



TiP Group

1H26 Analyst Presentation

9 February 2026

Teaminvest Private Group Limited
ASX: TIP

TiP Group

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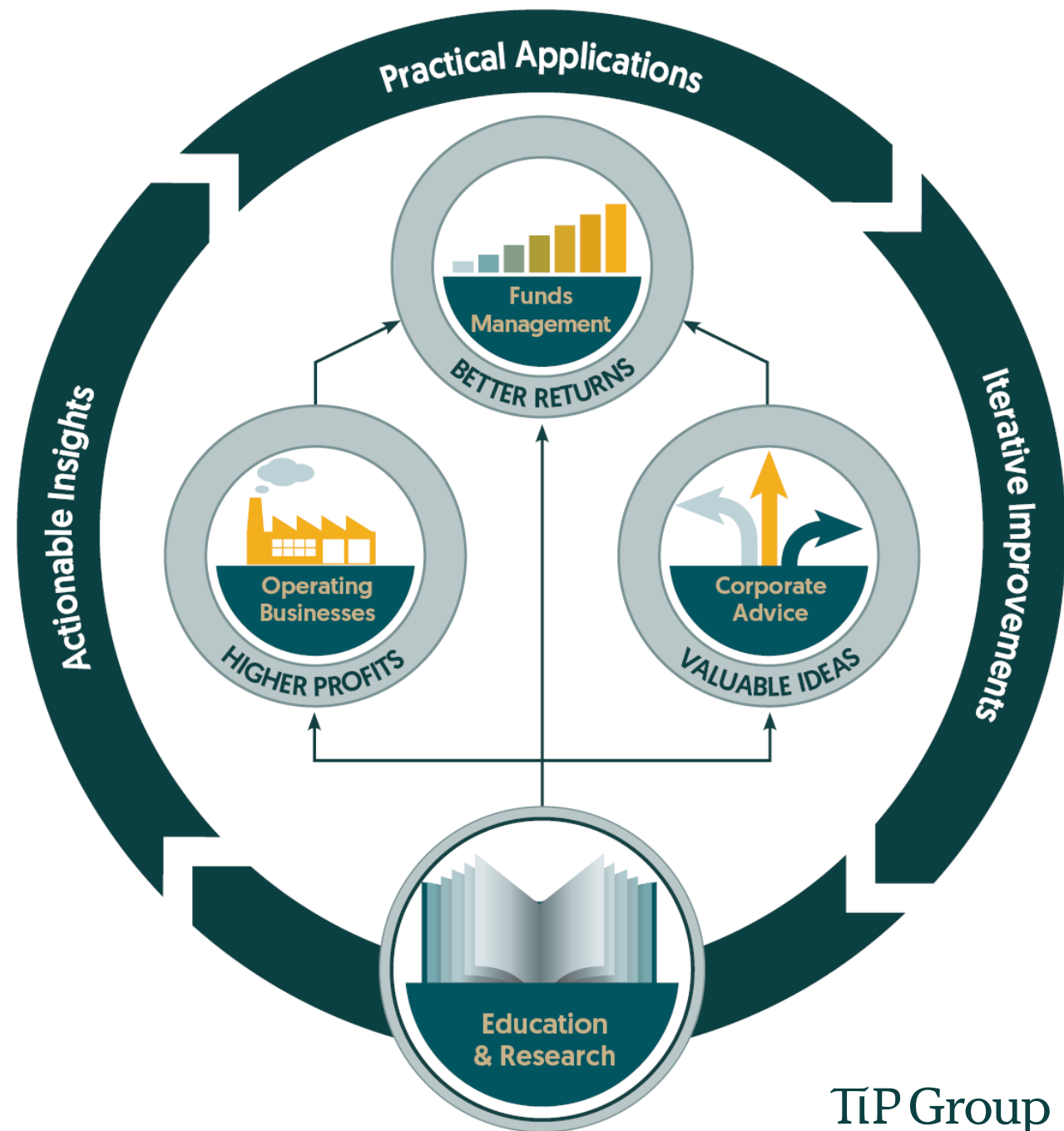
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**TIP is an ASX
listed investment
house focused on
compounding
knowledge
and wealth.**



