ASX Release

26 February 2026

Investor Presentation

Melbourne, Australia – Live Awareness AI solutions provider SenSen Networks Limited (ASX:SNS) ("SenSen" or "the Company") provides the attached Investor Presentation.

This release is approved by the Board of SenSen Networks Limited.

For further information, please contact:

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About SenSen Networks Limited

An innovator in smart urban management solutions, SenSen leads the way in AI technology with the pioneering Live Awareness AI Platform. This revolutionary system analyses data from cameras and sensors in real-world spaces, seamlessly integrating it with contextually significant digital enterprise data for a safer and more efficient global landscape.

SenSen's solutions are alleviating traffic congestion, enhancing road and personal safety, and elevating urban life in prominent cities like Chicago, Las Vegas, Vancouver, Calgary, Singapore, Adelaide, and Brisbane. Additionally, the company's AI-driven technology is generating substantial annual savings for major fuel retail brands, including AMPOL, Chevron and Liberty.

For more information on SenSen's innovative live awareness AI solutions, please visit www.sensen.ai.

SenSen Networks Ltd.
(ASX:SNS)

1H FY26 results presentation

26 February 2026

sensen.ai
the Live Awareness platform

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HY26 Highlights

20.2%
Revenue Growth
vs PCP

85.2%
Gross Profit Margin
up from PCP

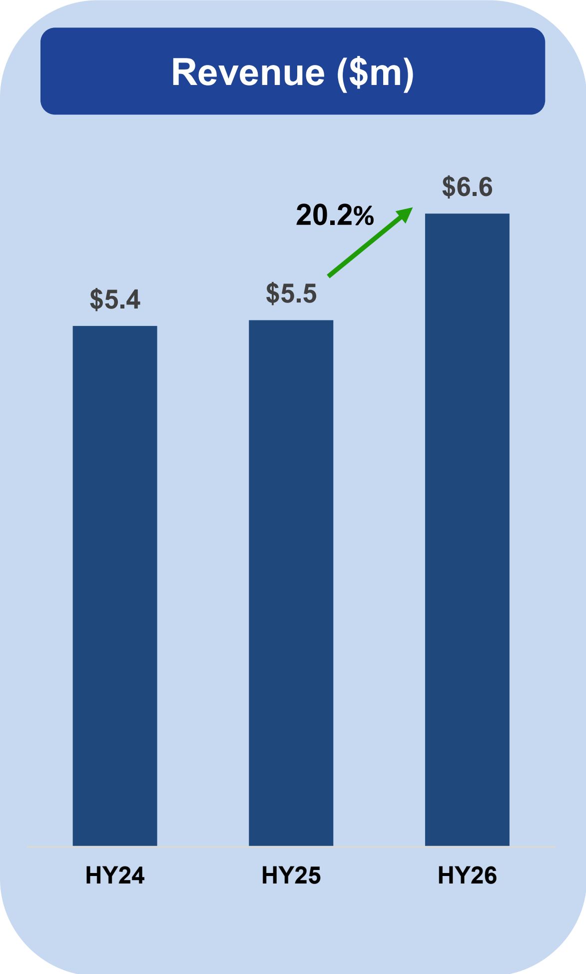
$8.3m
Cash Receipts
record first half, +31% on PCP

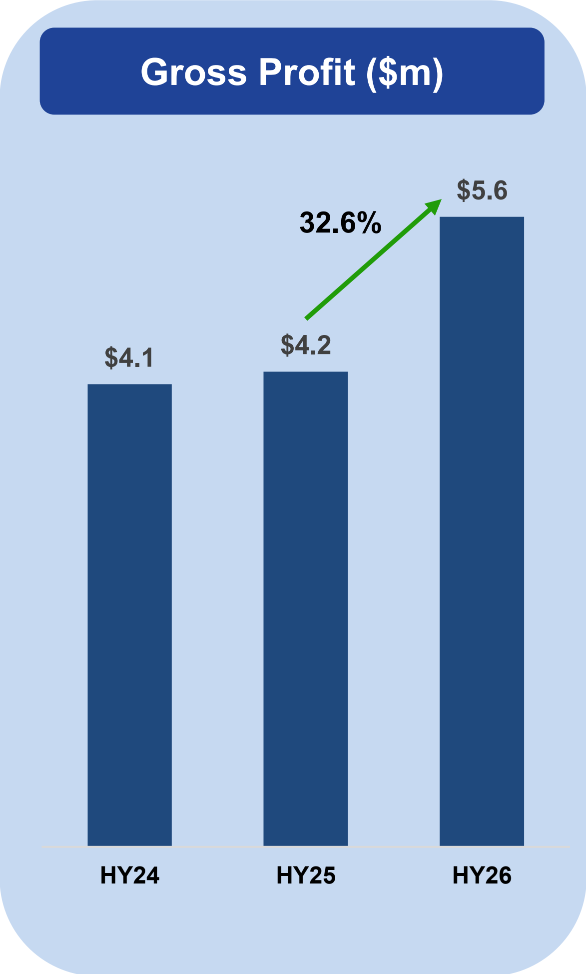
- **Revenue & ARR Growth**
  Revenue growth of 20.2% and 24.7% ARR growth
  Powered by onboarding of new customers and 115.2% usage revenue growth
- **Strong Sales Momentum**
  Five new city wins expanding SenSen's footprint to 27 Smart City customers in North America and 33 new fuel sites in Australia
- **Profitability Improvement**
  Gross profit margin 85.2% and **EBITDA positive for HY26**
- **SenPIC Growth**
  Continued rollout of SenSen's cost-effective fixed enforcement camera, expanding coverage and complementing mobile enforcement
- **Net cash on balance sheet**
  Nil debt and $1m of cash post receipt of the R&D credit on 18 February 2026

