

Investor Presentation

OCTOBER 2025

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Executive Summary

Executive Summary

Australia's leader in solar-powered, AI-enabled visual sensing and communication platforms that protect communities, organisations, and critical infrastructure.

Unique Position: Combines **renewable power, AI analytics, edge compute, and cloud connectivity** into one intelligent platform – performing where traditional systems fail.

Industries Served: Construction, government, utilities, telecommunications, transport, and critical infrastructure.

Customer Base: **3000+** devices installed nationally. **600+** customers including NSW Government, Optus, Jemena, John Holland, Iluka, Surf Life Savings NSW & WA, Department of Primary Industries, Department of Education SA and multiple councils.

Financial highlights: Recurring Revenue, ~70% of income (Subscriptions 42%, Rentals 28%), Positive Q4 operating Cashflow achieved after \$1.5M in annual cost reductions.

Addressable Market

Sector	Current Deployments	Total Addressable Market in Australia
Beaches	200 devices installed	12,000 beaches
Construction	250 customers	5,750 medium and large companies (20+ FTEs)
Mobile Towers	200 sites and growing	21,475 towers
Military	4 DoD bases protected	63 bases and hundreds more DoD assets
Councils	60 councils saved	562 councils

Customers We Serve

Built on a foundation of professionalism, reliability, and innovation, Spectur delivers proven solutions that meet the demanding standards of organisations. Currently 600+ customers nationally include:



Scope of Opportunity

Spectur's current deployments represent less than 5% penetration in every core sector.



Our aim is 20% penetration in our core target markets within the next 3 years

Spectur's Proprietary Offering



Executive Summary

Detailed Use of Funds

Funds raised will accelerate Spectur's evolution as an AI-driven solutions provider, addressing the growing demand from government, utilities, and critical infrastructure customers.

AI & Cloud Platform Expansion

Advance cloud and AI capabilities to deliver secure, modular, scalable, and high-margin SaaS and managed-service solutions. Support enterprise and government-grade offerings built on security-by-design architecture.

Next-Generation Edge Platform

Develop advanced edge architecture using third-party AI-enabled cameras to lower hardware costs, increase compute capacity, and enhance off-grid performance.

Marketing & Launch

Execute targeted marketing and launch campaigns to drive adoption through reseller and distribution channels.

Working Capital & Cost of Raise

Maintain delivery capacity and operating liquidity during the development phase and cover transaction and compliance costs associated with the capital raise.

Overview

Market & Investment Thesis

Rapid growth in AI adoption across government and enterprise, driven by \$120B+ in Australian infrastructure investment and mandatory ESG compliance, has created an unprecedented opportunity for Spectur to scale its proven solar-first, off-grid AI surveillance platform.

As critical infrastructure operators face escalating security threats and stringent data sovereignty requirements under Australia's Security of Critical Infrastructure Act 2021, demand is accelerating for autonomous edge solutions that eliminate power dependencies while ensuring complete data control.

With cybersecurity and data governance now mandatory for enterprise and public-sector procurement, Spectur's progress toward ISO 27001 certification positions the company as the trusted Australian alternative to foreign providers, unlocking access to Tier-1 government contracts and ASX200 enterprises requiring Essential Eight compliance. Having demonstrated product-market fit with over 3000 deployed systems generating >\$6M ARR with 75% gross margins, Spectur is raising \$2M growth capital to:

Complete modular platform architecture enabling plug-and-play AI capabilities

Implement consolidated cloud infrastructure to allow scaled and stable growth of deployed systems

Scale edge computing capacity to process 10x current data volumes

Execute leading edge GUI interface for enhanced customer interface

This investment accelerates Spectur's first-mover advantage in the converging markets of renewable security infrastructure - a \$500M+ Australian opportunity where traditional grid-dependent systems cannot compete and where sovereign capability is increasingly mandated.



Capital Raise

Capital Raising Overview

Spectur has raised \$2.3M via Placement (“Placement”)

Capital Raising Details	The Company has undertaken a capital raise of A\$2.3 million via placement. Approximately 76,666,667 new fully paid ordinary shares (“New Shares”) will be issued at A\$0.03 per New Share, within the Company’s existing placement capacity.
Use of Funds	1. Expansion of AI and Cloud Platform Capability - \$1.15M 2. Next-Generation Edge Platform - \$300k 3. Marketing and Launch - \$200k 4. Support working capital - \$500k (immediate and retained on balance sheet) 5. Cover the costs associated with the Placement offer - ~\$150K
Pricing	New Shares will be issued at a fixed price of A\$0.03
Ranking	All New Shares issued under the Placement will rank equally with existing shares on issue
Lead Manager	Morgans Corporate Limited



