ÜNITH

Aussie Equities Conference

3rd October 2025

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BOARD & MANAGEMENT

Sytze Voulon

Non-Executive Chairman

Sytze is an experienced executive who has led international businesses across several industries and geographies, orchestrating the building, scaling, and transformation of these businesses.

Scott Mison

Executive Director & Company Secretary

Scott brings more than 26 years of corporate and operational experience across Australia, the UK, Central Asia, Africa and the US. Over this time Scott has performed a range of Director, CFO, CEO, COO and Company Secretary roles with ASX and LSE-listed companies, specialising in the technology sector.

Antony Eaton

Non-Executive Director

Antony is a corporate and commercial lawyer specializing in mergers and acquisitions. Antony advises on M&A, private equity, IPOs, fundraisings, and infrastructure projects, with a focus on technology, agribusiness, and energy.

Ivan Dumancic

General Manager UNITH B2C

Ivan brings over 15 years of international experience in telecom and a strong background in payments, with a Master’s degree in Computer Science and Telecommunication. He has a proven track record for scaling digital products globally and driving consumer revenue growth.

Rakan Sleiman

General Manager Digital Humans

Rakan brings 15 years of AI experience driving innovation, operations, and growth across global teams, with a strong track record in product leadership, commercialization, and customer-centric execution.

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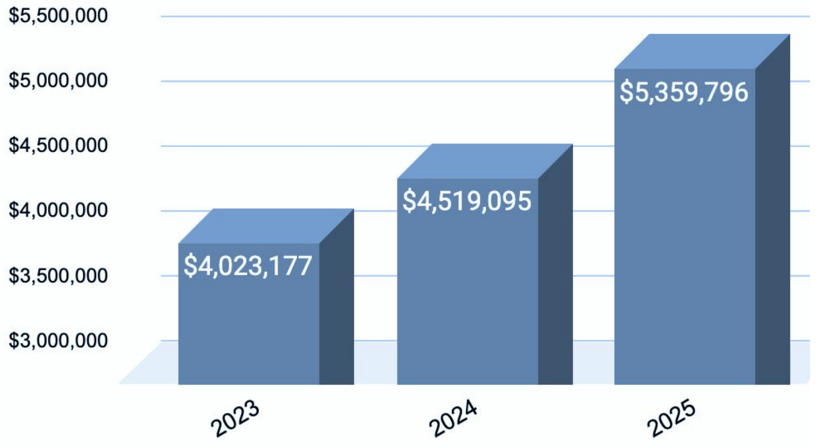
CORPORATE OVERVIEW - UNT (ASX)

Company Snapshot September 30, 2025	
Last Share Price	**A$0.008**
Market Capitalisation	**A$12.15m**
Securities on Issue	
• Fully Paid Ordinary Shares	1,519,108,719
• Listed Options (UNTOA)	172,300,367 (A$0.03 exp. 31 Mar 2026)
• Performance Rights	22,720,000
• Unlisted Options	
– A$0.007 exp. 1 Mar 2027	26,428,571
– A$0.015 exp. 1 Sept 2028	40,714,275
Top 5 Shareholders	
Shareholder	**Holding (%)**
Aslan Equities	8.08%
818 Corporate Pty Ltd	3.63%
BNP Paribas Nominees	2.80%
Citicorp Nominees	2.32%
Scott Mison (Director)	2.20%

UNT SHARE PRICE CHART (1 YEAR)

FY 2025 FINANCIAL HIGHLIGHTS

- Revenue of A$5.37m. ⇧ 18.8% compared to FY 24.
- Underlying EBITDA of ($1.5m)
- Q4 FY 25 cash receipts is at a quarterly high over the 3–year period since the Digital Human technology has been deployed.
- Company raised $1.85m in July 2025
- A further $0.2m options exercised by directors in September 2025.
- Decrease in administration and other expenses by 51%



REVENUE FY 2023 - 2025

GLOBAL PRESENCE

UNITH

Headquartered in Perth, UNITH combines its ASX-listed presence with global reach. With key operations in Amsterdam driving our B2C products and Barcelona leading our Digital Human division, we're strategically positioned to capitalise on world-class talent hubs while delivering innovative AI solutions to global markets