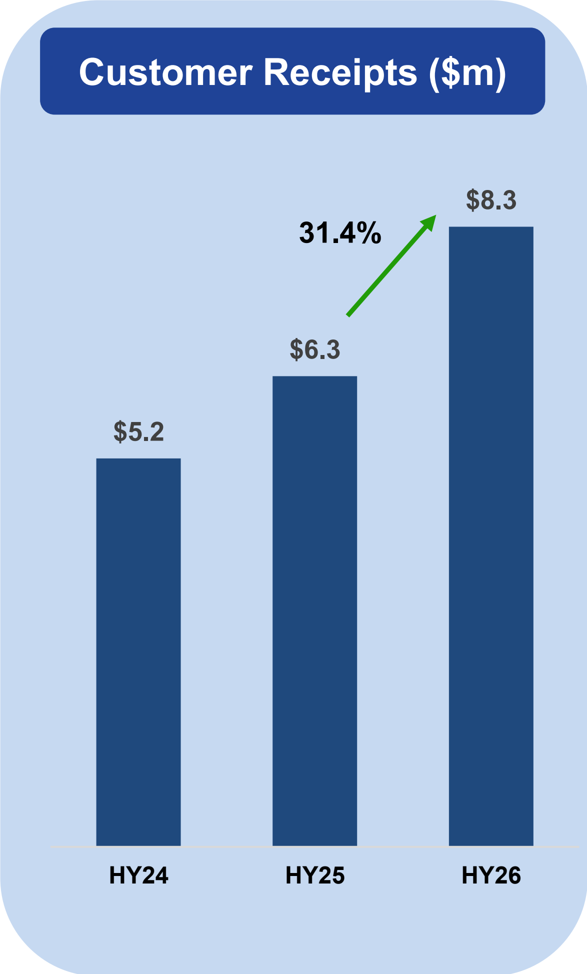
PCP – Prior Corresponding Period – six months ended 31 December 2024.
ARR – Annualised Recurring Revenue consists of contracted recurring maintenance and usage revenue, calculated at quarter end.