TiP Group

We operate three verticals, each of which uses proprietary, research driven insights to create better investors and business people

Education and Advice

(advise others)



Investment banking, consulting and advisory services to HNW and institutional clients

~\$1.6bn under advice

16.20% pa gross return over 25 years*

*2001 to 2025 calendar year inclusive. Calculated as a theoretical portfolio using Teaminvest principles, rebalanced using the closing price on the first trading day of each year, excludes transaction costs and taxes

Funds Management

(deploy others capital)



Direct to consumer wholesale and institutional capital in listed and unlisted active equities

~\$271m FUM

~250 bps pa outperformance over 10+ years*

Feb-13 vs S&P/ASX-200 Accumulation Index, as at 31 Dec 2025.

*Conscious Investor Fund performance since inception in

Own Balance Sheet

(deploy our own capital)



Strategic investments (minority and majority) in private and public equities

~\$133m total assets

3.1x MOIC*

*As at 31 December 2025

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1H26 Highlights

\$83.2m

Group LT Revenue

3.1x

MOIC

\$18.0m

in passive portfolio

\$4.1m

Operating cashflow

\$7.7m

Group LT EBITDA

\$271m

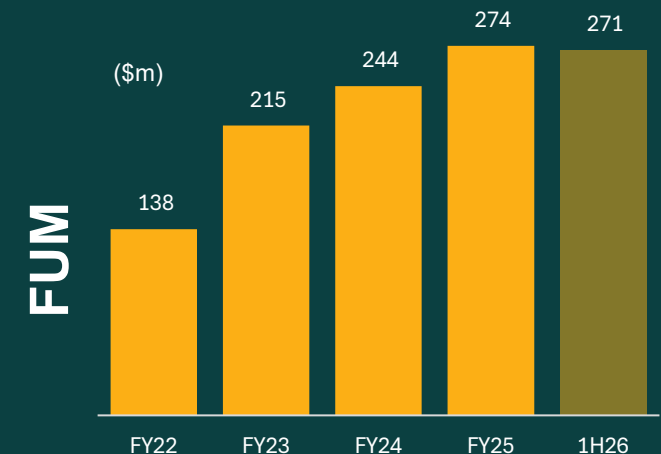
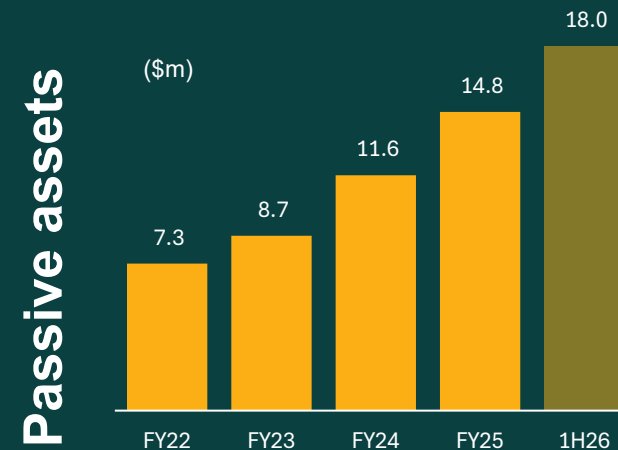
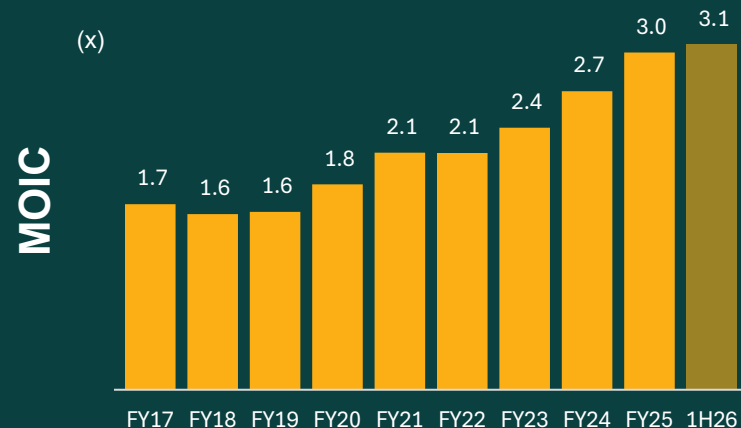
FUM