PERTH - HEAD OFFICES

202/37 Barrack St
Perth WA 6000,
Australia

AMSTERDAM - B2C

Piet Heinkade 95B
1019 GM Amsterdam
Netherlands

BARCELONA – DIGITAL HUMANS

Carrer de Mallorca 289
Sobresuelo 1, 08037
Barcelona, Spain

WHO IS UNITH, AND WHAT WE DO

Clone Scott Mison | Speak

UNITH LTD (ASX:UNT)

Australian technology company that a) specialises in **AI Humans** and conversational design, b) Builds **interactive agents** for customer engagement, education, and entertainment. c) Monetises AI capabilities through **diverse revenue streams**

BUSINESS DIVISIONS

Subscription (B2C): Recurring revenue via Digital Human & AI content access **Digital Human (B2B):** End-to-end Digital Human design, development, and deployment

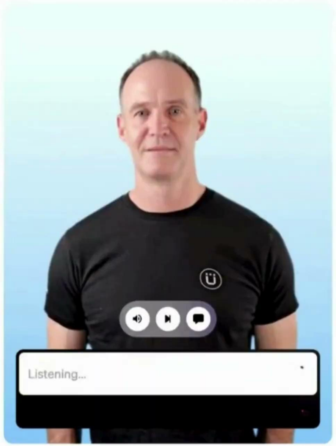
DIGITAL HUMANS

Engaging, scalable AI avatars to connect, assist, and convert—anytime, anywhere, any language.

Scan to converse - demo

Key Benefits

- ❤️ Create lifelike, human-like interactions
- 🌐 Available 24/7 — globally accessible in 60+ languages
- 🧩 Fully customisable & easy to create
- 📊 Smart insights through data collection
- 🔄 Seamlessly integrates across platforms (web, mobile, kiosk)
- 🤖 Connects with LLMs and chatbots
- 🚀 Scalable for high-volume tasks with minimal resources



Digital Scott being interviewed about Digital Humans

Use Cases

Healthcare | eLearning | Onboarding | Customer Service | Q&A | Marketing | Knowledge Sharing

SELF SERVICE PLATFORM

UNITH'S NO CODE PLATFORM ENABLES BUSINESSES TO CREATE DIGITAL HUMANS IN JUST 5 STEPS

ACCESS APP

Easily create and manage your own Digital Humans in a simple user interface or API. Define your AI persona with customisable appearance, voice, accent, dialect, and AI-powered personality & train it with business specific knowledge.

CLICK TO ACCESS

EMBED ANYWHERE

Deploy Digital Humans created by UNITH in websites, apps, LMS systems, kiosks with a simple embeddable code snippet. Customise the styling to match your brand and meet your audience where they are

LEARN MORE

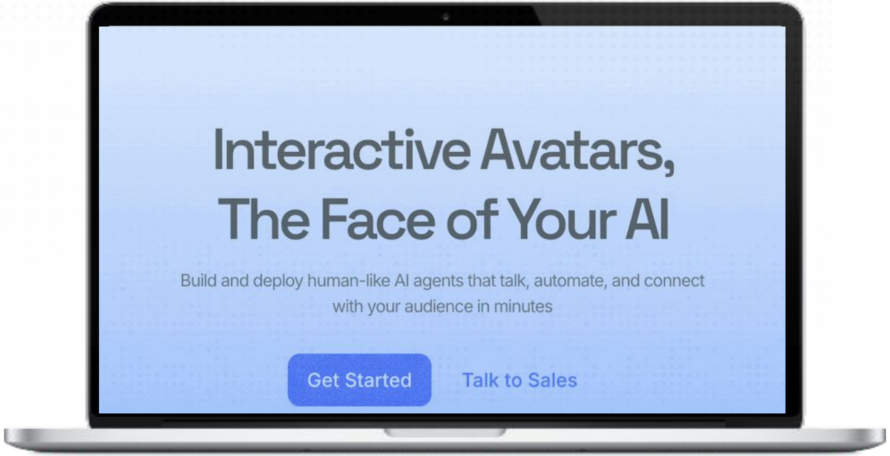
WEBSITE - STRATEGIC GROWTH PILLAR

More than a visual refresh, the new website represents a strategic evolution in UNITH's go-to-market positioning and pricing architecture.

