000</u> | <u>2,500,000</u> |

#### Review of operations

The profit for the company after providing for income tax amounted to \$3,706,829 (30 June 2023: \$3,775,487).

#### Significant changes in the state of affairs

There were no significant changes in the state of affairs of the company during the financial year.

#### Matters subsequent to the end of the financial year

No matter or circumstance has arisen since 30 June 2024 that has significantly affected, or may significantly affect the company's operations, the results of those operations, or the company's state of affairs in future financial years.

#### Likely developments and expected results of operations

Information on likely developments in the operations of the company and the expected results of operations have not been included in this report because the directors believe it would be likely to result in unreasonable prejudice to the company.

#### Environmental regulation

The company is not subject to any significant environmental regulation under Australian Commonwealth or State law.

#### Indemnity and insurance of officers

The company has indemnified the directors and executives of the company for costs incurred, in their capacity as a director or executive, for which they may be held personally liable, except where there is a lack of good faith.

During the financial year, the company paid a premium in respect of a contract to insure the directors and executives of the company against a liability to the extent permitted by the *Corporations Act 2001*. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

#### Indemnity and insurance of auditor

The company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the company or any related entity against a liability incurred by the auditor.

During the financial year, the company has not paid a premium in respect of a contract to insure the auditor of the company or any related entity.

#### Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

**Axe Group Pty Limited**  
**Directors' report**  
**30 June 2024**



**Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the *Corporations Act 2001*.

On behalf of the directors

A handwritten signature in dark ink, appearing to read 'M Stewart', written over a horizontal line.

Martin John Stewart  
Director

A handwritten signature in dark ink, appearing to read 'K Ann Lathe', written over a horizontal line.

Kimberley Ann Lathe  
Director

16 December 2024

**LBW & Partners**

Chartered Accountants & Business Advisors  
ABN 80 618 803443

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**Partners**

Elias Y Bader

Rupa Dharmasiri

George P Rochios

Mark W Willock

**Axe Group Pty Limited**

ABN: 62 095 107 814

**Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Axe Group Pty Limited**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2024, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Rupaniga Dharmasiri  
Partner

LBW & Partners  
Chartered Accountants  
Level 3, 845 Pacific Highway  
CHATSWOOD NSW 2067

Date: 16 December 2024

**Axe Group Pty Limited**  
**Statement of income and retained earnings**  
**For the year ended 30 June 2024**



|                                                          | Note | 2024<br>\$              | 2023<br>\$              |
|----------------------------------------------------------|------|-------------------------|-------------------------|
| <b>Revenue</b>                                           | 3    | 25,252,946              | 24,039,839              |
| Other income                                             |      | 86,709                  | 169,088                 |
| <b>Expenses</b>                                          |      |                         |                         |
| Employee benefits expenses                               |      | (15,163,479)            | (14,121,922)            |
| Consulting and service provider costs                    |      | (3,638,376)             | (2,982,501)             |
| Administrative expenses                                  |      | (1,269,749)             | (1,622,350)             |
| Other expenses                                           |      | (317,389)               | (448,584)               |
| Total expenses                                           |      | <u>(20,388,993)</u>     | <u>(19,175,357)</u>     |
| <b>Profit before income tax expense</b>                  |      | 4,950,662               | 5,033,570               |
| Income tax expense                                       | 6    | <u>(1,243,833)</u>      | <u>(1,258,083)</u>      |
| <b>Profit after income tax expense for the year</b>      |      | 3,706,829               | 3,775,487               |
| Retained profits at the beginning of the financial year  |      | 7,634,531               | 6,359,044               |
| Dividends paid                                           | 15   | <u>(7,000,000)</u>      | <u>(2,500,000)</u>      |
| <b>Retained profits at the end of the financial year</b> |      | <u><u>4,341,360</u></u> | <u><u>7,634,531</u></u> |

*The above statement of income and retained earnings should be read in conjunction with the accompanying notes*