\$4.0m

new investments

272%

Cash Conversion Ratio

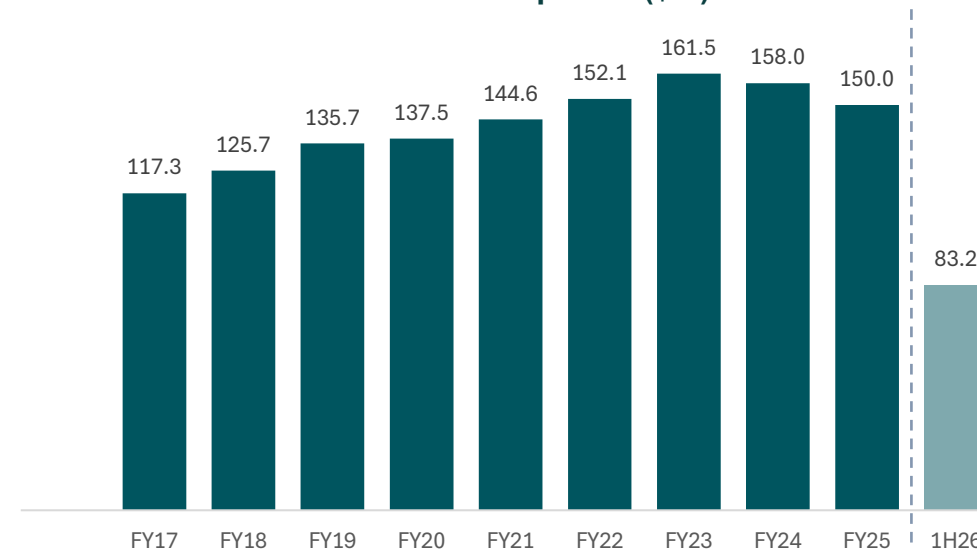


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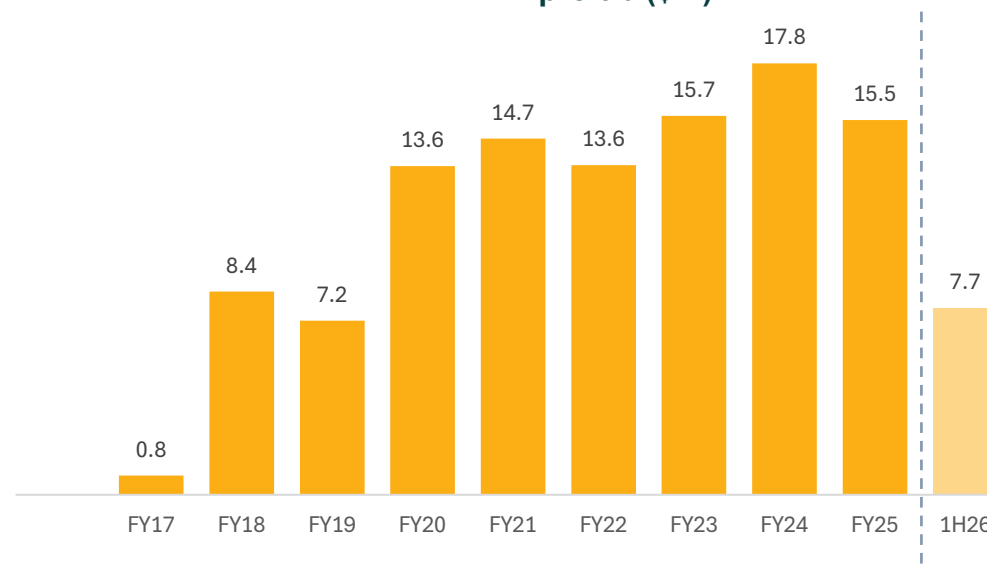
1H26 Group update