Key deliverables include:

- A refined messaging framework tailored to decision-makers across verticals.
- Revised commercial pricing tiers, designed to improve transparency and conversion.
- A rebuilt Content Management System (CMS) structure better suited for Search Engine Optimisation (SEO) and scalable content operations.

The website will serve as a cornerstone for demand generation, partner enablement, and self-serve onboarding

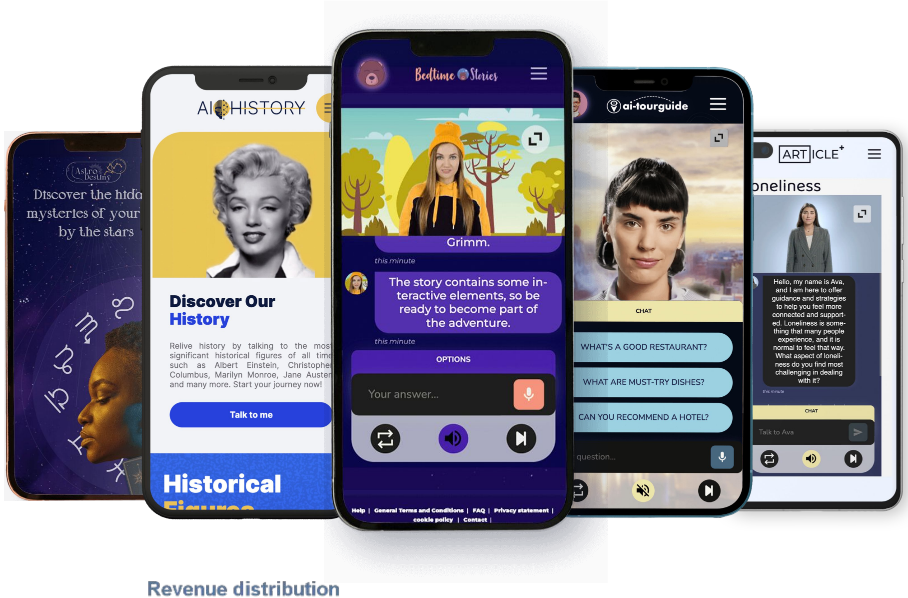


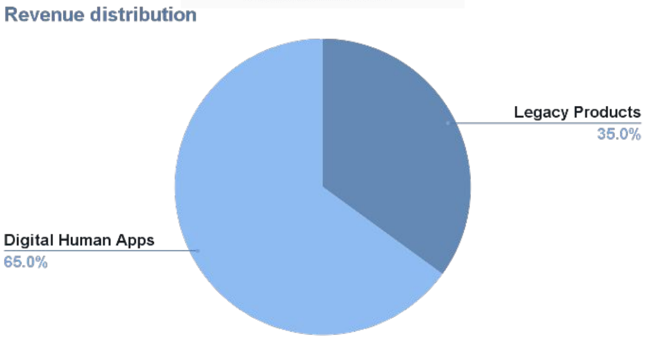
New website aims to clearly introduce different solutions that UNITH technology enables; with a key focus on connectivity and actions; enabling tech builders to introduce a humanised element to their AI workflows.

UNITH

B2C AI PRODUCTS

- The B2C apps leverage UNITH Digital Human Platform to create engaging and interactive Digital Human Apps
- **65%** of B2C division’s Q4 **revenue generated by Digital Human apps**
- Over 1700 digital humans in service
- 5 apps featuring Digital Humans in 21 languages and 36 territories
- 60% of B2C marketing activities managed in-house (Google Display Ads Network)





B2C SERVICE OFFERING

For Telcos and Mobile Payment Providers
Launch, monetise, and scale MVAS products with carrier billing and mobile wallet solutions.

Full Service Marketing
End-to-end performance marketing, specialising in Google Ads Network.

Google Partner

Mobile Content Licencing
Licence leading AI-powered mobile content and white label apps for rapid market entry.