Capital Raising Summary

Post Raise Capital Structure

Indicative Post Capital Raising	No. of Shares	%
Current ordinary shares on issue	316,900,124	80.52%
New Shares issued (Indicative Placement)	76,666,667	19.48%
Estimated Ordinary shares on issue post Placement	393,566,791	100%

* FY25 Audited results



Financial Highlights

Business Model and Revenue Streams

Pivot to recurring revenue SaaS - change over time

SUBSCRIPTION

Recurring SaaS -
Software Licences
for use of systems

42% of revenue

RENTAL INCOME

Rental and
lease models
(recurring)

28% of revenue

HARDWARE SALES

Full systems (requires
subscriptions)

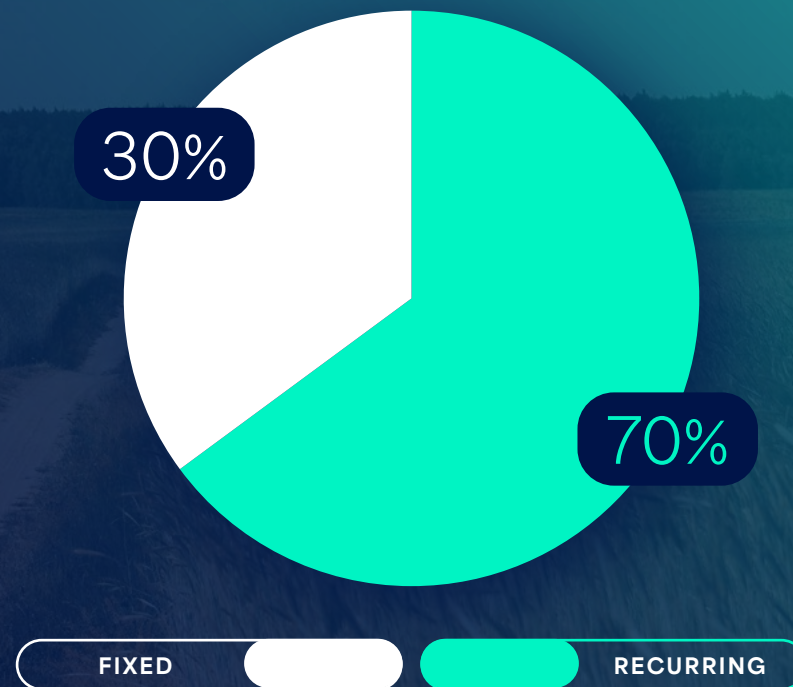
20% of revenue

SERVICES & MAINTENANCE

Income from
maintenance, field
and professional
services

10% of revenue

REVENUE SPLIT FIXED AND RECURRING



* FY25 Audited results

Growth

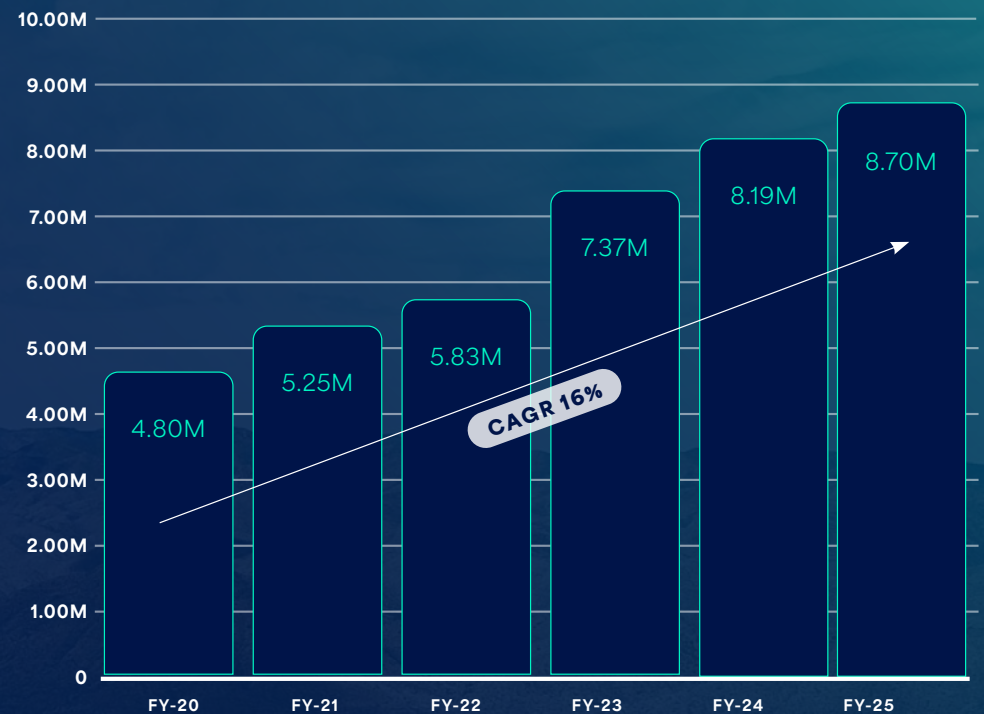
Spectur Consolidated Revenue

SHIFT TO HIGHER VALUE SUBSCRIPTIONS



* FY25 Audited results

SPECTUR CONSOLIDATED REVENUE



Operating Cashflow

After a period of strong investment in development and growth, Spectur is now focused on achieving sustainable, positive cashflow through disciplined cost management and operational efficiency, having already implemented more than \$1.5 million in annual cost reductions.

At the same time, Spectur recognises the unique opportunity to further advance its solar-first, off-grid technology by investing in the evolution of its modular AI-enabled platform. This investment is critical to meet growing demand from government, utilities, and enterprise clients, and to accelerate the delivery of scalable, high-margin, recurring-revenue solutions that leverage Spectur's Sense-Think-Act capabilities.

Advancing these technologies will also unlock distributor and reseller channels, enhance customer experience, and support a more scalable, efficient growth model.





About Spectur

What We Do

“Our mission is to lead Australia in solar-powered visual AI technology, delivering innovative solutions that empower safer, more secure, cleaner and more sustainable businesses and communities - anywhere anytime.”