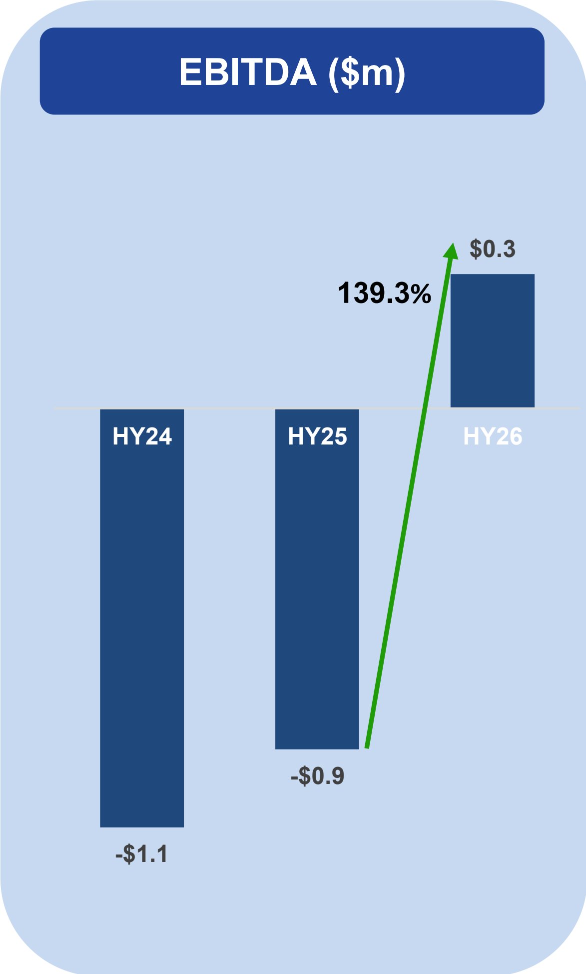
HY26 Financial Highlights

Record cash receipts and strong revenue and gross profit drive positive EBITDA





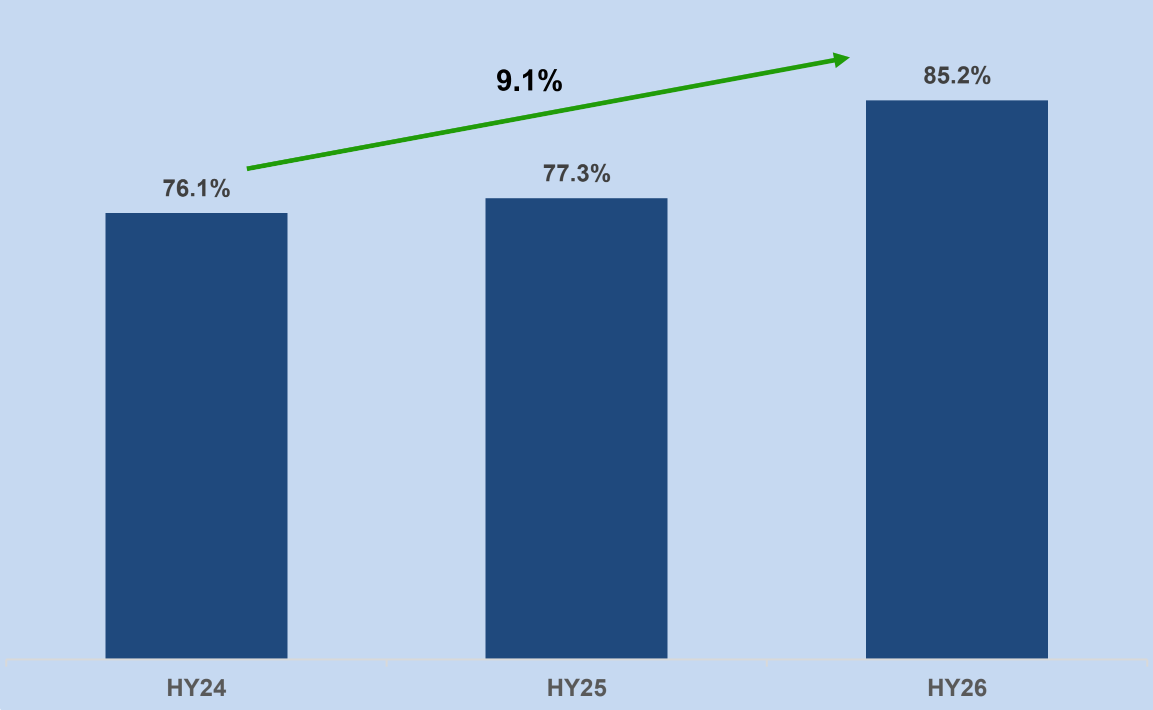




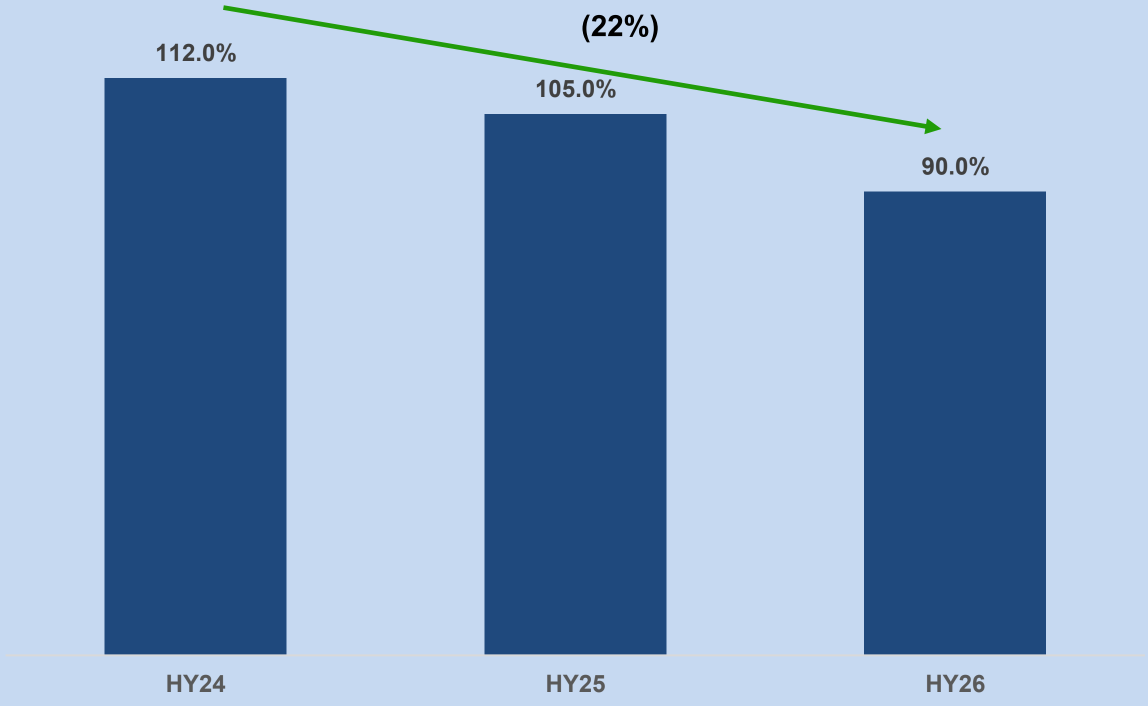
Gross margin expansion and operating cost leverage

Improved profitability driven by gross margin expansion and OPEX compression

Gross margin expansion



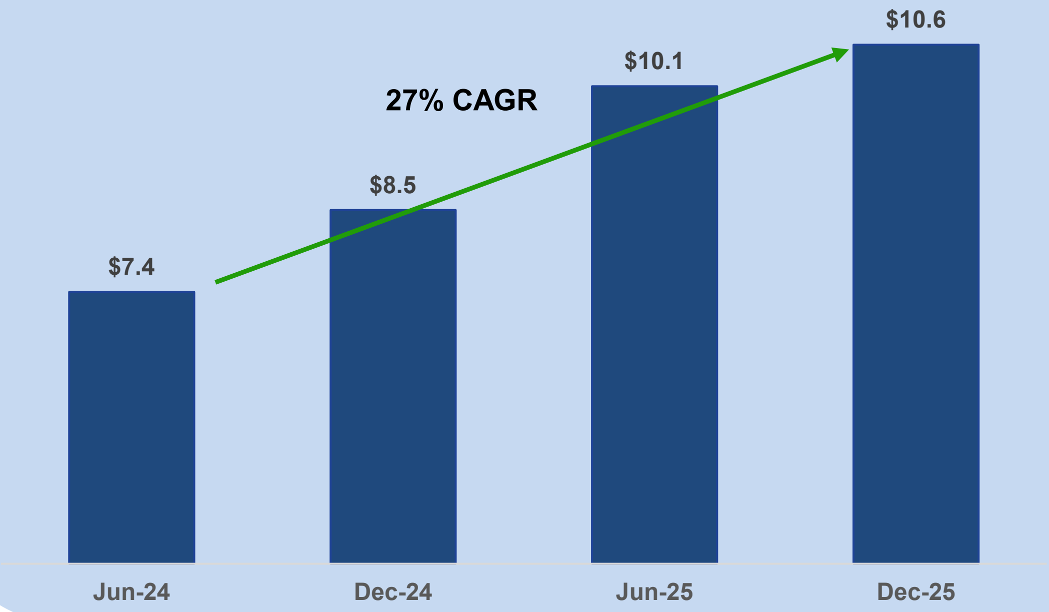
Operating expenditure as a % of revenue



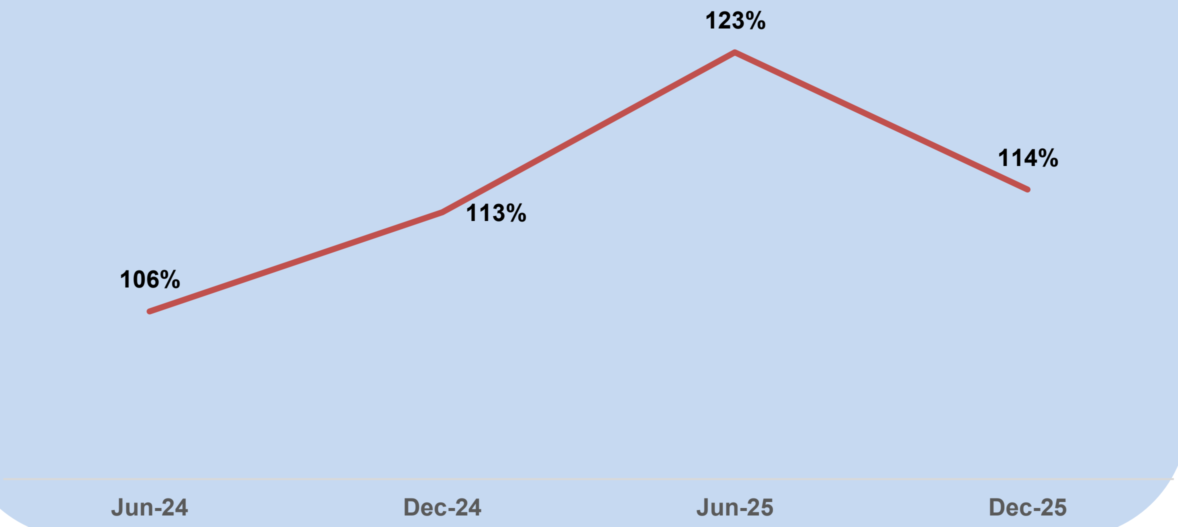
Annual Recurring Revenue and Net Revenue Retention