KEY PRIORITIES FOR FY 2026

- The launch of its new corporate website and self-serve onboarding tools, which were successfully delivered in August 2025;
- Achieve ISO 27001 compliance as key driver to penetrate corporate opportunities with UNITH making trust a key pillar in our value proposition;
- The expansion & monetisation of strategic partnerships in healthcare, logistics, and education;
- B2C growth in European markets with new carrier partnerships and localised content;
- Platform innovation roadmap deliverables, including but not limited to:
  - new low latency conversational Digital Human technology;
  - enterprise-grade AI solution;
  - face-lift to all Digital Humans, and;
- Continued efforts to further build and convert the pipeline of leads for UNITH's Digital Humans products from potential clients operating in a host of industrial sectors, including enterprise, pharma, and public health care.

WHY INVEST IN UNITH

Proven Commercial Traction: Strong sales momentum and client success, with growing domestic and international footprint.

Rare ASX AI Exposure: One of the only pure-play AI companies listed on the ASX — highly leveraged to sector growth.

High-Growth Market Opportunity

Positioned in Digital Humans & Agentic AI:

- Digital Human market: **$66B (2023) → $377B by 2032** *(Gartner Research)*
- Agentic AI: >**$30B+ by 2030** *(Fortune Business Insights, Gartner)*
- GenAI could add the equivalent of **$2.6 trillion** to **$4.4 trillion** annually to the global economy *(McKinsey)*

World-Class Team: Highly committed with deep expertise across AI, product development, sales and marketing.

Undervalued Market Cap: Just **$12M AUD** — significant upside potential.

Product-Led Growth: Capitalise on very comprehensive and scalable platform and ongoing innovation and enhancements driving competitive edge.

The AI Market Data

Forecasts for AI spending and market sizes vary widely and are frequently being forced to be updated due to the speed of market developments and changes in costs and capabilities. Some of the more prominent forecasts include:

IDC: Worldwide spending on artificial intelligence (AI), including AI-enabled applications, infrastructure, and related IT and business services, will more than double by 2028 to reach $632 billion. The rapid growth in GenAI investments will enable the category to outpace the overall AI market with a five-year CAGR of 59.2%. By the end of the forecast, IDC expects GenAI spending to reach $202 billion, representing 32% of overall AI spending.

Bloomberg: the company estimates the market will reach $1.3 trillion by 2032, up from just $40B in 2022 – a CAGR of 42%.

UBS: forecasts AI spending to rise from $28B in 2022 to $420B by end of 2027.

McKinsey: says GenAI could add the equivalent of $2.6 trillion to $4.4 trillion annually to the global economy.

Other Notable AI Data Points include:

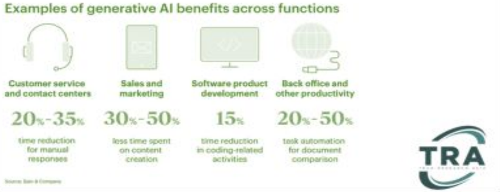
It took only 2 weeks for ChatGPT to reach 100m users. While Threads took only 2 days, this was the fastest application to achieve the milestone since TikTok, which took 9 weeks.

Trillions of parameters and millions of dollars in training costs – the largest LLMs. Open-source Llama 3.1 has 405 billion parameters, but OpenAI's ChatGPT 4 is said to have trillions. It is said Google's Gemini Ultra cost over $191m to train.

OpenAI's new o3 system previewed in December 2024 and trained on the ARC-AGI-1 Public Training set, with a high-compute (172x) o3 configuration costs over USD$1000 per task and scored **87.5% - the closest to Artificial General Intelligence (AGI) any model has achieved to date**.

Gartner predicts that greater than 70% of independent software vendors (ISVs) will have embedded GenAI capabilities in their enterprise applications by 2026, a major jump from fewer than 1% today. This is already true for every major SaaS offering in the market today.

The US has had over 5500 newly funded AI start ups since 2013, the second most is China with 1450.



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FOR FURTHER INFORMATION PLEASE CONTACT:

Scott Mison
Executive Director
scott@unith.ai

Rakan Sleiman
GM - Digital Humans
rakan@unith.ai

Ivan Dumancic
GM - Unith B2C
ivan@unith.ai