Spectur designs, manufactures and delivers off-grid, solar-powered AI technology solutions to protect communities, organisations, and critical infrastructure.

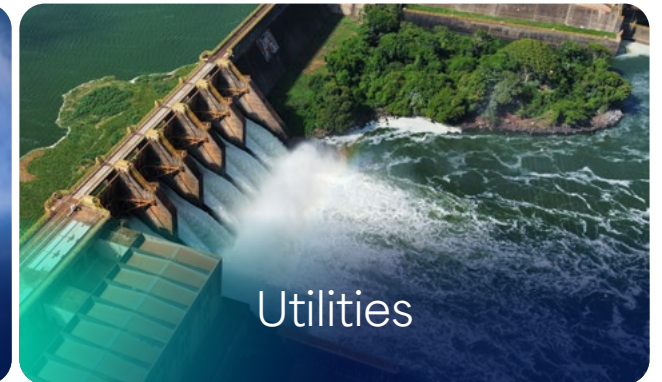
We deliver intelligent, proactive visual solutions that operate where traditional systems fail - in remote, unpowered, off-grid and challenging environments.

Our unique, modular platforms combine solar-powered hardware and wireless data with advanced sensing, thinking, and acting AI software technologies - transforming passive surveillance into intelligent systems that detect, decide, and respond in real time.



Our Industries

Born in construction, Spectur has evolved into a trusted technology partner for enterprise and government. Our solar-powered, AI-driven platforms now serve industries spanning construction, utilities, telecommunications, transport, and critical infrastructure.



The Challenges We Solve



No People

- Security and surveillance
- Safety and warning
- Environmental monitoring
- AI platforms



No Data Cable

- Temporary locations
- Remote locations
- Harsh environments
- 4/5G connectivity
- Starlink compatible



No Power Cord

- Unpowered locations
- Robust and versatile
- Diverse applications
- Scalable solar solutions
- Go where others fail

for the people
we serve

any location,
anytime

all across
the country

Alternatives Compared

	Conventional CCTV	Personnel	Doing Nothing	 SPECTUR
Senses	✓	✓	-	✓
Thinks	-	✓	-	✓
Acts	-	✓	-	✓
Works without power cable	-	✓	N/A	✓
Always on	✓	-	N/A	✓
OK in harsh environments	✓	-	N/A	✓
Cost effective	✓	-	N/A	✓
Comments	<i>Needs high degree of human interaction</i>	<i>Not feasible in most environments</i>	<i>#1 Competitor</i>	<i>The only cost-effective end-to-end solution</i>



Our Offerings

Hardware

Spectur's hardware ecosystem is a key enabler to our solutions. The solar-powered platforms integrate advanced cameras, sensors, batteries, and communications to operate continuously off-grid. Designed for durability and modularity, the platform enables rapid deployment and sustainable operation.



Cameras

HD7: Single-camera solar platform for high-definition surveillance.