**Axe Group Pty Limited**  
**Statement of financial position**  
**As at 30 June 2024**



|                                | Note | 2024<br>\$        | 2023<br>\$        |
|--------------------------------|------|-------------------|-------------------|
| <b>Assets</b>                  |      |                   |                   |
| <b>Current assets</b>          |      |                   |                   |
| Cash and cash equivalents      | 7    | 8,138,434         | 11,305,565        |
| Trade and other receivables    | 8    | 1,199,121         | 850,930           |
| Contract assets                | 9    | 1,300,609         | 1,354,278         |
| Other assets                   |      | 28,509            | 17,427            |
| Total current assets           |      | <u>10,666,673</u> | <u>13,528,200</u> |
| <b>Non-current assets</b>      |      |                   |                   |
| Property, plant and equipment  | 10   | 151,160           | 3,193             |
| Right-of-use assets            |      | -                 | 7,986             |
| Deferred tax                   | 6    | 655,522           | 662,692           |
| Total non-current assets       |      | <u>806,682</u>    | <u>673,871</u>    |
| <b>Total assets</b>            |      | <u>11,473,355</u> | <u>14,202,071</u> |
| <b>Liabilities</b>             |      |                   |                   |
| <b>Current liabilities</b>     |      |                   |                   |
| Trade and other payables       | 11   | 1,632,486         | 1,595,902         |
| Contract liabilities           | 12   | 3,698,863         | 3,060,947         |
| Lease liabilities              |      | -                 | 9,309             |
| Income tax                     | 6    | 152,436           | 306,330           |
| Employee benefits              | 13   | 1,220,626         | 1,246,490         |
| Total current liabilities      |      | <u>6,704,411</u>  | <u>6,218,978</u>  |
| <b>Non-current liabilities</b> |      |                   |                   |
| Employee benefits              | 13   | 420,984           | 341,962           |
| Total non-current liabilities  |      | <u>420,984</u>    | <u>341,962</u>    |
| <b>Total liabilities</b>       |      | <u>7,125,395</u>  | <u>6,560,940</u>  |
| <b>Net assets</b>              |      | <u>4,347,960</u>  | <u>7,641,131</u>  |
| <b>Equity</b>                  |      |                   |                   |
| Issued capital                 | 14   | 6,600             | 6,600             |
| Retained profits               |      | 4,341,360         | 7,634,531         |
| <b>Total equity</b>            |      | <u>4,347,960</u>  | <u>7,641,131</u>  |

The above statement of financial position should be read in conjunction with the accompanying notes

**Axe Group Pty Limited**  
**Statement of cash flows**  
**For the year ended 30 June 2024**



|                                                                  | Note | 2024<br>\$              | 2023<br>\$               |
|------------------------------------------------------------------|------|-------------------------|--------------------------|
| <b>Cash flows from operating activities</b>                      |      |                         |                          |
| Receipts from customers (inclusive of GST)                       |      | 28,067,319              | 28,006,222               |
| Payments to suppliers and employees (inclusive of GST)           |      | <u>(22,737,042)</u>     | <u>(20,704,203)</u>      |
|                                                                  |      | 5,330,277               | 7,302,019                |
| Interest received                                                |      | 92,161                  | 72,373                   |
| Interest on lease liability                                      |      | -                       | (4,334)                  |
| Income taxes paid                                                |      | <u>(1,390,557)</u>      | <u>(1,305,027)</u>       |
| Net cash from operating activities                               |      | <u>4,031,881</u>        | <u>6,065,031</u>         |
| <b>Cash flows from investing activities</b>                      |      |                         |                          |
| Payments for property, plant and equipment                       | 10   | <u>(184,010)</u>        | <u>(106,646)</u>         |
| Net cash used in investing activities                            |      | <u>(184,010)</u>        | <u>(106,646)</u>         |
| <b>Cash flows from financing activities</b>                      |      |                         |                          |
| Dividends paid                                                   | 15   | (7,000,000)             | (2,500,000)              |
| Repayment of lease liabilities                                   |      | <u>(9,309)</u>          | <u>(212,420)</u>         |
| Net cash used in financing activities                            |      | <u>(7,009,309)</u>      | <u>(2,712,420)</u>       |
| Net increase/(decrease) in cash and cash equivalents             |      | (3,161,438)             | 3,245,965                |
| Cash and cash equivalents at the beginning of the financial year |      | 11,305,565              | 7,976,511                |
| Effects of exchange rate changes on cash and cash equivalents    |      | <u>(5,693)</u>          | <u>83,089</u>            |
| Cash and cash equivalents at the end of the financial year       | 7    | <u><u>8,138,434</u></u> | <u><u>11,305,565</u></u> |