Strong customer retention and new customers driving growth in ARR

Annual Recurring Revenue ($m)



Net Revenue Retention



Commentary

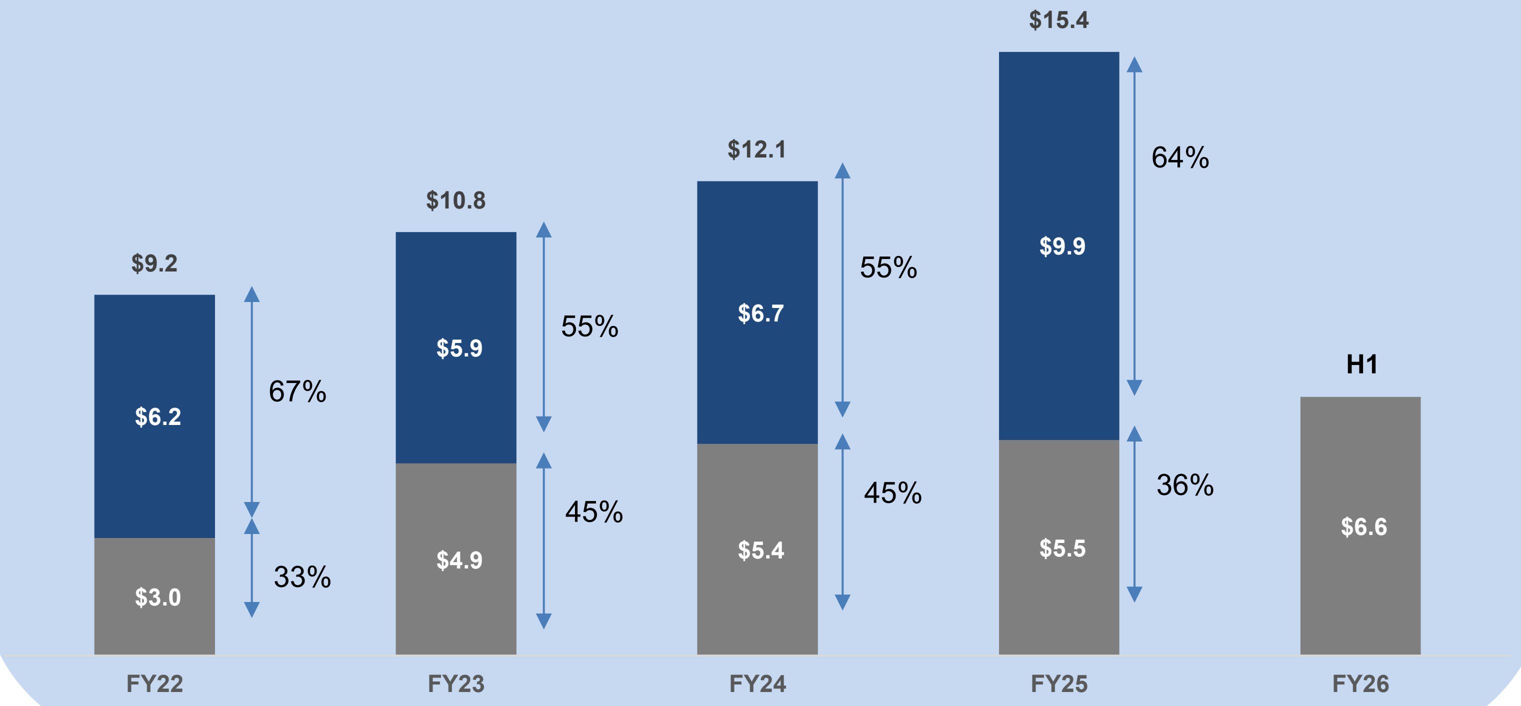
- **Strong ARR Growth Trajectory:** ARR has grown from $7.4m in Jun-24 to $10.6 in Dec-25 representing 27% CAGR
- **Net Revenue Retention remains comfortably above 100% :** NRR since Jun-24 has held above 100% confirming low churn and expansion from existing customers

1. ARR – Annualised Recurring Revenue consists of contracted recurring maintenance and usage revenue, calculated at quarter end.
2. NRR – Net Revenue Retention calculated as a percentage of recurring revenue retained from existing customers over a 12-month period including expansion, contraction and churn, and excluding new customers.

Revenue seasonality

H2 has historically been seasonally stronger than H1

First half vs second half revenue split ($M)



Commentary

- Second-half revenue is seasonally higher than first-half because over 70% of our total revenue comes from Australia, where new projects are usually awarded in Q1 that are delivered and revenue recognised in Q3 and Q4. This cyclically increases H2 revenues compared to H1. In addition, government agencies spend unspent budgets near financial year-end, especially Q4 further powering H2 revenues.

Income Statement

Income Statement $000	HY26	HY25	Movement $	Movement %
Revenue				
Upfront hardware and implementation services	1,657	1,179	477	40.5%
Recurring licence, maintenance and usage	4,936	4,304	632	14.7%
Total revenue	**6,593**	**5,483**	**1,109**	**20.2%**
Cost of sales	(973)	(1,244)	271	21.8%
Gross profit	**5,620**	**4,240**	**1,380**	**32.6%**
Gross profit %	*85.2%*	*77.3%*		
Other revenue	1,539	1,033	506	49.0%
Operating expenses	**(7,330)**	**(6,818)**	**(512)**	**(7.5%)**
Net profit before tax	**(171)**	**(1,545)**	**1,374**	**88.9%**
EBITDA	**344**	**(875)**	**1,219**	**139.3%**
EBITDA excluding SBP	**540**	**(87)**	**627**	**722.3%**