STA7: Solar powered and versatile system offering up to 4 camera coverage.

240X: Mains-powered, adaptable for indoor and outdoor applications.

ERB7: Emergency Response Beacon providing visual and audible alerts in critical situations.

SS7: The dual camera workhorse designed for cost effective construction solutions.



Power

STA-Power:

Modular solar battery system ensuring continuous power supply

STA-Power Trailers:

Mobile, rapid-deployment units for flexible surveillance

Enablement Platform for Custom Solutions:

Powers bespoke safety, AI, monitoring, or emergency systems beyond traditional surveillance—opening up new verticals like environmental sensing, communication relays, and warning devices.



Installation

Flexible Installation Options

Our systems are designed for flexibility, with installation options ranging from permanent in-ground mounts to relocatable concrete blocks and mobile trailer bases.

This versatility allows us to meet the needs of diverse environments – from urban infrastructure projects to remote, rugged sites.

Proprietary STA-Power

Powering Critical Systems, Anywhere.

The STA-Power module is Spectur's proprietary solar battery solution, engineered to deliver continuous, autonomous power. More than just a solar battery, STA-Power is the intelligent backbone that enables flexible, long-term operation of security, surveillance, and warning systems without reliance on the grid.

Modular Solar-Battery Architecture

Scalable design to suit varied power loads and environmental conditions—ideal for high-demand AI applications, remote sites, and diverse form factors.

Always-On, Always-Available

Delivers reliable 24/7 operation with smart charging, deep-discharge protection, and intelligent energy prioritisation.

Hardware Agnostic

Enables integration of third-party cameras, sensors, and communication devices—Spectur or non-Spectur—thanks to universal voltage and interface options.

Seamless STA Ecosystem Integration

Native compatibility with Starlink or e/5G connections, provides the vital link to the cloud for real time alerts, warnings and calls to action.

Built for Australia's Harshest Environments

Rugged construction tested in coastal, arid, and high-temperature conditions to support mission-critical uptime for months or years.

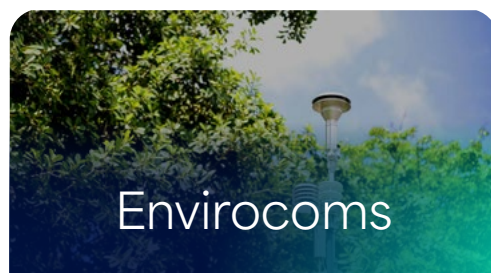


Software

Spectur's software ecosystem powers intelligent, real-time responses to safety, security, and environmental challenges. Our platform capabilities span detection, alerting, monitoring, AI-driven analysis, live streaming, and data capture—enabling customers to act faster, reduce risk, and operate more efficiently.



Our core cloud platform that enables remote device management, alert configuration, health monitoring, and system automation across the fleet.



A specialised solution for environmental monitoring and public safety communications, ideal for government and research-based applications.



A mobile-friendly app interface for live notifications, real-time alerts, and visual verification of events—empowering field response teams.



Enables low-latency, high-quality video feeds from remote locations, supporting real-time surveillance and operational awareness.

Together, these solutions form a scalable software suite that transforms standalone cameras into powerful, AI-enabled edge devices—delivering visual intelligence and actionable insights to our customers.

Our Solutions

Our solutions are actively deployed across Australia, delivering safety, security, and critical warnings where they're needed most:



Autonomous Security Solutions for asset protection

Combine with alarm monitoring and guard security, for a complete protection system.



Critical Infrastructure Defense

Remote and rapid deployment to reduce threats and secure critical infrastructure.



Illegal Dumping

Enabling authorities to provide better amenity against illegal rubbish dumping.



Emergency beacons

With integrated voice support for remote and high-risk environments.



Maritime Safety

Provide the community with live waterway conditions, vital for planning safer trips to sea.



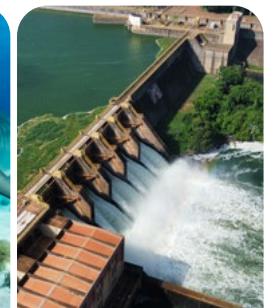
Project Management

Review progress of large-scale projects overtime manage deliverable.



Shark Safety

Remote and rapid deployment for government & council to reduce threats and secure critical infrastructure.



Environmental monitoring

Including flood detection and data logging for water authorities.



Market Opportunity

The Market

The Video Analytics & Edge AI Industry

State of the Market

Young and scaling fast; ripe for selective consolidation.

Core analytics (detection, classification, counting) **are maturing**, but deployment models (edge/cloud/hybrid), power autonomy, and cybersecurity **remain fragmented**, creating room for integrators with platform breadth.