- Operating cashflow of \$4.1m representing cash conversion of 272% vs Statutory NPAT of \$1.5m.
- Strong cashflows enabled investment into our businesses, while also paying dividends, continuing our share buyback and lifting year end cash to \$9.8m, up from \$5.2m in the pcp.
- Statutory NPAT declined to \$1.5 from \$2.5m in the pcp, due to performance fees being \$1.2m lower after tax in our Funds Management business in line with the market in each period.
- Money on Invested Capital (MOIC) on our Active investments is now 3.1x, implying a net return on invested capital of approximately 14% during the calendar year.
- Fully-franked interim dividend increased to 1.55 cents per share.
- Net assets now stand at \$86.5m, equivalent to \$3.21 per share.

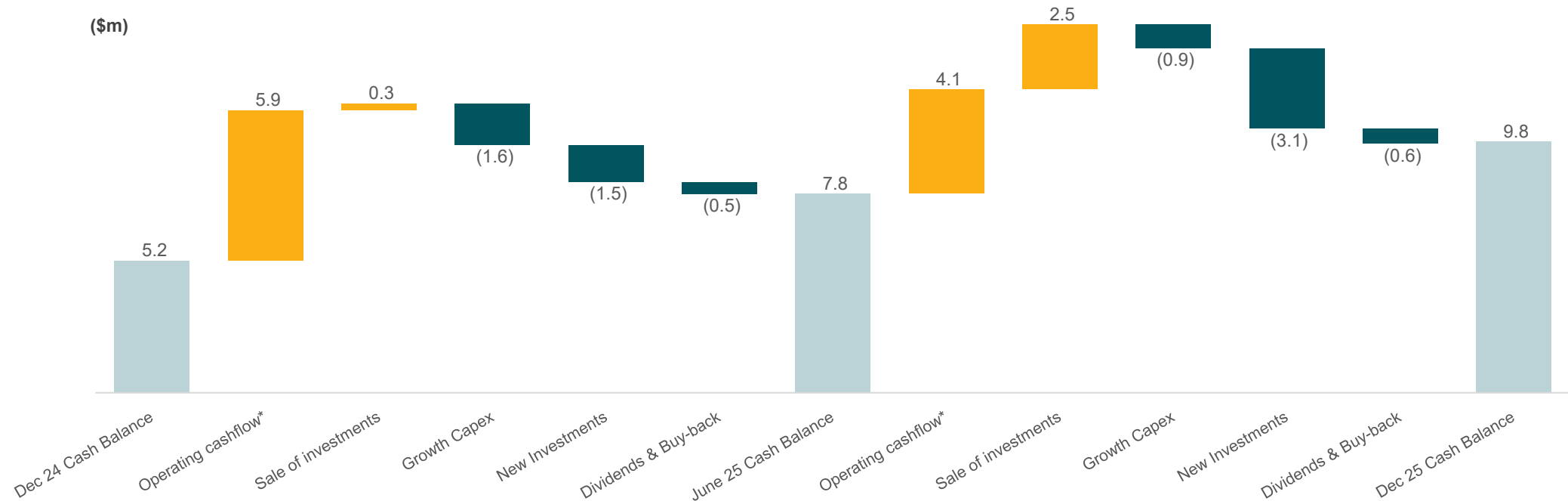
Revenue pre-ab (\$m)



EBITDA pre-ab (\$m)