Commentary

- **Revenue up 20.2% vs PCP**, driven by the onboarding of new customers and 115% growth in usage revenue
- **Upfront revenue** increased from new customer wins
- **Gross margin expanded to 85.2%** (from 77.3% PCP)
- **Other revenue growth** reflects increased R&D income from innovation and product development activities
- **OPEX reduced as a percentage of revenue** through continued cost discipline
- **Positive EBITDA achieved**, driven by revenue growth and operating leverage

Cash and Debt Management

Cash flow statement - proforma $000	Proforma[1] Dec-25	Actual Dec-25	Dec-24	Movement $	Movement %
Receipts from customers	8,281	8,281	6,304	1,977	31.4%
Payments to suppliers and employees	(9,606)	(9,606)	(6,716)	(2,890)	(43.0%)
Net Interest	(183)	(183)	(280)	97	34.6%
Government grants received	2,050	-	2,271	(221)	0.0%
Income tax paid	(1)	(1)	0	(1)	0.0%
Net cash (used) / provided by operating activities	**542**	**(1,508)**	**1,579**	**(1,038)**	**(65.7%)**
Cash flows used in investing activities	**(29)**	**(29)**	**(51)**	**22**	**(43.1%)**
Cash flows used in financing activities	**(2,271)**	**(821)**	**(1,376)**	**(895)**	**65.0%**
Net increase / (decrease) in cash and cash equivalents	(1,757)	(2,358)	153	(1,910)	(1248.4%)
Closing cash on hand	**1,039**	**439**	**1,696**	**(657)**	**(38.7%)**

Net cash / debt $000	Proforma[1] Dec-25	Actual Dec-25	Jun-25
CBA	-	-	(450)
Rocking Horse	-	(925)	(925)
Director Loans	-	(100)	(310)
TP24	-	(425)	(468)
Total borrowings	-	**(1,450)**	**(2,153)**
Cash on hand	**1,039**	**439**	**2,833**
Net cash / (debt)	**1,039**	**(1,011)**	**680**
Unused finance facility	**1,700**	**1,550**	**997**

Commentary

- **Record 1H customer receipts of $8.3m, up 31.4% vs PCP,** reflecting strong underlying revenue momentum
- **Operating cash outflows increased** due to higher customer equipment purchases to support new customer deployments and the impact of an additional employee pay cycle
- **Following receipt of the FY25 R&D tax refund,** the FY25 Rocking Horse facility has been fully repaid and closed
- **On a proforma basis, the company generated positive operating cash flow,** with continued improvement in the net cash / debt position

Movements based on whole numbers per financial report

1. FY25 R&D tax refund received 18 February 2026. Proforma numbers have been prepared had the refund been received prior to 31 December 2025