Ready for disruption at the edge. Rising bandwidth costs, privacy constraints, and reliability needs are **shifting analytics from cloud-only to edge + cloud orchestration**, especially for outdoor, remote and critical-infrastructure sites.

Demand Shift

Customers are more sophisticated. Enterprise and government buyers are now AI-literate; pilots have proven value, **budgets exist**, and procurement increasingly **specifies analytics outcomes** (accuracy, latency, auditability) rather than just “cameras.”

Higher expectations, measurable ROI. Buyers want fewer false alarms, integrated workflows, 24/7 uptime off-grid, and total cost transparency **Opex + comms + service**).

Mission-critical use cases expanding security & intrusion, safety/compliance, incident forensics, people/vehicle flow, environmental and asset monitoring, and emergency warning.

Cyber Security & Governance

Rapid AI adoption is coupled with tighter cyber standards (ISO 27001, Essential Eight, supply-chain security) and data-sovereignty requirements.

Winning vendors prove **security-by-design: device hardening**, encrypted comms, identity/role controls, audit trails, patch cadence, and incident response. **No security, no sale.**

Market Overview

The Spectur Advantage

Spectur's Positioning

Solar-first, off-grid platform advantage. Spectur's Sense-Think-Act architecture unifies solar power + edge compute + connectivity + AI + cloud orchestration, built for remote, unpowered, off-grid and harsh environments **where traditional systems fail.**

Lower total cost to deploy and run autonomous power, bandwidth-aware analytics, and **hybrid edge/cloud** reduce truck rolls, data egress, and false positives.

Security you can trust: ISO accredited, secure firmware & OTA updates, identity and access controls, and auditable event pipelines, meeting government and critical-infrastructure expectations.

Why We Win Now

Spectur wins now because **the market has caught up** to the problems, we've been solving.

As governments and enterprises **accelerate investment in AI, security, and sustainability,** demand is rising for solutions that operate autonomously, securely, and off-grid.

Spectur's solar-first, AI-enabled platform delivers exactly that. When coupled with our professional services, ongoing maintenance and support, **Spectur provides both the technological and business support** that large enterprise and government departments depend on.

Growth Opportunity

Born in construction, maturing into **utilities, transport, telecommunication, councils, and critical infrastructure** with repeatable AI use cases.

From projects to platforms: **shift to SaaS + managed services, analytics bundles,** and integrations.

Channel expansion, **stronger distributor/ reseller sales** enabled by self-service onboarding, APIs, and modular SKUs.

What this means for our Investors

Industry - high-growth, still fragmented; consolidation tailwinds for secure, edge-ready platforms.

Market Drivers, growth in edge computing and AI-enabled IoT devices. Rising demand for 24/7 surveillance and operational visibility.

Customer demand, more sophisticated, educated and budgeted, outcome-driven AI projects with higher expectations and compliance hurdles.

Increasing regulation and cybersecurity requirements such as ISO 27001. Essential Eight, & data sovereignty

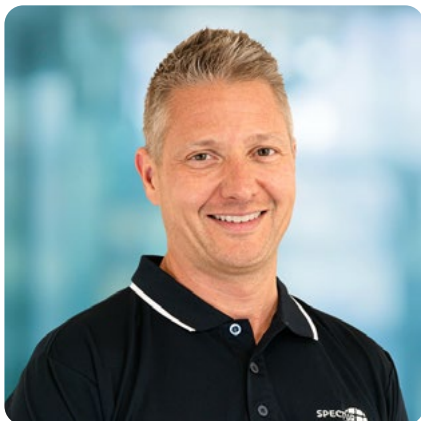
Spectur Fit, uniquely positioned to scale and truly deliver solar-first, off-grid and secure.

AI solutions, exactly where the market is moving.



Company

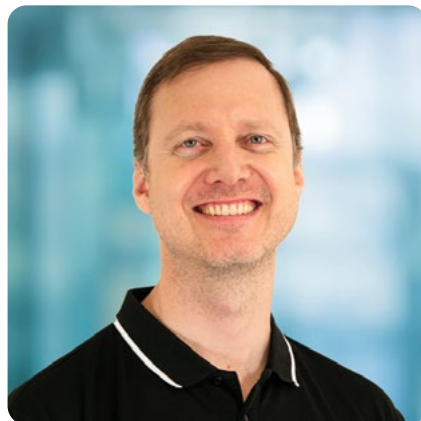
Leadership Team



ANTOHN SCHMIDT
CEO

Anthony is an experienced executive with a proven track record of delivering transformation and growth in technology, operations, and customer-focused businesses. Joined Spectur in early 2024 as General Manager - Operations and was appointed as CEO on April 1st, 2025. Previously, Anthony led Scancam, an anti-fuel theft AI enforcement business, from startup through to acquisition, and brings expertise in scaling B2B technology, operations, and commercialisation strategy.