Cashflow and investments during the period



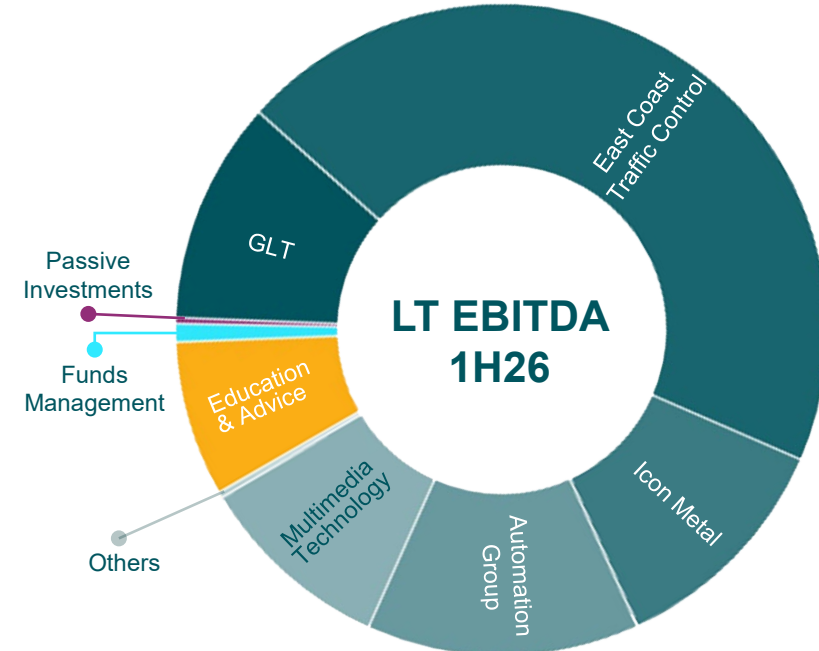
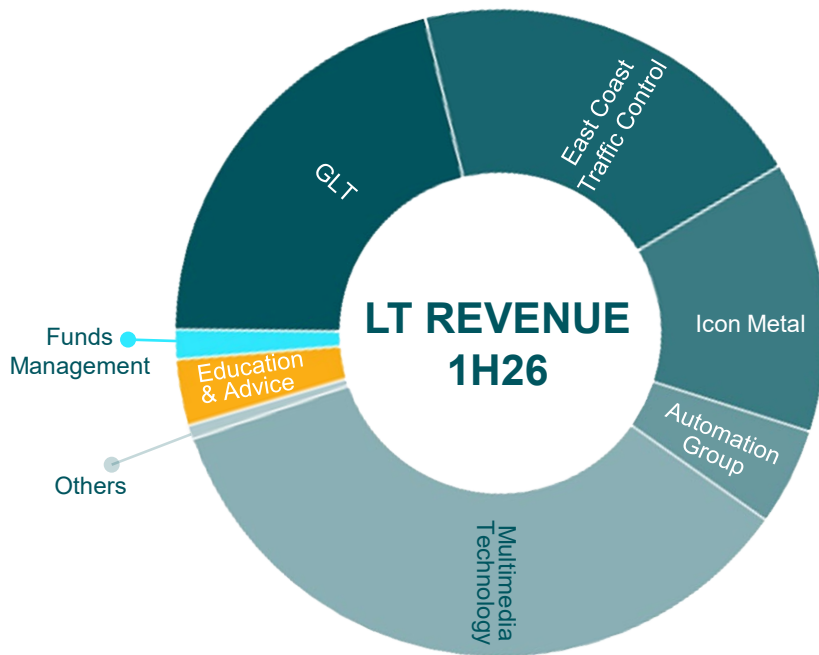
TIP's highly cash generative investments and liquid balance sheet allow us to invest in our businesses, positioning us strongly to deliver attractive future compounding returns, while also returning cash to shareholders.

- Operating cashflow for 1H26 of \$4.1m (\$10.0m for calendar year).
- \$7.1m of growth capex and new investments made during calendar year.
- \$2.8m of investments sold during calendar year.
- \$1.1m of cash returned to shareholders during calendar year.

- Investments into our business and cash returned to investors during 1H26 included:

- \$0.9m in growth capex for our existing portfolio;
- \$3.1m of new investments in listed securities and managed funds; and
- \$0.6m of capital returned to shareholders via dividends and buy-backs.

1H26 by Vertical



Education & Advice

- LT EBITDA of \$0.6m, +23% vs 1H25 (pcp).
- Notional FUA as of 31 December was \$1.6b.
- Teaminvest grew membership by 8%.
- Covering 52 markets with quantitative analysis.
- Qualitative analysis covering Australia, USA and UK/Europe.

Funds management

- LT EBITDA \$0.1m, -98% on pcp.
 - Due to performance fees declining to \$0.7m from \$1.9m in line with broader market movements.
- Our funds continue to deliver material long-term performance, but the timing of market ups and downs creates inherent variability in the size of periodic performance fees, which are calculated using an absolute benchmark.
- Funds under management of \$271m, +1.5% on pcp.