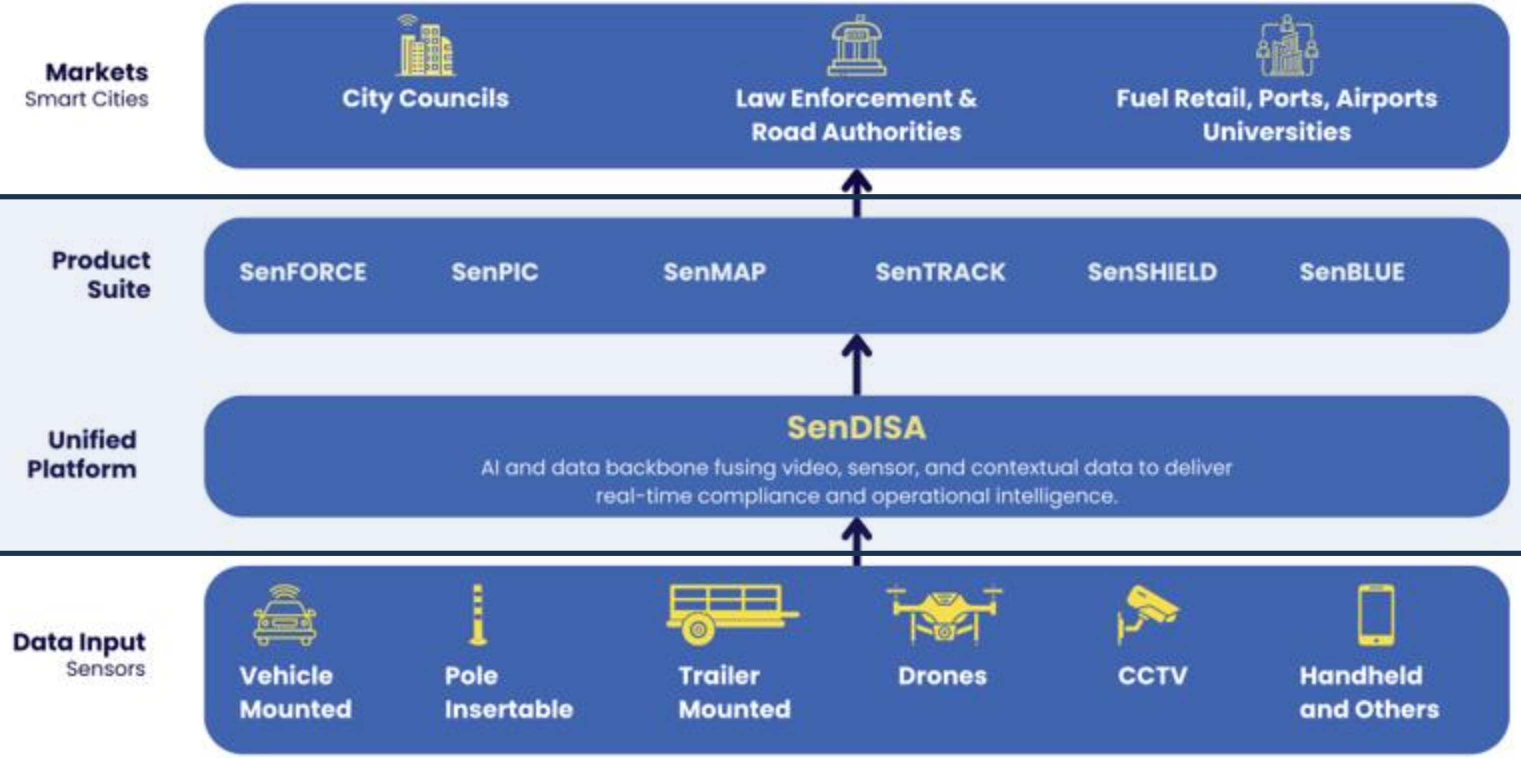
Balance sheet

Balance Sheet $000	Dec-25	Jun-25
ASSETS		
Cash and cash equivalents	439	2,833
Trade and other receivables	1,405	2,400
R&D refund receivable	3,483	1,970
Other current assets	1,729	779
Total Current Assets	**7,055**	**7,982**
Non-Current Assets		
Goodwill and Intangibles	5,912	6,018
PPE, Right of use and other assets	495	627
Total Non-Current Assets	**6,407**	**6,644**
TOTAL ASSETS	**13,463**	**14,626**
LIABILITIES		
Current Liabilities		
Trade and other payables	1,718	2,452
Borrowings	1,450	2,153
Other current liabilitles	1,992	1,524
Total Current Liabilities	**5,161**	**6,129**
Non-Current Liabilities		
Other non-current liabilities	93	275
Total Non-Current Liabilities	**93**	**275**
TOTAL LIABILITIES	**5,253**	**6,404**
NET ASSETS	**8,209**	**8,222**

Commentary

- **Cash position strengthened following receipt of the FY25 R&D refund in February 2026,** with the Rocking Horse and Director Loan debt facilities fully repaid
- Inventory increased to support customer deliveries in Q3

SenSen Business Overview



Hybrid revenue model and expansion opportunities
- Upfront Hardware & implementation services revenue
- Recurring Software-as-a-Service license, maintenance and usage revenue
- Customers continually increase the length of automated curbside enforcement using SenSen
- Strong leverage with each deployment increasing economies of scale

Competitive moat
- Deep integration into customer workflows & infrastructure
- Hybrid H/w & S/W SaaS solutions
- Low churn due to high switching costs

SenSen Core IP; Multiple Patents; Single Horizontal Platform
- Multiple Products
- Multiple Use Cases
- Multiple Business Verticals
- Current Focus – Cities & Fuel Retail

Key technology differentiation
- Multi-camera multi-sensor fusion
- 20+ years of continuous R&D

Key growth drivers
- Customers become dependent on automated revenue streams and improved customer service

Credible reference base
- Deployments in 60+ cities across 4 continents

SenSen Solution Illustration – City Kerb Enforcement

CAMERAS & SENSORS

Multiple fixed and mobile cameras capture images and GPS locations of parked vehicles

CITY ERP SYSTEMS

Vehicle Database

Zone Map

Asset Database

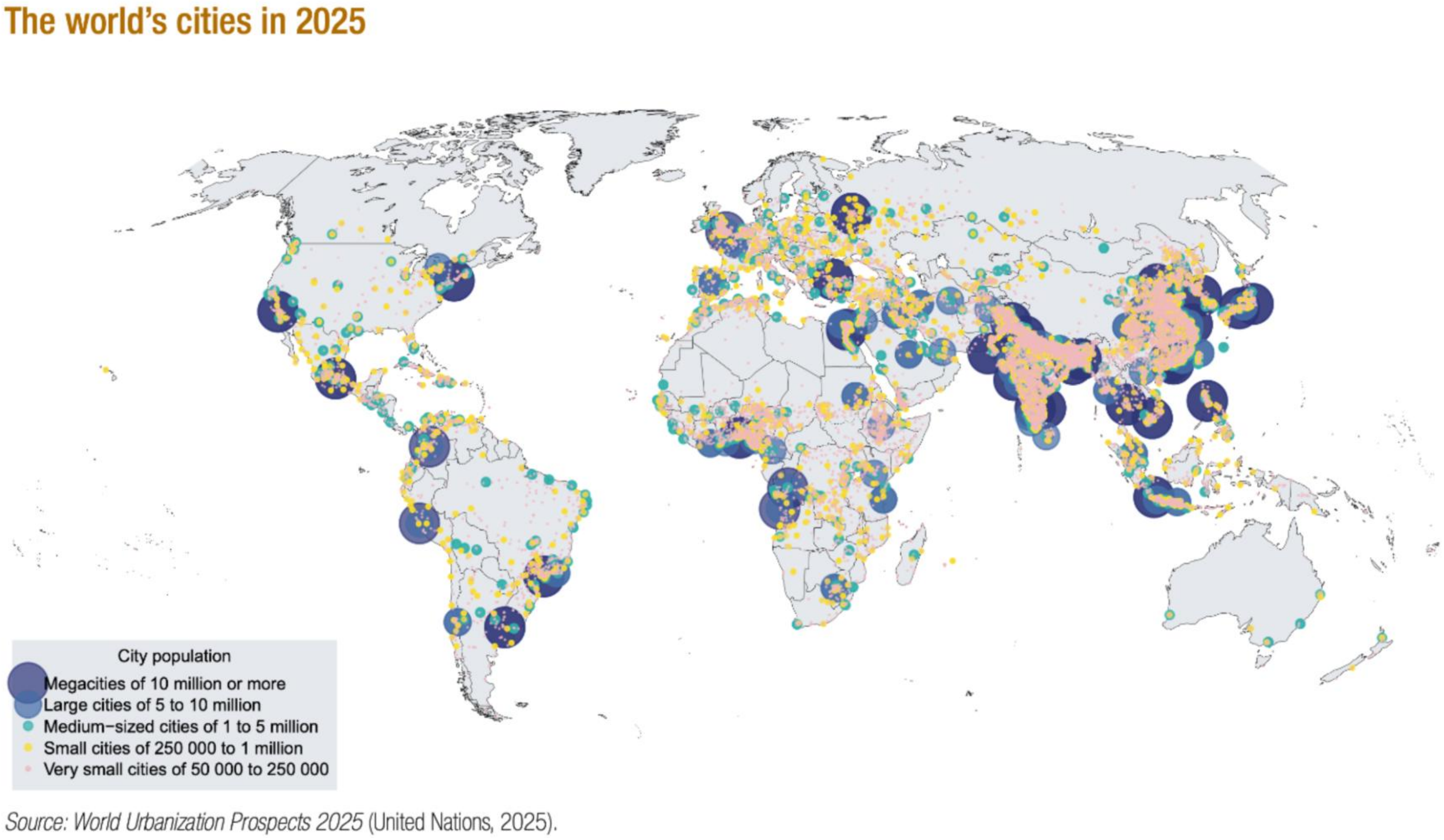
SenDISA
Multi-Sensor Data Fusion Platform

Images and GPS data fused, and cross checked with city council database of local laws, vehicle permits & GIS. Powered by 15 years of focused contextual machine learning.