[Joined Spectur 2024](#)



MALCOLM VAN STADEN
Engineering Manager

Malcolm is a results driven Engineering Manager with two decades of crafting solutions and solving complete problems across a wide range of industries. His expertise spans the full technology stack for mobile applications to cloud infrastructure and edge computing. Malcolm excels in translating intricate technical challenges into scalable, efficient systems that drive business outcomes.

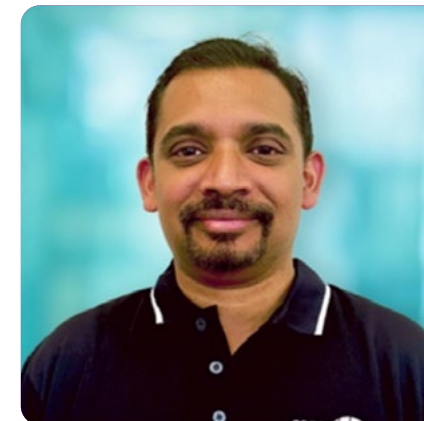
[Joined Spectur 2023](#)



PAUL CUNDY
Operations Manager

Paul is a seasoned ITS professional with over 20 years of experience in leading complex projects in CCTV, ANPR, VMS and wireless comms across both government and private sectors. He brings a unique combination of technical expertise, project management and regulatory compliance having successfully delivered national surveillance and enforcement systems while managing multi disciplinary teams and aviation operations.

[Joined Spectur 2024](#)



NADEESHA FERNANDO
Management Accountant

Nadeesha is a Certified Practicing Accountant (CPA) with a strong track record in financial reporting, budgeting, and financial analysis.

Nadeesha has over 15 years of experience, with a strong background in ASX-listed companies. Nadeesha plays a key role in supporting executive decision-making and is a welcome recent addition to our team.

[Joined Spectur 2025](#)

The Board



DARREN COOPER
Non-Executive Chairman

Accomplished executive with over 20 years' leadership experience across property development, financial services, and listed company operations. Former CEO of Blackburne and COO at ASX-listed Peet, with senior roles at Mirvac WA including Development Director.

[Joined Spectur in 2018](#)



GERARD DYSON
Non-Executive Director

Gerard has more than 25 years' experience across a range of local and global roles. Dr Dyson holds Honors and PhD qualifications in Engineering as well as a Bachelor of Commerce and Advanced Diploma in Business Management. He is also a GAICD

[Joined Spectur in 2019](#)



MARCO DA SILVA
Non-Executive Director

With over 21 years of experience, Marco is the CEO of Grant Transformers and the Managing Director of Antipodes Power Solutions, specialising in power conditioning and renewables.

Marco's expertise lies in electrical engineering and manufacturing. He is passionate about providing specialised solutions tailored to meet customers' precise needs.

[Joined Spectur in 2023](#)



SUZIE FOREMAN
Company Secretary

Chartered accountant with 25+ years' experience across startups to ASX 300 companies in the UK and Australia. Specialist in corporate governance, financial reporting, and ASX company secretarial services.

Former CFO, Company Secretary, and NED; involved in over 12 ASX/AIM listings raising \$65M+.

[Joined Spectur in 2017](#)

Capital Structure

Key Metrics 13th October 2025

Share Trading Information

ASX Code	SP3
Listed on ASX	01/08/2017
Current Share Price	\$0.028
Market Capitalisation	\$9.0M
52 Week Closing High	\$0.035
52 Week Closing Low	\$0.011

Capital Structure

Shares on Issue	316,900,124
Current Performance Rights on Issue	38,411,727
Unlisted Options	0

Share Register

Top 20 Shareholders	63.88%
% of Shares owned by Board and KMPs	11.09%
Top Five Shareholders	
APPWAM PTY LTD	63,218,595
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	22,587,815
Gerard John Dyson	14,564,604
Darren John Cooper	12,284,655
SANDHURST TRUSTEES LTD, <EQUIT INV DRAG-ONFLY A/C>	10,830,000

* Report Generated on 13 Oct 2025

Investment Highlights

Over 15 years of experience in solar powered AI-driven protection, safety, and warning solutions.

Proven product-market fit, >2,900 devices deployed and >600 customers and a deepening moat through integrated AI, sensing, and communication platforms.