*The above statement of cash flows should be read in conjunction with the accompanying notes*

#### Note 1. General information

The financial statements cover Axe Group Pty Limited as an individual entity. The financial statements are presented in Australian dollars, which is Axe Group Pty Limited's functional and presentation currency.

Axe Group Pty Limited is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

The Commons  
388 George Street  
Sydney NSW 2000

A description of the nature of the company's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 16 December 2024.

#### Note 2. Material accounting policy information

The accounting policies that are material to the company are set out either in the respective notes or below. The accounting policies adopted are consistent with those of the previous financial year, unless otherwise stated.

##### **New or amended Accounting Standards and Interpretations adopted**

The company has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the company.

The following amendments to Accounting Standards are most relevant to the company:

The company has adopted the amendments to AASB 101 *Presentation of Financial Statements* which require only the disclosure of material accounting policy information rather than significant accounting policies and therefore policy information which does not satisfy one of the following requirements has been removed from these financial statements:

- Relates to change in accounting policy
- Policy has been developed in the absence of an explicit accounting standard requirement
- Documents an accounting policy choice
- Relates to an area of significant judgement or assumption
- Relates to a complex transaction and is required to explain the treatment to the user

##### **Basis of preparation**

These general purpose financial statements have been prepared in accordance with the *Australian Accounting Standards - Simplified Disclosures* issued by the Australian Accounting Standards Board ('AASB') and the *Corporations Act 2001*, as appropriate for for-profit oriented entities.

##### *Historical cost convention*

The financial statements have been prepared under the historical cost convention and on an accruals basis.

## Note 2. Material accounting policy information (continued)

### *Critical accounting judgements, estimates and assumptions*

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal to related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year have been described in relevant notes.

### **Foreign currency translation**

The financial statements are presented in Australian dollars, which is Axe Group Pty Limited's functional and presentation currency.

### *Foreign currency transactions*

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

### **Comparative figures**

Comparative figures have been reclassified, wherever necessary, to be in line with the current year presentation.

## Note 3. Revenue

|                                              | 2024<br>\$        | 2023<br>\$        |
|----------------------------------------------|-------------------|-------------------|
| <i>Revenue from contracts with customers</i> |                   |                   |
| Configuration service fees                   | 15,435,865        | 13,917,933        |
| Subscription fees                            | 4,539,921         | 4,488,825         |
| Managed cloud service fees                   | 3,051,399         | 2,663,709         |
| Support pack fees                            | 2,225,761         | 2,969,372         |
| Revenue                                      | <u>25,252,946</u> | <u>24,039,839</u> |

### *Disaggregation of revenue*

The disaggregation of revenue from contracts with customers is as follows:

|                                      | 2024<br>\$        | 2023<br>\$        |
|--------------------------------------|-------------------|-------------------|
| <i>Timing of revenue recognition</i> |                   |                   |
| Services transferred over time       | <u>25,252,946</u> | <u>24,039,839</u> |

### Note 3. Revenue (continued)

#### *Accounting policy for revenue recognition*

The company's principal source of revenue is through sales of subscriptions of its Axelerator insurance software platforms and providing configuration and support services in relation to such subscriptions.

Revenue from the provision of these services is recognised over the period in which the services are rendered. Contracts for services are either fixed price contracts or contracts charged at hourly rates.

For fixed price contracts, which generally relate to the support services, the contracts do not include an enforceable right for the company to receive payment for work performed to date based on the percentage of time spent and therefore the criteria for recognition of revenue over time is met. The company recognises revenue based on the time lapsed to the end of the reporting period as a proportion of the total contract period where no specific deliverables or number of hours are defined in the contract as this is deemed to provide the most faithful depiction of the provision of the services.