CITY AI AUTOMATION OUTCOME

Accurate by-law violation detection & non-compliance notice generation with evidence. End-to-end automation for parking compliance operations – improving officer safety and productivity

SenSen Addressable Markets



Market Sizing: TAM[2], SAM[3] and SOM[4]

Globally in 2025 there are:

- **TAM:** 12,000 unique cities[1]
- **SAM:** 2,000 cities (exc. very small cities)
- **SOM:** 1,000 cities from geographies in our focus: NA, ANZ, Singapore, India.
- **Current customers**: 60 cities
- **Current Average Revenue per city**: $250K p.a.
- **Potential Average Revenue per city:** $500K p.a.

Definitions:

1. City: To facilitate international comparisons in the World Urbanization Prospects, the 2025 revision adopts the definitions described by the Degree of Urbanization, wherein the term "city" refers to any agglomeration of contiguous geographic area with a density of at least 1,500 inhabitants per km2 and a total population of at least 50,000.
2. TAM: Total Addressable Market
3. SAM: Serviceable Addressable Market
4. SOM: Serviceable Obtainable Market

SenSen Global Footprint – Feb 2026 – Key Customers

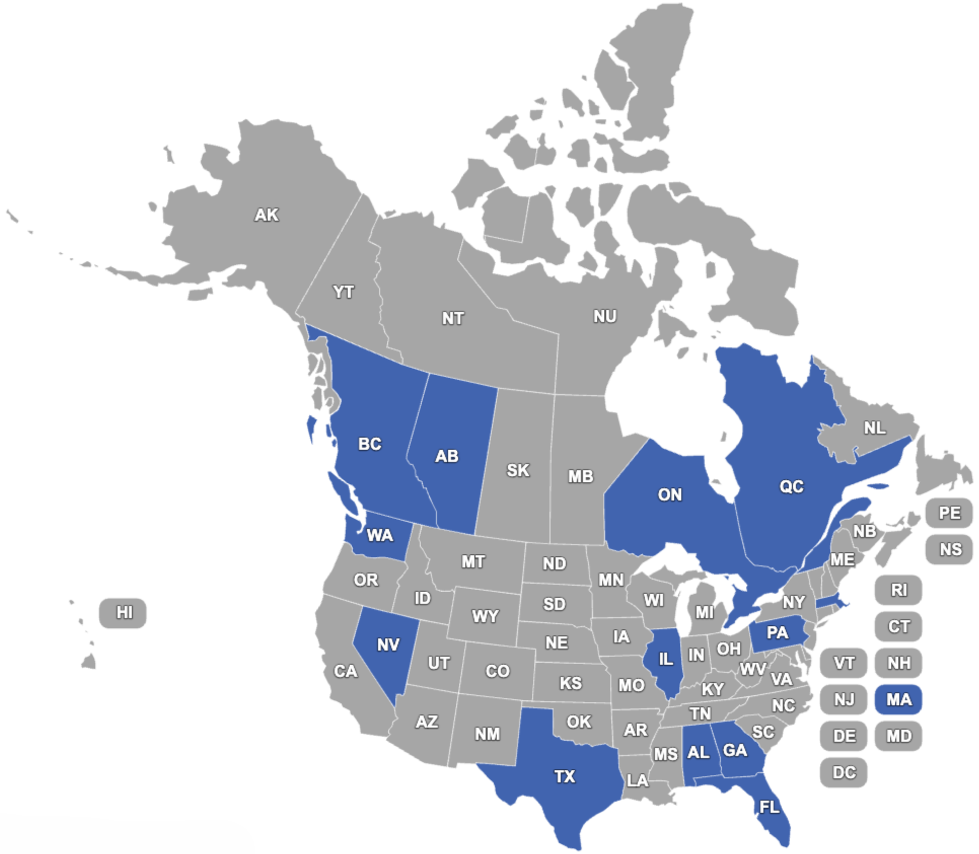
Brisbane City
City of Ipswich
The Hills – Sydney's Garden Shire
City of Adelaide
Ottawa
Sunshine Coast Council
Cairns Regional Council
City of Cockburn
Cumberland City Council
Agence de mobilité durable de Montréal
City of Newcastle
Municipal Parking
Redland City Council
Mackay Regional Council
Abbotsford
City of Vancouver
Chicago
Fraser Coast Regional Council
Kitchener
City of Goldcoast
City of Las Vegas
The City of Calgary

International – North America

Strong sales momentum in North America with five new city wins via our channel partners expanding the Company's footprint to 27 Smart City customers in North America.

- The United States is the world's largest economy, offering access to a vast and diverse customer base that readily adopts innovative technology solutions
- Ongoing infrastructure upgrades, public safety initiatives, and digital transformation projects are driving robust demand for smart city, surveillance, and AI-powered solutions
- SenSen's North American channel partners already service Smart City customers, providing a proven distribution network that accelerates the deployment and scaling of SenSen's solutions
- With 27 North American customers, SenSen has established clear market traction and a solid platform for expansion. Five new US city wins mark a significant milestone in our growth strategy and underscore the rising demand for SenSen's AI-powered enforcement solutions
- SenSen is strategically investing in dedicated North American sales and marketing capability, strengthening channel partnerships and deepening customer engagement to drive accelerated revenue growth