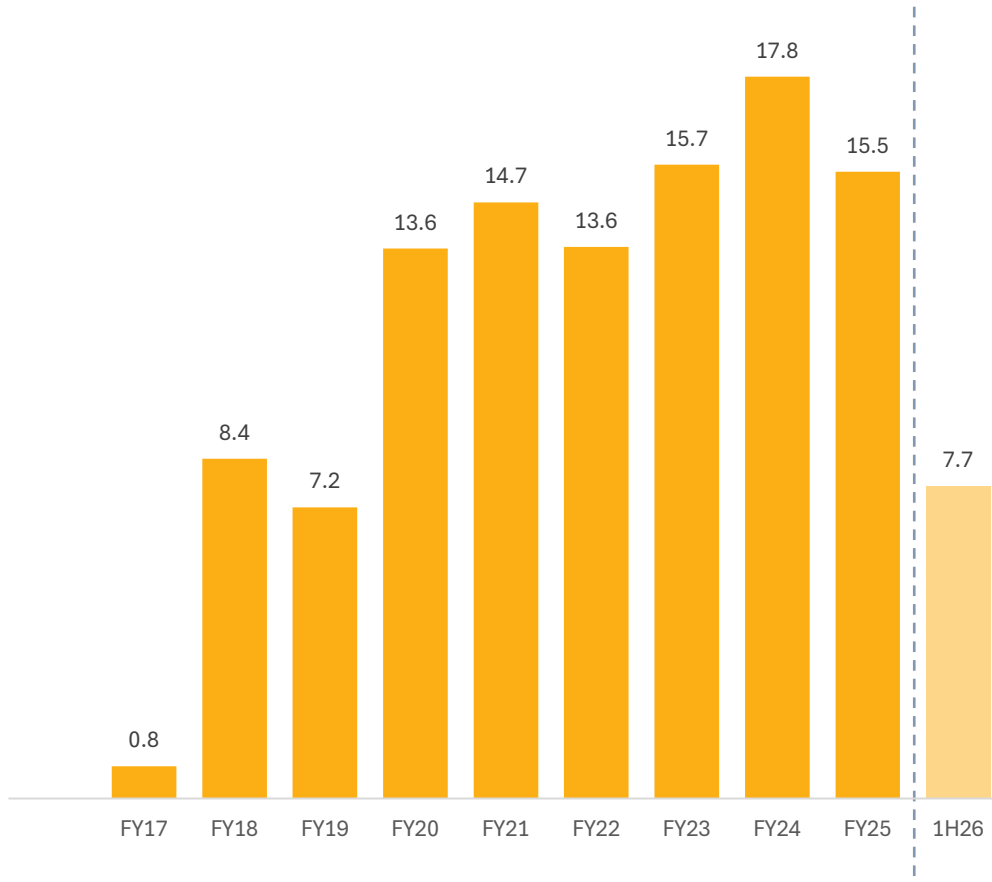
Own Balance sheet

- LT Revenue up 6% to \$79.2m on pcp.
- LT EBITDA up 8% to \$7.0m on pcp.
- MMT had a record half and is strongly positioned with key vendors including NVIDIA, HP, Panasonic and Samsung.
- GLT continued ramping up production and launched three new product lines.
- AG delivered record revenue and profits for the half despite the costs of integrating BSAP (acquired February 2025).

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A growing business and attractive investment

Group LT EBITDA* (\$m)



Compounding investment returns

- LT EBITDA* CAGR of 45% from FY17 to FY25

Strong balance sheet & cash generation

- Significant capacity for value adding investments
- Historically have added 1-3 material new investments a year
- \$14.4m in cash and liquid investments as of 31-Dec, equivalent to 33% of market cap

Aligned board and management - significant skin in the game

- Own 30% of TIP, pay linked to performance

Significant discount to peer valuation metrics

- 0.52x price to book**
- 2.3x EV/EBITDA* representing a 78% discount to ASX Small Ords

* pre-abnormal

** As at 06 Feb 2026

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Thank you and Questions