The terms of the company's fixed price contracts either require that the customer pays the fixed amount in instalments over the contract duration or in some cases the company requires payment in full upfront. Where payment is required upfront, a contract liability is recognised on receipt of the payment and recognised as revenue as the services are provided. Where payment is required in instalments, at the end of the reporting period, if the services rendered by the company exceed the payments received, a contract asset is recognised. If the payments received exceed the services rendered, the company recognises a contract liability.

For hourly rate contracts, which generally related to the configuration and support services, the company recognises revenue only to the extent that they have a right to invoice. Hourly rate contracts are invoiced fortnightly or monthly at the agreed rates and actual hours worked by the various level of resources involved in the service delivery. Revenue is recognised as the invoice is raised.

Some contracts combine more than one form of services with a single transaction price. In these cases, performance obligations are identified and transaction price is allocated across the individual performance obligations based on stand alone selling prices. Revenue recognition is then based on fulfilment of each of the performance obligations.

### Note 4. Other income

|                                  | 2024<br>\$    | 2023<br>\$     |
|----------------------------------|---------------|----------------|
| Net foreign exchange (loss)/gain | (9,232)       | 96,715         |
| Interest income                  | 92,161        | 72,373         |
| Miscellaneous income             | 3,780         | -              |
| Other income                     | <u>86,709</u> | <u>169,088</u> |

**Note 5. Expenses**

|                                                                    | 2024<br>\$    | 2023<br>\$     |
|--------------------------------------------------------------------|---------------|----------------|
| Profit before income tax includes the following specific expenses: |               |                |
| <i>Depreciation and amortisation</i>                               |               |                |
| Depreciation on property, plant and equipment                      | 36,043        | 108,820        |
| Depreciation on right-of-use asset                                 | 7,985         | 191,648        |
|                                                                    | <u>44,028</u> | <u>300,468</u> |
| <i>Leases</i>                                                      |               |                |
| Short-term lease payments                                          | 158,162       | 29,110         |
| <i>Superannuation expense</i>                                      |               |                |
| Defined contribution superannuation expense                        | 1,505,510     | 1,352,032      |
| Allowance for expected credit losses                               | -             | 266,405        |

**Note 6. Income tax**

|                                                                                      | 2024<br>\$       | 2023<br>\$       |
|--------------------------------------------------------------------------------------|------------------|------------------|
| <i>Income tax expense</i>                                                            |                  |                  |
| Current tax                                                                          | 1,236,663        | 1,359,223        |
| Deferred tax - origination and reversal of temporary differences                     | 7,170            | (101,140)        |
| Aggregate income tax expense                                                         | <u>1,243,833</u> | <u>1,258,083</u> |
| Deferred tax included in income tax expense comprises:                               |                  |                  |
| Decrease/(increase) in deferred tax assets                                           | 7,170            | (101,140)        |
| <i>Numerical reconciliation of income tax expense and tax at the statutory rate</i>  |                  |                  |
| Profit before income tax expense                                                     | 4,950,662        | 5,033,570        |
| Tax at the statutory tax rate of 25%                                                 | 1,237,666        | 1,258,393        |
| Tax effect amounts which are not deductible/(taxable) in calculating taxable income: |                  |                  |
| Entertainment expenses                                                               | 6,167            | 4,690            |
| Small business technology boost                                                      | -                | (5,000)          |
| Income tax expense                                                                   | <u>1,243,833</u> | <u>1,258,083</u> |