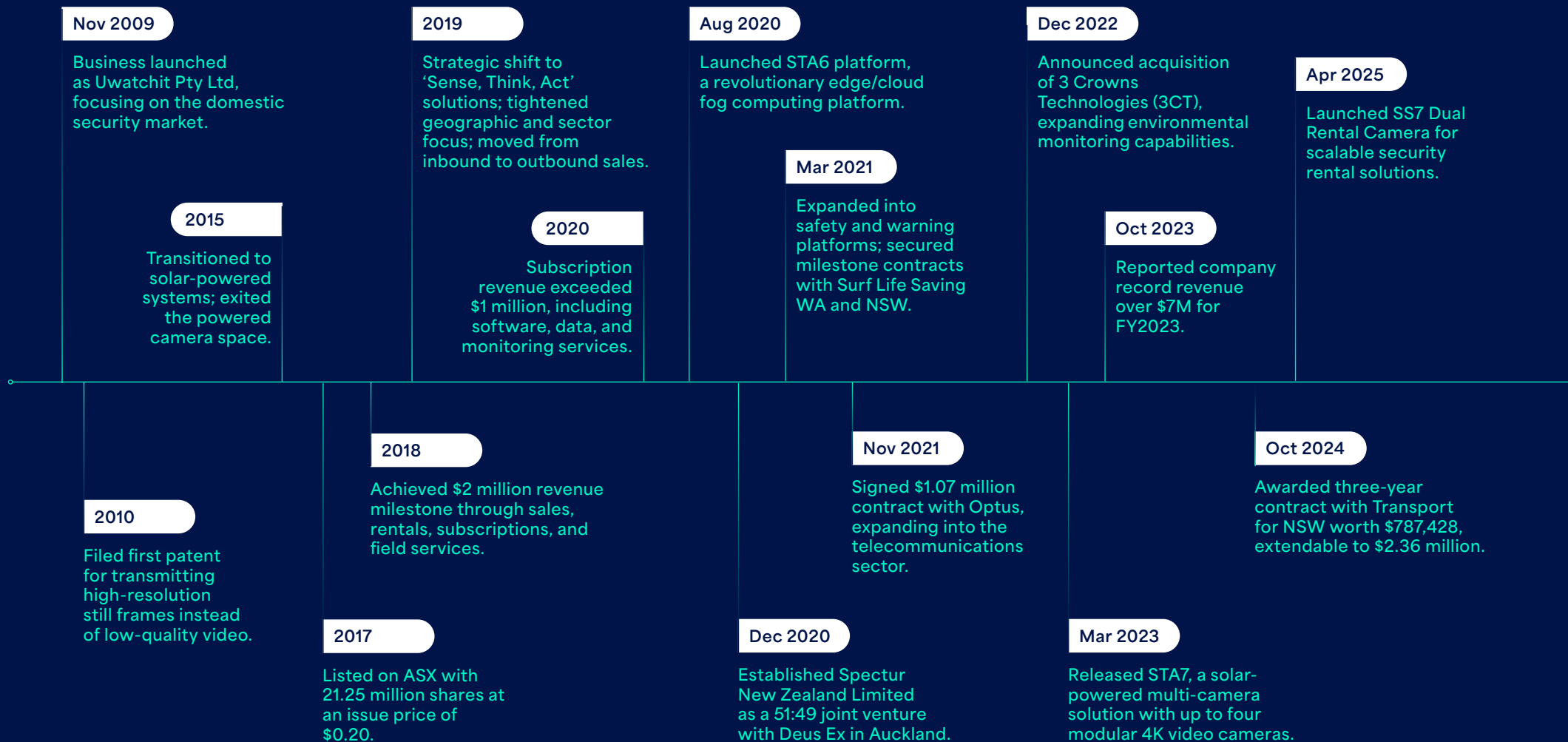
~\$3 billion in addressable markets across Government, Utilities, Construction, Telecommunications, and Council sectors, underpinned by regulatory, ESG and safety drivers.

Growing recurring revenue base with **>60% of revenues recurring** and high margin products.

Positioned for sustainable, profitable growth with a disciplined strategy to fund future expansion from operations rather than dilution.

Transitioning to a scalable SaaS and managed services model

Investment Highlights Timeline



Spectur Cyber Security & Governance

ISO 27001:2022 CERTIFIED

Spectur is ISO 27001:2022 certified, demonstrating our commitment to the highest standards of information security. This certification validates that our systems, infrastructure, and processes are designed to protect data confidentiality, integrity, and availability - meeting the stringent requirements expected by government and enterprise customers.