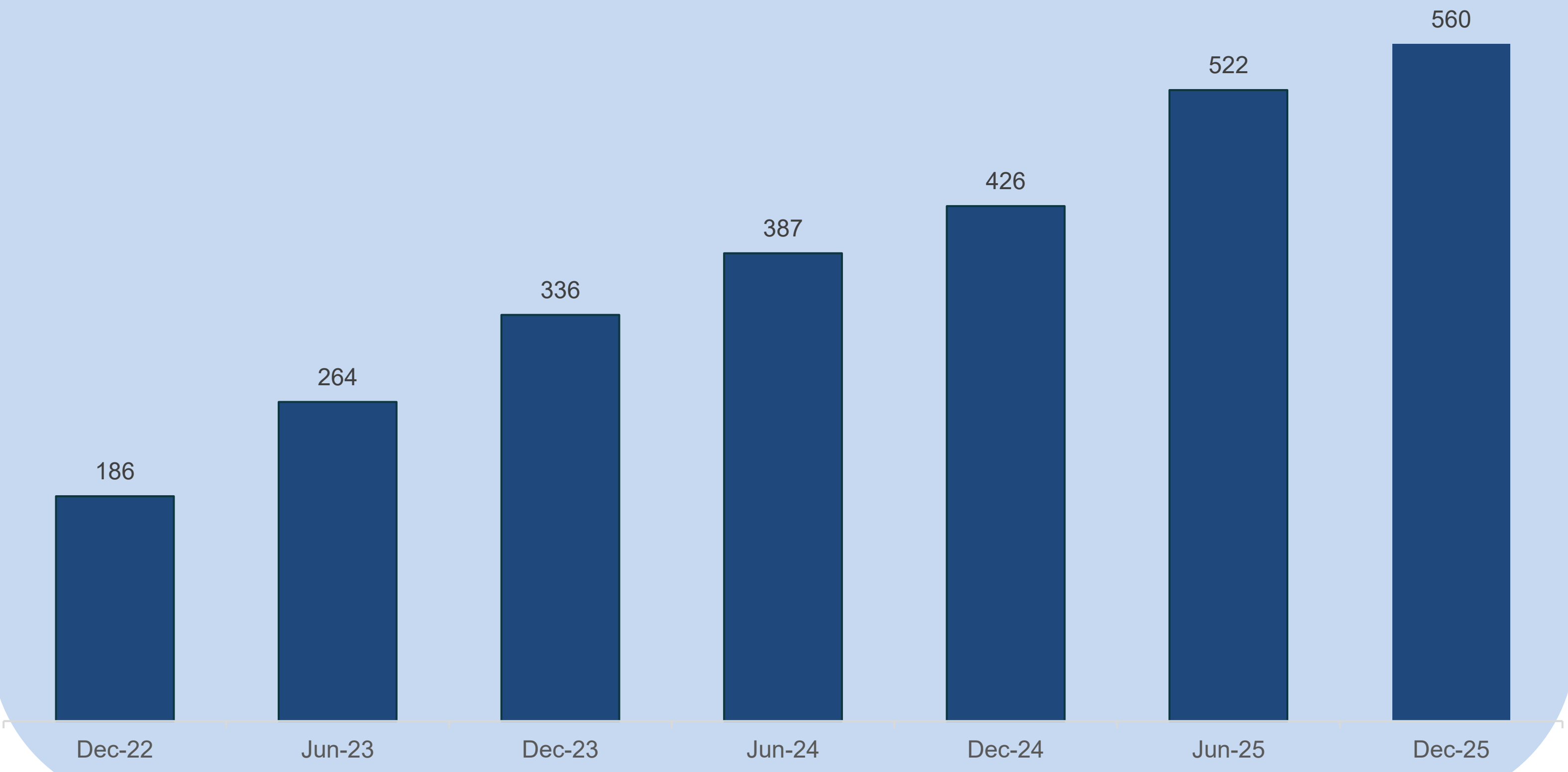
States with active customers in FY26



Australian Fuel Retail Sites

Consistent growth momentum in fuel retail business

Fuel Retail Sites



Market Sizing: Australia

We are currently focused only in Australia, and in 2025 there are:

- **TAM:** 6,500 Fuel Stations in Australia
- **SAM:** 4,000 Fuel Stations (exc. very regional)
- **SOM:** 2,500 Major brands & Multi-sites
- **Current customers**: 560 Fuel Stations
- **Avg Rev. per fuel station**: $4K-$6K p.a.
- Future Road Map: Other geographical regions and other retail applications

Definitions:

1. TAM: Total Addressable Market
2. SAM: Serviceable Addressable Market
3. SOM: Serviceable Obtainable Market

SenSen Investment Proposition

Globally Scalable Business	• Strong revenue growth, Australian technology company exporting globally • Rapidly growing, recurring Software-as-a-Service, hardware & professional services revenues • Customers continually increase the length of automated curbside enforcement using SenSen • Strong leverage with each deployment increasing economies of scale
Competitive Moat	• Deep integration into city workflows & infrastructure – low churn due to high switching costs • Entrenched domain expertise • Blue-chip global government customers in Australia, Singapore, USA & Canada • Integrated Hardware & SaaS business model provides defence against opportunistic AI-driven solutions
Long Customer Lifetime Value	• Brisbane - 14 years (ongoing), Calgary – 18 years (ongoing), Singapore LTA - 14 years (ongoing) • Customers become dependent on automated revenue streams and improved customer service • Credible reference base with deployments in 60+ cities across 4 continents
Technology Depth & IP	• Proprietary SenDISA Live Awareness AI platform – critical for end-to-end AI powered automation • Key technology: multi-camera multi-senor fusion; 20+ years R&D investment • Patents in real-time video analytics, multi sensor fusion, AI-based compliance

Unique Value Proposition	• SenSen solutions are holistic and integrated with a focus on delivering end-to-end automation
	• Competitors are point-solutions delivering incremental enhancements with limited automation:
	  • Startups with smart AI tech – do not appeal to the risk profile of the government customers
	  • Legacy companies are busy holding on to their existing revenue streams and not disrupting themselves to offer new age AI powered automation solutions
	• SenSen with proven global capability to deliver & scale is best positioned to serve the demand for AI powered end-to-end automation solutions within the Smart Cities market

About SenSen

Who are we	**World leaders in AI powered remote compliance and automation solutions**
Our customers	• **Cities and municipalities** • **Enforcement authorities and Police** • **Fuel retailers** • **Airports** • **Seaports** • **Universities**
What we do	• **Our AI platform automates compliance operations across smart cities, universities, airports, seaports and fuel retailers** — eliminating manual enforcement inefficiencies at scale, enabling equitable access to the kerb and improving citizen safety on the roads • **Compliance automation solution for fuel theft prevention**
How we do it	• **In Cities** — Cameras and sensors capture kerb data, integrated with city GIS, permits and payments in our secure cloud. SenSen AI Agents automate enforcement end-to-end. • **In Fuel Retail** — SenSen AI Agents automatically detect and alert on stolen vehicles and plates of interest, preventing theft and recovering revenue for retailers — no manual intervention required.

SenSen Networks Ltd. (ASX:SNS)

THANK YOU

The Company plans to undertake an investor update roadshow in March 2026

www.sensen.ai | investors@sensen.ai

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