Note 6. Income tax (continued)

|                                                                     | 2024<br>\$     | 2023<br>\$     |
|---------------------------------------------------------------------|----------------|----------------|
| <i>Deferred tax asset</i>                                           |                |                |
| Deferred tax asset comprises temporary differences attributable to: |                |                |
| Amounts recognised in profit or loss:                               |                |                |
| Allowance for expected credit losses                                | -              | 66,601         |
| Employee benefits                                                   | 410,402        | 397,113        |
| Leases                                                              | -              | 330            |
| Accrued expenses                                                    | 243,697        | 219,420        |
| Unrealised foreign exchange losses (gains)                          | 1,423          | (20,772)       |
|                                                                     | <u>655,522</u> | <u>662,692</u> |
| Deferred tax asset                                                  |                |                |
|                                                                     | <u>655,522</u> | <u>662,692</u> |
| Movements:                                                          |                |                |
| Opening balance                                                     | 662,692        | 561,552        |
| Credited/(charged) to profit or loss                                | (7,170)        | 101,140        |
|                                                                     | <u>655,522</u> | <u>662,692</u> |
| Closing balance                                                     |                |                |
|                                                                     | <u>655,522</u> | <u>662,692</u> |
|                                                                     | 2024<br>\$     | 2023<br>\$     |
| <i>Provision for income tax</i>                                     |                |                |
| Provision for income tax                                            | <u>152,436</u> | <u>306,330</u> |

*Accounting policy for income tax*

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for:

- When the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or
- When the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

#### Note 6. Income tax (continued)

##### *Key judgements and estimates - provision for income tax*

Significant judgement is required in determining the provision for income tax. There are many transactions and calculations undertaken during the ordinary course of business for which the ultimate tax determination is uncertain. The company recognises liabilities for anticipated tax audit issues based on the company's current understanding of the tax law. Where the final tax outcome of these matters is different from the carrying amounts, such differences will impact the current and deferred tax provisions in the period in which such determination is made.

#### Note 7. Cash and cash equivalents

|                       | 2024<br>\$ | 2023<br>\$ |
|-----------------------|------------|------------|
| <i>Current assets</i> |            |            |
| Cash at bank          | 8,138,434  | 11,305,565 |

##### *Accounting policy for cash and cash equivalents*

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions.

#### Note 8. Trade and other receivables

|                                            | 2024<br>\$ | 2023<br>\$ |
|--------------------------------------------|------------|------------|
| <i>Current assets</i>                      |            |            |
| Trade receivables                          | 1,199,121  | 1,117,335  |
| Less: Allowance for expected credit losses | -          | (266,405)  |
|                                            | 1,199,121  | 850,930    |

##### *Accounting policy for trade and other receivables*

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The company has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

##### *Key judgements and estimates - allowance for expected credit losses*

The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience and historical collection rates.

#### Note 9. Contract assets

|                                                         | 2024<br>\$ | 2023<br>\$ |
|---------------------------------------------------------|------------|------------|
| <i>Current assets</i>                                   |            |            |
| Contract assets - configuration services & licence fees | 1,300,609  | 1,354,278  |

##### *Accounting policy for contract assets*

Contract assets are recognised when the company has transferred goods or services to the customer but where the company is yet to establish an unconditional right to consideration. Contract assets are treated as financial assets for impairment purposes.

**Note 10. Property, plant and equipment**

|                                | 2024<br>\$ | 2023<br>\$ |
|--------------------------------|------------|------------|
| <i>Non-current assets</i>      |            |            |
| Furniture & Fixtures - at cost | -          | 47,180     |
| Less: Accumulated depreciation | -          | (46,272)   |
|                                | -          | 908        |
| Computer equipment - at cost   | 733,459    | 774,301    |
| Less: Accumulated depreciation | (582,299)  | (772,485)  |
|                                | 151,160    | 1,816      |
| Office equipment - at cost     | -          | 34,618     |
| Less: Accumulated depreciation | -          | (34,149)   |
|                                | -          | 469        |
|                                | 151,160    | 3,193      |

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the current financial year are set out below:

|                         | Furniture &<br>fixtures<br>\$ | Computer<br>equipment<br>\$ | Office<br>equipment<br>\$ | Total<br>\$ |
|-------------------------|-------------------------------|-----------------------------|---------------------------|-------------|
| Balance at 1 July 2023  | 908                           | 1,816                       | 469                       | 3,193       |
| Additions               | -                             | 184,010                     | -                         | 184,010     |
| Depreciation expense    | (908)                         | (34,666)                    | (469)                     | (36,043)    |
| Balance at 30 June 2024 | -                             | 151,160                     | -                         | 151,160     |