It also strengthens Spectur's position as a trusted provider of secure, AI-enabled, cloud-connected platforms for critical infrastructure and public safety applications.





Strategic Outlook

Growth Strategy and Roadmap

Our 1-2 Year Priorities

Scale Software & AI Platform

Advance Spectur's **cloud and AI technology** to power the next generation of intelligent, secure, and scalable solutions.

These advancements will underpin a more solution-oriented, security-by-design platform, meet the stringent expectations of enterprise and government customers, while delivering - **higher-value, higher-margin offerings**.

Strengthened cloud architecture and integrated systems will also **support reseller and distribution scalability**, enabling Spectur to extend its reach efficiently across Australia and into international markets.

Expand Hardware Platform

Prepare Spectur's hardware platform for the **next generation of AI-driven solutions** with a focus on power and compute readiness, scalability, and security by design.

By developing a more hardware-agnostic architecture, Spectur will enable greater flexibility across AI edge devices and sensors, reduce production complexity, and accelerate innovation.

This evolution will strengthen interoperability, support faster integration of third-party technologies, and ensure our platforms **remain future-ready** for the growing demands of government, enterprise, and critical infrastructure customers.

Growth Opportunity

Build a sustainable, high-margin growth model through recurring and service-based revenue streams.

The Company will expand **SaaS and subscription** offerings, grow managed services and maintenance contracts.

To support this expansion, Spectur has restructured for efficiency and is advancing its internal technology, ERP, and systems to **drive productivity, scalability, and automation**.

These improvements enable stronger enterprise and government engagement, and a scalable foundation for growth as well as M&A readiness.

Commercial Pipeline & Market Opportunity

Key Pipeline Initiatives

Rock Fishing safety Pilot (ERB with AI integration)

Expansion of warning systems:
shark alerts, bushfire, muster points, ERB and flood monitoring

Government safety and environmental monitoring projects, including vessel monitoring and tracking for TFNSW

Telecommunication and critical Infrastructure with modular integration expansion

Boat Ramp monitoring pilot for safety and traffic management improvement

Major Sector Opportunities

Critical Infrastructure:
24-site monitoring ongoing and asset protection in telecommunications

Resources:
Evacuation system automation for miners and explosive suppliers

Regional Councils:
Post-flood monitoring

Coastal Councils:
People counting, public safety, tourism data

Construction:
Olympics and other large infrastructure projects

National Parks & Waterways
monitoring and data collection, river crossing safety

Strategic Focus

Evolve AI capabilities to truly deliver a modular off-grid solar AI platform, increasing solutions & driving SaaS revenue.

Expansion of safety and warning systems

Modularise and commercialise the STA-Power platform for third-party integration and market expansion.

Expanding reseller and distribution channels to accelerate market reach

Launch new Market Solutions & Drive National Footprint

ISO27001 and ongoing cyber security posture strengthening to further solidify government and enterprise accessibility.



Appendices

Risks

The Company recognises that certain risks have the potential to impact the Group's ability to achieve its strategic and financial objectives. The most material risks include:

Capital and funding requirements

While the Company has improved operating cashflows, additional capital may be required to accelerate growth, fund key innovation projects or respond to external conditions.

Technology development and commercialisation

Sustaining technology leadership and protecting intellectual property and innovation remain critical. Inability to innovate or respond to evolving competitor offerings could affect margins, growth, and scalability.

Product reliability

Hardware, software, or cloud performance issues during critical events could affect customer confidence, brand reputation, and financial outcomes. The company has commenced a cloud migration and modernisation project to proactively manage these risks and continues ongoing Hardware quality assurance processes in its manufacturing.

Sales and customer concentration

Growth depends on expanding the customer base, deepening strategic partnerships, and scaling through resellers. Failure to secure or retain key contracts could result in revenue shortfalls.

Risks

Supply chain resilience

Reliance on suppliers, many located in Asia, presents exposure to geopolitical or logistics disruptions that could impact production and delivery.

People and capability

The Company's performance is underpinned by the experience and skills of its team. Loss of key personnel or inability to attract and retain talent could adversely impact execution.

Macroeconomic environment

Inflation, interest rates, currency volatility, and broader economic conditions may influence demand across key sectors.

Cybersecurity

Increasing cyber and ransomware threats remain a persistent risk. While the Company has strengthened its systems and achieved ISO27001 accreditation in 3CT, further Group-wide improvements are underway to mitigate residual risks.

The Board is responsible for setting the risk appetite of the Group and is committed to maintaining a risk management framework that monitors and manages business risks.



CONTACT DETAILS

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*See it all,
Secure it all.*