*Accounting policy for property, plant and equipment*

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment over their expected useful lives as follows:

|                      |           |
|----------------------|-----------|
| Furniture & fixtures | 1-7 years |
| Computer equipment   | 1-5 years |
| Office equipment     | 1-7 years |

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the company. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

**Note 11. Trade and other payables**

|                            | 2024<br>\$       | 2023<br>\$       |
|----------------------------|------------------|------------------|
| <i>Current liabilities</i> |                  |                  |
| Accrued expenses           | 974,787          | 887,911          |
| GST payable                | 540,660          | 422,434          |
| Other payables             | 117,039          | 285,557          |
|                            | <u>1,632,486</u> | <u>1,595,902</u> |

*Accounting policy for trade and other payables*

These amounts represent liabilities for goods and services provided to the company prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

**Note 12. Contract liabilities**

|                                                            | 2024<br>\$       | 2023<br>\$       |
|------------------------------------------------------------|------------------|------------------|
| <i>Current liabilities</i>                                 |                  |                  |
| Contract liabilities - Subscriptions and support contracts | <u>3,698,863</u> | <u>3,060,947</u> |

*Accounting policy for contract liabilities*

Contract liabilities represent the company's obligation to transfer services to a customer and are recognised when a customer pays consideration, or when the company recognises a receivable to reflect its unconditional right to consideration (whichever is earlier) before the company has transferred the services to the customer.

**Note 13. Employee benefits**

|                                | 2024<br>\$       | 2023<br>\$       |
|--------------------------------|------------------|------------------|
| <i>Current liabilities</i>     |                  |                  |
| Annual leave                   | 855,474          | 884,056          |
| Long service leave             | <u>365,152</u>   | <u>362,434</u>   |
|                                | <u>1,220,626</u> | <u>1,246,490</u> |
| <i>Non-current liabilities</i> |                  |                  |
| Long service leave             | <u>420,984</u>   | <u>341,962</u>   |
|                                | <u>1,641,610</u> | <u>1,588,452</u> |

*Accounting policy for employee benefits*

*Short-term employee benefits*

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

*Other long-term employee benefits*

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

#### Note 13. Employee benefits (continued)

##### *Defined contribution superannuation expense*

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

#### Note 14. Issued capital

|                              | 2024<br>Shares | 2023<br>Shares | 2024<br>\$ | 2023<br>\$ |
|------------------------------|----------------|----------------|------------|------------|
| Ordinary shares - fully paid | 6,600          | 6,600          | 6,600      | 6,600      |

##### *Ordinary shares*

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

##### *Accounting policy for issued capital*

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### Note 15. Dividends

##### *Dividends*

Dividends paid during the financial year were as follows:

|                | 2024<br>\$ | 2023<br>\$ |
|----------------|------------|------------|
| Dividends paid | 7,000,000  | 2,500,000  |

##### *Franking credits*

|                                                                                      | 2024<br>\$ | 2023<br>\$ |
|--------------------------------------------------------------------------------------|------------|------------|
| Franking credits available for subsequent financial years based on a tax rate of 25% | 1,620,668  | 2,563,445  |

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- franking credits that will arise from the payment of the amount of the provision for income tax at the reporting date
- franking debits that will arise from the payment of dividends recognised as a liability at the reporting date
- franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date

##### *Accounting policy for dividends*

Dividends are recognised when declared during the financial year.

## Note 16. Financial instruments

### Financial assets held at amortised cost:

|                             |                  |                   |
|-----------------------------|------------------|-------------------|
| Cash and cash equivalents   | 8,138,434        | 11,305,565        |
| Trade and other receivables | 1,199,121        | 850,930           |
|                             | <u>9,337,555</u> | <u>12,156,495</u> |

### Financial liabilities held at amortised cost:

|                          |                  |                  |
|--------------------------|------------------|------------------|
| Trade and other payables | 1,632,486        | 1,595,902        |
| Lease liabilities        | -                | 9,309            |
|                          | <u>1,632,486</u> | <u>1,605,211</u> |

### Accounting policy for financial instruments

Financial instruments include the financial assets and financial liabilities of the company. These are recognised initially on the date that the company becomes party to the contractual provisions of the instrument. On initial recognition, all financial instruments are measured at fair value plus transaction costs.

### Financial assets

The company's financial assets in the Statement of financial position comprise of cash and cash equivalents and trade and other receivables.

On initial recognition these assets are measured at amortised cost. Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

### Financial liabilities

The company measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method. The financial liabilities of the company comprise of trade and other payables and lease liabilities.

### Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis. Impairment of trade receivables has been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The company has determined the probability of non-payment of the receivables and multiplied this by the amount of the expected loss arising from default.

## Note 17. Key management personnel disclosures

### Compensation

The aggregate compensation made to directors and other members of key management personnel of the company is set out below:

|                        | 2024<br>\$       | 2023<br>\$       |
|------------------------|------------------|------------------|
| Aggregate compensation | <u>1,817,681</u> | <u>1,576,235</u> |

## Note 18. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by LBW & Partners, the auditor of the company:

|                                            | 2024<br>\$    | 2023<br>\$    |
|--------------------------------------------|---------------|---------------|
| <i>Audit services - LBW &amp; Partners</i> |               |               |
| Audit of the financial statements          | <u>11,750</u> | <u>11,000</u> |

**Note 19. Contingent liabilities**

In the opinion of the directors, the company has no contingent liabilities as at 30 June 2024 (30 June 2023: \$161,196).

**Note 20. Commitments**

In the opinion of the directors, the company had no commitments as at 30 June 2024 (30 June 2023: None).

**Note 21. Related party transactions**

*Key management personnel*

Disclosures relating to key management personnel are set out in note 17.

*Transactions with related parties*

There were no transactions with related parties during the current and previous financial year.

*Receivable from and payable to related parties*

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

*Loans to/from related parties*

There were no loans to or from related parties at the current and previous reporting date.

**Note 22. Events after the reporting period**

No matter or circumstance has arisen since 30 June 2024 that has significantly affected, or may significantly affect the company's operations, the results of those operations, or the company's state of affairs in future financial years.

**Axe Group Pty Limited**  
**Directors' declaration**  
**30 June 2024**

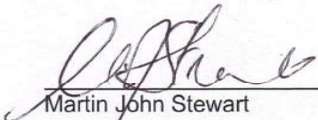


In the directors' opinion:

- the attached financial statements and notes comply with the *Corporations Act 2001*, the Australian Accounting Standards - Simplified Disclosures, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the company's financial position as at 30 June 2024 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the *Corporations Act 2001*.

On behalf of the directors

  
\_\_\_\_\_  
Martin John Stewart  
Director

  
\_\_\_\_\_  
Kimberley Ann Lathe  
Director

16 December 2024

**LBW & Partners**

Chartered Accountants & Business Advisors  
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Rupa Dharmasiri

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**Axe Group Pty Limited**

ABN: 62 095 107 814

**Independent Auditor's Report to the members of Axe Group Pty Limited****Opinion**

We have audited the accompanying financial report of Axe Group Pty Limited (the company), which comprises the statement of financial position as at 30 June 2024, the statement of income and retained earnings and the statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information, and the directors' declaration.

In our opinion, the accompanying financial report of the company is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the company's financial position as at 30 June 2024 and of its financial performance for the year then ended; and
- complying with *Australian Accounting Standards – Simplified Disclosures*, and the *Corporations Regulations 2001*.

**Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including independence standards) (the Code)* that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Responsibilities of Directors for the Financial Report**

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with the *Australian Accounting Standards – Simplified Disclosures* and the *Corporations Act 2001*. The directors' responsibility also includes for such internal control as the directors determine necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.



## Axe Group Pty Limited

ABN: 62 095 107 814

# Independent Auditor's Report to the members of Axe Group Pty Limited

## Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Rupaninga Dharmasiri  
Partner

LBW & Partners  
Chartered Accountants  
Level 3, 845 Pacific Highway  
CHATSWOOD NSW 2067

Date: 17 December 2024